



# COFFEE DIRECTORATE YEAR BOOK 2019 - 2020



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## ACRONYMS AND ABBREVIATIONS

<b>AFA</b>	-	Agriculture and Food Authority
<b>AFA-CD</b>	-	CD-Agriculture and Food Authority-Coffee Directorate
<b>AFCA</b>	-	African Fine Coffees Association
<b>AFA-DG</b>	-	Agriculture and Food Authority Director General
<b>SCAOs</b>	-	Senior Coffee Advisory Officers
<b>CC</b>	-	Clean Coffee
<b>CKCM</b>	-	Central Kenya Coffee Mill
<b>CY</b>	-	Coffee Year (1st October to 30th September)
<b>DAO</b>	-	County Agricultural Officers formerly District Agricultural Officers
<b>DS</b>	-	Direct Sales
<b>EU</b>	-	European Union
<b>FCS</b>	-	Farmers' Co-operative Society
<b>GBE</b>	-	Green Bean Equivalent
<b>Ha</b>	-	Hectares
<b>IACO</b>	-	Inter-African Coffee Organization
<b>ICO</b>	-	International Coffee Organization
<b>DCD</b>	-	Director, Coffee Directorate
<b>Kg</b>	-	Kilograms
<b>KPHC</b>	-	Population and Housing Census
<b>Ksh</b>	-	Kenya Shillings
<b>MR&amp;PD</b>	-	Market Research and Product Development
<b>MT</b>	-	Metric Tons
<b>NCE</b>	-	Nairobi Coffee Exchange
<b>NKG</b>	-	Neumann Kaffee Gruppe
<b>SMEs</b>	-	Small Medium Enterprises
<b>TCM</b>	-	Thika Coffee Mills
<b>USA</b>	-	United States of America
<b>US\$</b>	-	United States Dollars

## DATA COLLECTION AND VALIDATION TEAMS

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## FOREWORD



**MRS. ISABELLA GAITI NKONGE**

### **INTERIM HEAD-COFFEE DIRECTORATE**

The Coffee Directorate, is one of the Directorates under Agriculture and Food Authority (AFA) whose mandate is to develop, promote and regulate the coffee sub sector. The maintenance of industry data and dissemination of reliable information to all the stakeholders are some of the key core functions of the Directorate. In this regard, the Directorate has continued to collect, collate and share coffee industry data to all stakeholders on yearly basis in form of a Coffee Year Book. This is to ensure that there is availability of reliable and timely information on coffee industry along the value chain. The data provides key information to the trade while acting as a fundamental input to the researchers, planners and policy makers responsible for formulating efficient agricultural policies, and for making important decisions with respect to procurement, storage, distribution, import, export and other related issues.

I have the pleasure to share the 3rd edition of the Coffee Year Book (2019/20) for the use by the industry stakeholders and the general public. The publication is also useful and provides a reliable data for industry and academic research. Therefore, I wish to encourage our stakeholders to read this third edition which is an improved version from the 2nd edition and contains the latest and revised data and information.

Feedback from previous publications has shown that the document is quite resourceful in decision making and the Directorate undertakes to ensure that timeliness in the subsequent issues is maintained. In this respect, it is my humble submission and belief that every player along the coffee value chain would find this publication valuable for the industry

May I acknowledge the support received from the Ministry of Agriculture, Livestock and Fisheries and Co-operatives, AFA and various industry stakeholders (Co-operative Societies, Millers, Marketing Agents, dealers, Nairobi Coffee exchange) for availing the required data and pointing out areas of improvement of the Coffee Year Book. Your inputs were very useful in compiling this report. Finally, may I thank the Coffee Directorate team and specifically the editorial team for working tirelessly to achieve this milestone.

A handwritten signature in black ink, appearing to read 'Isabella G. Nkonge', written in a cursive style.

Mrs Isabella G. Nkonge

**Director, Coffee**

**Agriculture and Food Authority**

## EXECUTIVE SUMMARY

In 2019/20, coffee was produced in thirty-three (33) counties in the country and the top five producing counties were Kiambu (20%), Kirinyaga (15%), Murang'a (13%), Nyeri (11%) and Embu (7%). The five counties produced 66% of the overall production in the country. In all the counties except Kiambu, majority of the producers were smallholder farmers.

The total clean coffee production was 36,873 MT compared to 44,984 MT in 2018/19. This represented 18% overall decline. The decline is attributable to various effects among them adverse weather patterns resulting from the climatic change, competing enterprises especially horticultural crops and change of land use in favour of real estates. The overall production comprised of 36,867 MT of Arabica coffee and 6 MT of Robusta coffee. Production from the estates was 10,972 MT while the smallholders produced 25,901 MT, accounting for 70% of the total country's production.

The estimated area under coffee increased marginally from 119,617 Ha in 2018/19 to the estimated current area of 119,675 Ha of which Arabica coffee occupies approximately 119,533 Ha while the remaining 142 Ha was used for Robusta coffee production. The first annual crop estimates activity undertaken during the end of crop year 2019/20 indicated that production for coffee year 2020/21 will be approximately 40,000 MT.

During the crop year 2019/20, there were 20 secondary processors licensed by the Coffee Directorate to mill coffee. However, due to lack of structures for processing the Robusta coffee, one of the dealers namely Café De La Duca is currently handling the post-harvest operations of Robusta coffee in the country. The top Arabica coffee millers in the season were NKG (23%), Central Kenya Coffee Mills –(17%), Kofinaf (16%), Sasini Ltd (10%) and Kahawa Bora Millers (9%). The combined milling share for the top five millers was 75% of the total milled coffee in the country. There was a notable reduction in the various milling shares for top millers except Kahawa Bora which increased her share from 4.8% in 2018/19 to 9% in the current season.

The auction at Nairobi Coffee Exchange (NCE) offered 24,581 MT of clean coffee for sale by ten (10) marketing agents valued at US \$ 93.0 M. Similarly, 16 marketing agents and grower marketers were involved in the direct marketing of 13,521 MT valued at US\$ 68.3 M. The three grower marketers engaged in the direct coffee marketing included Ndarao-ini factory, Kiongo Wa Njuguna Estate and Maguta Estate Coffee Tea company Ltd. The combined weight offered through auction and direct marketing was 38,101 MT fetching a value of US\$ 161.3 M.

Meanwhile 49 buyers/traders participated in the auction in the coffee year 2019/20 in the purchase of coffee for export, local trade and value addition. Ibero (K) ltd (21%), C.Dorman (15%), Taylor Winch (13%), Kenyacof ltd (11%) and Diamond coffee co. ltd (7.2%) were among the top buyers.

The main coffee grades offered for sale at the auction accounted for 81.2% of the total coffee sales in the NCE. Other grades such as miscellaneous and unwashed coffee accounted for 8% and 11% respectively. The bulk of Kenyan marketed coffee is composed of main grades such as AA's, AB's and PB's.

The combined earnings from the sale of coffee by all coffee producing Counties was Ksh 17.4 B. The country's top earners were Kiambu-Ksh 3.65 B, Kirinyaga-Ksh 3.00 billion, Murang'a-Ksh 2.38 B, Nyeri-Ksh 2.19 B and Bungoma-Ksh 1.05 B. The estate farmers earned US \$ 47.5 compared to US\$ 113.8 by smallholders in co-operatives.

Only five factories in the Meru and Nyeri counties paid above Ksh 90.00 for cherry rates. These were, New Igembe FCS-Anchenge factory in Meru (Ksh 101.00), Gikanda FCS-Ndarao-ini factory in Nyeri (Ksh 100.00), Nunkunu FCS-Athi Factory (Ksh 95.15), Tigania North FCS-Nduluma (Ksh 93.60) and Kiliati FCS-Kitheo factory (Ksh 93.00) all in Meru County.

The country exported coffee to various destinations in Europe, North America, Asia and Africa in 2019/20. The top export destinations were United States of America (20%), both Germany and Belgium (17%) all followed by Korea 9%. The total volume exported was 46,333 MT of Green Bean Equivalent (GBE) valued at US\$ 209.82 M equivalent to Ksh 22.02 B compared to similar period in 2018/19 of Ksh. 21.70 B. These are Free On Board (FOB) values at the port of exit in Mombasa.

The volume of imported coffee has been increasing since 2016/17 to the current season. In particular, the volumes of green bean non-decaf increased from 811 MT in 2016/17 to 2,065 MT in 2019/20. This increase in volume is commensurate with the increase in value from Ksh. 792.8 M in 2016/17 to Ksh 929.3 M in 2018/19 to further Ksh 1.1 B in 2019/20.



## INTRODUCTION

Coffee plays a key role in Kenya's economy due to its substantive contribution to foreign exchange earnings, family farm incomes, employment creation and food security. In spite of this central role which coffee has played in the country's development, production has shown a steady decline over the last two decades, from an all-time high of about **129,637** Metric Tonnes (MT) in coffee year 1987/88 to as low as **36,873** MT in coffee year 2019/20. This decline significantly affects Kenya's economy and position as the world's producer of highly regarded quality coffees.

The sector is composed of two categories of growers: the plantation sub-sector, with 2 Ha and above in area planted with coffee and the co-operative sub-sector, comprising farms with coffee trees below 2 Ha, who congregate to pool their produce and process together at the factories.

The coffee year under review (2019/20) turned out to be challenging in respect to the decline in harvested coffee volumes due to adverse weather condition coupled with climate change phenomenon among other factors. **Coffee production in Kenya** was forecast to reach 39,000 MT in coffee year 2019/20. However, the production decreased by **18%**, as it dropped from **44,990** MT in coffee year 2018/19 to **36,873** MT in coffee year 2019/20. Largely production comes the small holder which controls 70% of the volumes produced yearly. Kenya's coffee planted area in coffee year 2019/20 remained pretty similar to the previous season, at **119,675** hectares (Ha) of which 72% or 86,200 Ha are in production.



Well maintained coffee farm in Kirinyaga County

## CROP PROJECTION FOR COFFEE YEAR (CY) 2020/21 BY COUNTIES

It is projected that production will be realized in 33 counties within the country. The production will be dominantly Arabica although Robusta coffee will be realized in pockets of the counties including Bungoma, Busia, Homa Bay and Siaya. Accordingly, the country estimates for 2020/21 will be approximately 40,000 MT. Coffee production and estimate area per County is shown in the table below. The last credible coffee trees census was conducted in the early 1990's therefore there is need to undertake a coffee trees census to establish the actual acreage under production and young plantings as well as the varieties.

**Table 1: Area under coffee in 2019/20 and production estimates for 2020/21 by County**

NO	COUNTY	APPROX. AREA (HA)	ESTIMATES IN MT
1.	KIAMBU	18,827	9,500
2.	KIRINYAGA	12,745	4,500
3.	NYERI	12,148	3,600
4.	MURANGA	14,555	4,000
5.	KERICHO	8,758	3,500
6.	MACHAKOS	7,632	1,200
7.	EMBU	6,873	2,200
8.	BUNGOMA-A	5,745	2,300
9.	BUNGOMA-R	30	2
10.	MERU	8,582	1,800
11.	KISII	5,863	1,500
12.	THARAKA NITHI	3,667	1,100
13.	NAKURU	1,991	1,000
14.	NANDI	1,760	900
15.	NYAMIRA	2,708	800
16.	TRANS NZOIA	2,242	800
17.	MIGORI	767	100
18.	BARINGO	1,124	120
19.	NAIROBI	47	10
20.	MAKUENI	1,784	100
21.	KISUMU	98	30
22.	HOMA BAY-A	422	50
23.	HOMA BAY-R	5	-
24.	E/MARAKWET	169	80
25.	UASIN GISHU	208	50
26.	WEST POKOT	114	40
27.	KAKAMEGA	334	20
28.	BOMET	201	15
29.	LAIKIPIA	52	8
30.	NAROK	96	4
31.	KAJIADO	5	2
32.	VIHIGA	14	2
33.	BUSIA-R	84	10
34.	TAITA-TAVETA	2	1
35.	SIAYA-R	23	2
	<b>GRAND TOTAL</b>	<b>119,675</b>	<b>39,346</b>

**A: Arabica coffee**

**R: Robusta coffee**

Assumes Arabica for all other counties not specified.

Picture below shows a farmer in Kirinyaga County picking part of the crop for 2020/21. It is projected that this harvest will lead to marginal increase in production in coffee year 2020/21 compared to what was realized in 2019/20.



Farmer picking his coffee for delivery to wet mill in Kirinyaga County in 2020/21

While below it is another picture of ripening during the main crop and flowering for second crop in 2020/21 in Kirinyaga county.



Ripening and flowering in one of the farms in Kirinyaga 2020/21

## COFFEE PRODUCTION IN COFFEE YEAR 2019/20

During the coffee year 2019/20, the country experienced prolonged dry spell between the months of January 2019 to April 2019 as a result, the flowering patterns of the coffee trees were disrupted. The intermittent rainfall within these months led to flowering that later dried up. The rains became consistent in the month of May 2019 but flowering was subdued hence the low crop especially in the middle and lower coffee growing zones in the country.

The second crop was very low given the continuous rains which did not allow trees to be stressed and produces much needed flowers as expected. The decline in production has also been attributed to inadequate use and application of farms inputs by the smallholder farmers who are the majority producers currently estimated to be at 70%.

The effect of the real estates has also been felt in the main coffee growing counties such as Kiambu, Murang'a, Nyeri and Meru although there is expansion in the western parts of the Rift Valley, this expansion cannot adequately compensate for the uprooting going on in the major coffee growing counties in the Eastern part of the Rift. Furthermore, low coffee production is closely linked to factors such as changing rainfall patterns, unpredictability of rains which has led to closure of several wet mills located in the lower zones in coffee growing areas within these counties.

The impact of low production and price volatility at the auction has resulted to low returns especially among the small holder farmers who depend on marketing agents and societies for farm inputs like chemicals and fertilizers on credit, it is nowonder that very few societies were able to pay above Ksh 100.00, about 7% paid between ksh 75 and 100, 45% paid between Ksh 50-75, 35% paid between Ksh 30-50 while the remaining 12% paid less than Ksh 30.00. On average the smallholder farmers received Ksh 51.27 per kilogram of cherry, Ksh 224.05 per kilogram of parchment and Ksh 65. 50 per kilogram of Buni. According to the Coffee Research Institute, farmers need to earn above Ksh 45.00 in order to break-even. The low producer prices and consequently low income for producing households in the country have persisted since the collapse of International Coffee Agreement (ICA) in 1989.

As a result, the production of coffee in the country is affected by prevailing weather conditions, including climate change, prevailing coffee prices, cultural practices, government policy, price support programs, governance at farmer institutions level of trust of management among other factors.

## CLEAN COFFEE PRODUCTION 2019/20

The production of coffee in the country is reported in clean coffee. Clean coffee production refers to processed coffee at the milling level either in the form of graded coffee. The country produced 36,873 MT in the coffee year 2019/20, segregated into 36,867 MT of clean Arabica coffee and 6 MT of Robusta coffee. The production system in Kenya is dominated by co-operatives who accounted for 25,895 MT of Arabica and all the Robustas produced in the country. The production of the later is mainly in the Western Kenya region. Table 2 below shows the millers and their respective milling share during the coffee year 2019/20.

With the exception of Café De La Duca (buyer) located in Busia county which processes both Arabica and Robusta coffee, the remaining millers specialize in Arabica coffee processing. In addition, there are reasonable number of estates and societies that process their own coffee through a process called "estate-cured" ready for delivery to the marketing agents.

## MILLERS

Table 2: Production by miller in Kilograms 2019/20

No	MILLER	ESTATE	SOCIETY	TOTAL	%
1)	NKG COFFEE MILL	2,485,941.66	5,824,571.85	8,310,513.51	23%
2)	CENTRAL KENYA COFFEE MILL LTD	416,266.00	5,932,604.00	6,348,870.00	17%
3)	KOFINAF	3,434,421.00	2,564,903.00	5,999,324.00	16%
4)	SASINI LIMITED	1,547,034.66	2,165,955.74	3,712,990.40	10%
5)	KAHAWA BORA MILLERS	1,367,144.00	1,994,543.00	3,361,687.00	9%
6)	GUSII CO-OPERATIVE COFFEE MILL	29,829.00	1,928,385.00	1,958,214.00	5%
7)	TCM	710,810.00	305,636.00	1,016,446.00	3%
8)	CMS MILLS LTD	263,466.00	690,766.00	954,232.00	3%
9)	KIPKELION DISTRICT COOPERATIVE UNION	103,044.00	651,012.00	754,056.00	2%
10)	EMBU UNION COFFEE MILL (KAVUTIRI)	286.00	731,550.00	731,836.00	2%
11)	ESTATE CURED	-	720,526.87	720,526.87	2%
12)	MCCMCU	46,244.41	539,051.55	585,295.96	2%
13)	OTHAYA MILL	6,311.00	457,152.00	463,463.00	1%
14)	NEW KPCU MERU	46,156.08	347,235.92	393,392.00	1%
15)	KCCM	72,157.71	295,611.29	367,769.00	1%
16)	LOWER EASTERN COFFEE MILL	103,940.00	260,247.00	364,187.00	1%
17)	NEW KPCU DANDORA	64,770.48	244,289.52	309,060.00	1%
18)	GATATHA FARMERS COMPANY LIMITED.	253,241.00	-	253,241.00	1%
19)	THARAKA NITHI COUNTY COFFEE MILL CO-OPERATIVE UNION LTD	1,522.00	159,411.00	160,933.00	0%
20)	KOMOTHAI COFFEE MILL	-	76,077.00	76,077.00	0%
21)	HEMA	19,548.00	5,151.00	24,699.00	0%
22)	CAFÉ DE LA DUCA		5,993.00	5,993.00	0%
	<b>Total</b>	<b>10,972,133.00</b>	<b>25,900,672.74</b>	<b>36,872,805.74</b>	<b>100%</b>

In table 2 above, the milling share of NKG coffee mill was 23%, closely followed by CKCM with 17%, Kofinaf was third with 16% while Sasini's market share was 10% of the total milling volume. Another mill, the Kahawa Bora is progressively becoming one of the top millers in the country having attained 9% despite being a new entrant in the milling segment. Small county based-millers are facing fierce competition from well-established millers with networks all over the country thus making them susceptible and vulnerable. These include Komothai, KCCM, Hema, Tharaka Nithi County Coffee mill and Gatatha. The volumes handled by these particular mills have been reducing year after year.

The coffee milling segment is very competitive in terms of charges and other services such as loans for farm input offered through affiliate companies.

## PRODUCTION SYSTEM

There are two sectors involved in the production of coffee in the country. These are Estate and society farmers (affiliations for smallholder farmers). However, in the recent past another third category has emerged for farmers who are neither estate nor societies affiliated. Previously these group of farmers were called “DAOs” and they produced very little quantities. In the current dispensation, these farmers are producing substantial quantities which cannot be ignored. The various county government should explore modalities of full identifying and assigning credible delivery codes to these category of farmers.

**Table 3: Clean Coffee production in kilograms by sector 2019/20**

COFFEE TYPE	ESTATE	SOCIETY	TOTAL
ROBUSTA		5,993.00	5,993.00
ARABICA	10,972,133.00	25,894,679.74	36,866,812.74
<b>TOTAL PRODUCTION</b>	<b>10,972,133.00</b>	<b>5,900,672.74</b>	<b>36,872,805.74</b>

According to table 3 above, co-operative farmers produced the 25,901 MT of coffee while the estate farmers produced 10,972 MT in the coffee year 2019/20. Co-operatives production is inclusive of 6 MT of Robusta produced in Busia County. The contribution by the co-operative sector was 70% while the estates produced the remaining 30% as depicted in Figure 3 below. This is an indicator that the coffee sub-sector in the country mainly survives at the whims of smallholder farmers. Efforts to increase production in Kenya should target small holder farmers through the existing societies and factories.

**Figure 3: Pie chart of coffee production by sector**

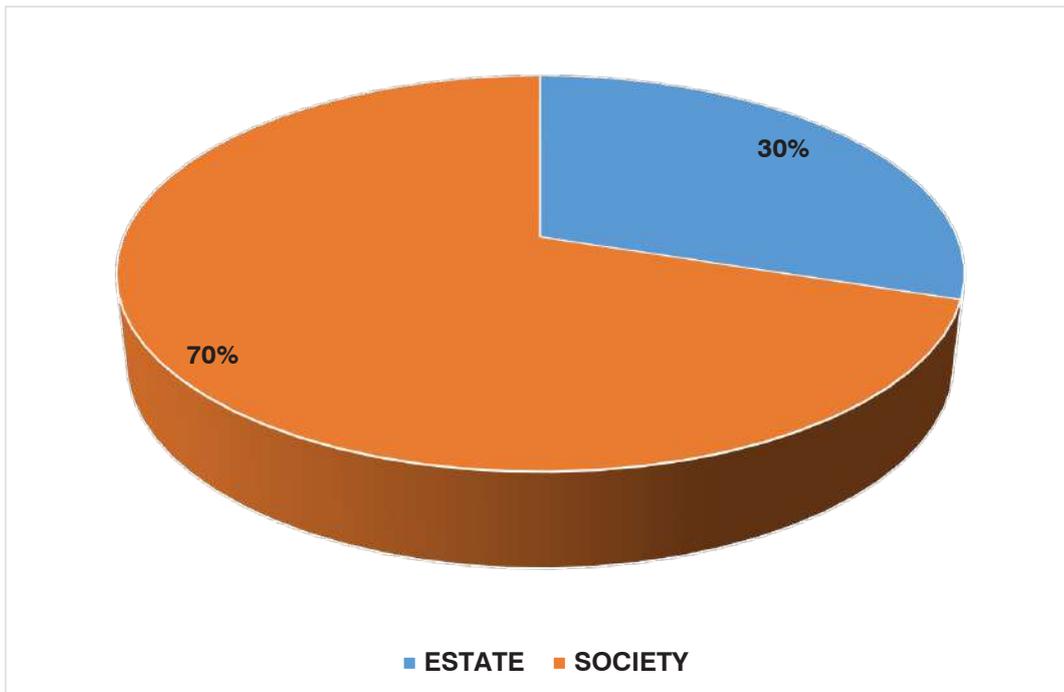
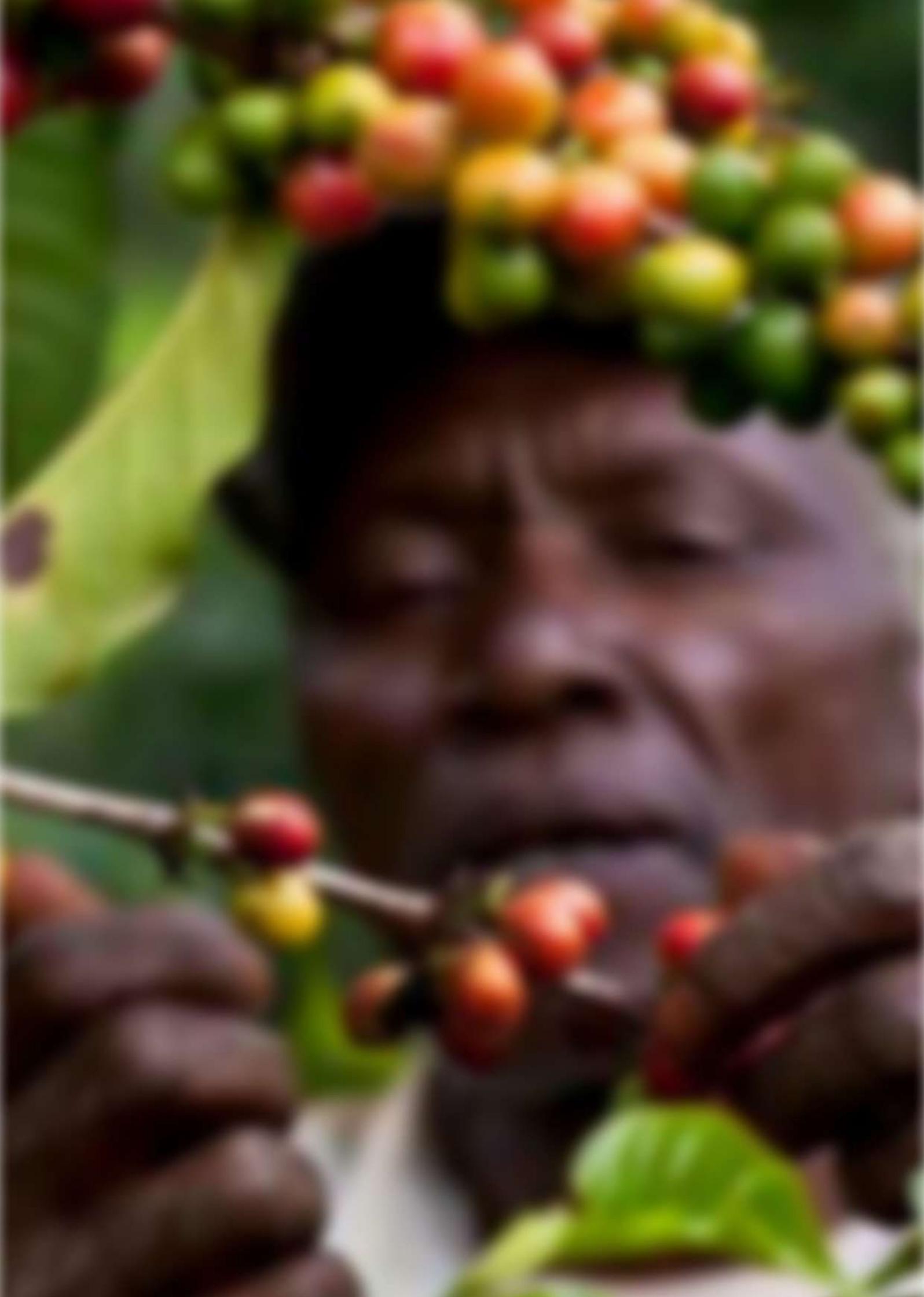


Table 4: Coffee production in kilograms by contributing county 2019/20

No	COUNTY NAME	ESTATES	SOCIETIES	TOTAL	%
1	KIAMBU	6,340,027.78	1,127,848.17	7,467,875.95	20.25%
2	KIRINYAGA	384,473.59	5,059,663.06	5,444,136.64	14.76%
3	MURANGA	1,064,406.01	3,636,433.91	4,700,839.92	12.75%
4	NYERI	345,689.32	3,604,912.49	3,950,601.81	10.71%
5	EMBU	156,585.41	2,404,624.50	2,561,209.91	6.95%
6	KISII	551,788.37	1,721,883.93	2,273,672.30	6.17%
7	KERICHO	332,048.51	1,865,629.50	2,197,678.00	5.96%
8	BUNGOMA	80,096.86	2,025,202.28	2,105,299.14	5.71%
9	MERU	137,518.79	1,394,861.01	1,532,379.80	4.16%
10	MACHAKOS	547,633.62	588,345.21	1,135,978.82	3.08%
11	NYAMIRA	198,022.38	815,611.53	1,013,633.91	2.75%
12	NANDI	37,762.74	538,421.49	576,184.22	1.56%
13	THARAKA NITHI	54,688.96	476,612.41	531,301.37	1.44%
14	TRANS NZOIA	378,130.22	102,016.44	480,146.66	1.30%
15	NAKURU	277,935.66	93,546.13	371,481.79	1.01%
16	MIGORI	5,207.41	129,545.62	134,753.03	0.37%
17	MAKUENI	9,581.00	110,988.18	120,569.18	0.33%
18	BARINGO	33,160.34	59,932.98	93,093.32	0.25%
19	ELGEYO MARAKWET	4,861.79	38,601.68	43,463.47	0.12%
20	HOMA BAY	-	35,440.00	35,440.00	0.10%
21	UASIN GISHU	14,158.00	10,093.64	24,251.64	0.07%
22	WEST POKOT	-	19,715.00	19,715.00	0.05%
23	KAKAMEGA	1,638.04	13,660.65	15,298.69	0.04%
24	KISUMU	11,066.85	1,852.63	12,919.48	0.04%
25	BOMET	114.46	12,469.78	12,584.24	0.03%
26	NAIROBI	6,133.00	-	6,133.00	0.02%
27	BUSIA	-	5,993.00	5,993.00	0.02%
28	LAIKIPIA	-	3,853.44	3,853.44	0.01%
29	NAROK	-	1,389.00	1,389.00	0.00%
30	VIHIGA	-	929	929	0.00%
	<b>Grand Total</b>	<b>10,972,133.00</b>	<b>25,900,672.74</b>	<b>36,872,805.74</b>	<b>100.00%</b>

Table 4 above shows that while Kiambu is still the main coffee producing County contributing about 20% of the total production in the country, production is sustained by the estates as opposed to the societies. Estates are producing more than 6,340 MT compared to 1,129 MT by societies. Except for Kiambu, production in other counties is heavily tilted in favour of societies for example Kirinyaga county produced 15% of the national production shared between estates 384 MT and 5,600 MT for societies, Muranga produced 13% shared between estates 1,064 MT and 3,636 MT for societies, Nyeri produced 11% shared between estates 346 MT and 3,605 MT for societies while and Embu produced 7% shared between estates 157 MT and 2,405 MT for societies. The same pattern is replicated in other mid-level producing counties such as Kisii, Kericho, Bungoma, Meru, Machakos and Nyamira each contributing between 2% and 6%. This pattern is repeated in other remaining counties considered perennial producers.



## EARNINGS BY COFFEE PRODUCERS

### Auction and Direct sales

All coffee producers in the country earned US\$ 92,947,544.83 from sale of 24,581 MT through auction and additional US\$ 68,278,323.45 from sale of 13,521 MT through direct sales in coffee year 2019/20. The total earnings from the two main marketing channels fetched US\$ 161,225,868.28 from the overall sales of 38,102 MT as shown in Table 5 below which provides a breakdown by Marketing Agent and Grower marketer. The equivalent of the total earnings in Ksh was 17.4 billion for the period under review.

**Table 5: Total sales and earnings from auction and direct sales 2019/20**

MARKETING AGENT/ GROWER MARKETER	AUCTION		DIRECT SALES		TOTAL		AUCTION AND DS AVG ICE/50KG
	WEIGHT-KG	GROSS PROCEEDS-US\$	WEIGHT-KG	GROSS PROCEEDS-US\$	WEIGHT-KG	GROSS PROCEEDS-US\$	
NEW KPCU			227,277.00	1,071,733.40	227,277.00	1,071,733.40	235.78
ARISTOTRACTS MARKETING	3,955,534.00	15,662,688.32			3,955,534.00	15,662,688.32	197.98
CLASSIC COFFEE MARKETING	57,101.68	169,022.91	43,419.00	195,078.72	100,520.68	364,101.63	181.11
COFFEE MANAGEMENT SERVICES	5,470,138.53	19,883,858.81	4,365,360.00	24,325,058.90	9,835,498.53	44,208,917.71	224.74
KENYA CO-OPERATIVE COFFEE EXPORTERS	846,857.86	2,316,505.59	325,548.80	2,563,164.40	1,172,406.66	4,879,669.99	208.10
MERU COUNTY COFFEE MARKETING	633,643.71	2,159,995.98	14,786.79	82,356.89	648,430.50	2,242,352.87	172.91
GIKANDA FCS-NDAROINI			167,447.00	925,593.69	167,447.00	925,593.69	276.38
OAKLANDS	2,349,022.00	8,371,051.90	1,167,848.00	6,174,695.54	3,516,870.00	14,545,747.44	206.80
SUCASTAINABILITY (K) LTD	3,396,602.00	13,232,577.96	441,841.00	2,716,606.94	3,838,443.00	15,949,184.90	207.76
SUSTAINABLE MANAGEMENT SERVICES	1,403,065.00	4,970,037.68	577,418.00	3,605,822.78	1,980,483.00	8,575,860.46	216.51
THIKA COFFEE MARKETING	1,222,472.00	4,523,291.66			1,222,472.00	4,523,291.66	185.01
TROPICAL FARM MANAGEMENT (K) LIMITED	5,246,117.00	21,658,514.02	6,181,768.22	26,564,486.88	11,427,885.22	48,223,000.90	210.99
KIONGO WA NJUGUNA			4,564.00	28,150.75	4,564.00	28,150.75	308.40
CAFÉ DELA DUKA			5,993.00	5,675.83	5,993.00	5,675.83	47.35
MAGUTA ESTATE COFFEE TEA COMPANY LTD			4,020.00	25,574.56	4,020.00	25,574.56	318.09
AFRICAN COFFEE ROASTERS			9,324.00	37,258.27	9,324.00	37,258.27	199.80
GRAND TOTAL	24,580,553.78	92,947,544.83	13,521,297.81	68,278,323.45	38,101,851.59	161,225,868.28	211.57

Table 6: Volumes, Earnings, proportion of Direct Sales and Prices trends 2007/08-2019/20

YEAR	AUCTION SALES		DIRECT SALES (DS)		TOTAL		% VOLUME		PRICE/50KG BAG	
	WEIGHT (KG)	VALUE (USD)	WEIGHT (KG)	VALUE (USD)	WEIGHT (KG)	VALUE (USD)	OF DS	DS	AUCTION	
2007/08	39,448,221.00	139,823,940.60	2,045,280.00	8,106,790.65	41,493,501.00	147,930,731.25	5%	198.18	177.23	
2008/09	51,881,026.00	160,459,375.96	1,195,560.00	4,385,903.93	53,076,586.00	164,845,279.89	2%	183.42	154.64	
2009/10	36,197,159.00	171,347,973.90	3,784,154.00	19,492,410.00	39,981,313.00	190,840,383.90	10%	257.55	236.69	
2010/11	33,633,235.00	221,468,088.02	2,231,981.00	22,211,998.15	35,865,216.00	243,680,086.17	7%	497.58	329.24	
2011/12	43,366,142.00	190,810,777.70	5,701,514.00	33,580,663.75	49,067,656.00	224,391,441.45	13%	294.49	220.00	
2012/13	38,141,308.00	127,164,403.32	3,723,449.00	17,991,934.49	41,864,757.00	145,156,337.81	10%	241.60	166.70	
2013/14	40,927,603.00	174,151,187.96	8,282,060.00	42,988,034.26	49,209,663.00	217,139,222.22	20%	259.53	212.76	
2014/15	34,754,166.00	142,507,244.28	7,183,000.00	40,028,589.17	41,937,166.00	182,535,833.45	21%	278.63	205.02	
2015/16	38,375,591.00	148,927,011.64	7,543,758.02	41,048,102.02	45,919,349.02	189,975,113.66	20%	272.07	194.04	
2016/17	34,090,505.00	159,201,866.20	6,755,743.00	43,738,495.91	40,846,248.00	202,940,362.11	20%	323.71	233.50	
2017/18	35,675,449.00	145,220,024.44	7,962,253.00	44,980,154.48	43,637,702.00	190,200,178.92	22%	282.46	203.53	
2018/19	35,604,556.00	109,562,716.32	10,283,367.70	47,953,325.31	45,887,923.70	157,516,041.63	29%	233.16	153.86	
2019/20	24,531,143.00	92,757,795.70	13,521,297.81	68,278,323.45	38,052,440.81	161,036,119.15	35%	252.48	189.06	

## Earnings by contributing Counties

The top five producing counties such as Kiambu County earned Ksh 3.65 billion, followed by Kirinyaga-Ksh 3.00 billion, Murang'a-Ksh 2.38 billion, Nyeri-Ksh 2.19 billion and Bungoma-Ksh 1.05. Whereas the earnings in the top four counties of Kiambu, Kirinyaga, Murang'a and Nyeri were correlated with their production, the situation for Embu county was different having been relegated to a lesser position by the Bungoma county. It may not be possible to establish the real underlying issues immediately especially for Bungoma which was in position 8 but earned more than Embu county. However, possible scenarios could be that carry overs for Bungoma County from previous coffee year 2018/19 may have contributed towards this eventuality, there could be carry-overs for Embu into 2020/21 season. It is also reasonable to hypothesize that not all coffee produced by a given county in a season is marketed within the same season. Therefore Bungoma may have been a beneficiary of the carry overs from the previous season 2018/19 while Embu may have been a victim of carry overs to season 2020/21.

**Table 7: Coffee earnings by counties 2019/20**

COUNTY	ESTATE	SOCIETY	GROSS EARNINGS-USD	GROSS EARNINGS IN KSH
KIAMBU	28,670,988.74	5,167,964.99	33,838,953.73	3,654,607,002.44
KIRINYAGA	1,616,707.17	26,135,329.26	27,752,036.43	2,997,219,934.09
MURANGA	4,878,602.04	17,155,037.00	22,033,639.04	2,379,633,016.26
NYERI	1,562,229.47	18,682,306.46	20,244,535.94	2,186,409,881.22
BUNGOMA	344,488.41	9,347,617.02	9,692,105.43	1,046,747,386.26
EMBU	698,841.80	7,940,809.85	8,639,651.65	933,082,377.86
KERICHO	1,169,977.05	7,246,688.44	8,416,665.50	908,999,873.89
KISII	2,272,587.00	3,595,915.15	5,868,502.15	633,798,232.13
MACHAKOS	1,822,521.40	3,735,621.92	5,558,143.33	600,279,479.49
MERU	372,241.37	4,898,681.34	5,270,922.71	569,259,653.12
THARAKA NITHI	232,414.04	2,716,620.66	2,949,034.69	318,495,746.64
NYAMIRA	515,338.30	2,160,612.89	2,675,951.19	289,002,728.03
NANDI	109,703.06	2,471,074.49	2,580,777.56	278,723,975.99
TRANS NZOIA	1,587,198.90	410,876.08	1,998,074.98	215,792,097.98
NAKURU	862,304.90	384,374.07	1,246,678.97	134,641,328.71
MIGORI	17,971.42	515,803.01	533,774.43	57,647,638.37
MAKUENI	63,188.58	435,507.59	498,696.17	53,859,186.72
NAIROBI	394,802.10		394,802.10	42,638,627.08
BARINGO	40,243.76	216,364.11	256,607.87	27,713,649.55
UASIN GISHU	124,981.64	101,464.89	226,446.53	24,456,225.09
ELGEYO MARAKWET	23,083.36	158,594.58	181,677.93	19,621,216.77
HOMA BAY		89,587.03	89,587.03	9,675,398.80

COUNTY	ESTATE	SOCIETY	GROSS EARNINGS-USD	GROSS EARNINGS IN KSH
WEST POKOT		68,059.49	68,059.49	7,350,425.42
KISUMU	44,894.07	3,803.72	48,697.78	5,259,360.54
BOMET	17,575.79	30,202.53	47,778.32	5,160,058.22
KAKAMEGA	5,461.40	41,620.23	47,081.63	5,084,816.00
NAROK		5,835.75	5,835.75	630,261.47
LAIKIPIA		5,782.64	5,782.64	624,525.22
BUSIA		5,675.83	5,675.83	612,990.00
VIHIGA		1,397.85	1,397.85	150,967.37
TAITA TAVETA		244.17	244.17	26,370.18
<b>TOTAL</b>	<b>47,448,345.76</b>	<b>113,777,522.52</b>	<b>161,225,868.28</b>	<b>17,407,204,430.91</b>

## COFFEE MARKETING AND EXPORT

### Auction Performance By Grade

The Kenya's auction system was established mainly for price discovery. At the auction coffee is offered through competitive bidding. The licensed commercial marketers numbering about 10 offer coffee for sale to buyers at the auction. In the coffee year 2019/20, the top five coffee buyers at the auction were Ibero (21%), C. Dormans Ltd (15%), Taylor Winch Ltd (13%), Kenyacof limited (11%) and Diamond Coffee Co. Ltd (7%). Other major buyers included Sasini (K) Ltd, Louis Dreyfus Co. Ltd, Sondhi Trading Co. Ltd as well as Servicoff Limited.

The overall market share for the top 5 traders/buyers was 60% of the total purchases.

The coffee grades offered for sale at the auction were predominantly main coffee grades comprising of AA, AB, C, E, PB, T, and TT, which contributed 81.2% of the total marketed coffee at the auction (NCE). Other less superior grades were miscellaneous and unwashed contributing 8% and 11% of the total sales respectively. This can be seen in Table 9 below. Kenya is a producer of mainly wet processed coffee.

Table 8: Auction performance by grades, bags bought, weight (kg), price and value 2019/20

CATEGORY NAME	GRADE	NO BAGS	WEIGHT	MIN PRICE	MAX PRICE	AVG PRICE	VALUE (US\$)	%
<b>Main Coffee Grades</b>	<b>AA</b>	<b>62,653.00</b>	<b>3,871,418.00</b>	<b>36.00</b>	<b>512.00</b>	<b>311.31</b>	<b>24,103,838.22</b>	<b>15.78%</b>
	AB	143,732.00	8,778,383.00	45.00	422.00	219.21	38,485,473.40	35.78%
	C	66,884.00	4,138,709.00	8.00	287.00	156.67	12,967,881.48	16.87%
	E	961.00	61,303.00	89.00	266.00	190.71	233,822.88	0.25%
	PB	18,909.00	1,196,054.00	39.00	415.00	207.55	4,964,767.72	4.88%
	T	17,432.00	1,087,326.00	15.00	236.00	90.06	1,958,396.74	4.43%
	TT	12,462.00	782,532.00	17.00	273.00	147.50	2,308,511.98	3.19%
<b>SUB-TOTAL</b>		<b>323,033.00</b>	<b>19,915,725.00</b>	<b>8.00</b>	<b>512.00</b>	<b>213.46</b>	<b>85,022,692.42</b>	<b>81.18%</b>
<b>Miscellaneous Coffee</b>	<b>HE</b>	<b>4,442.00</b>	<b>278,809.00</b>	<b>35.00</b>	<b>173.00</b>	<b>102.74</b>	<b>572,887.80</b>	<b>1.14%</b>
	SB	1,542.00	84,296.00	13.00	70.00	38.17	64,355.42	0.34%
	UG	1,688.00	104,945.00	27.00	194.00	90.99	190,976.60	0.43%
	UG1	13,566.00	838,831.00	10.00	226.00	107.27	1,799,600.46	3.42%
	UG2	9,402.00	585,085.00	10.00	154.00	74.19	868,094.06	2.39%
	UG3	285.00	17,953.00	18.00	111.00	56.98	20,459.44	0.07%
<b>SUB-TOTAL</b>		<b>30,925.00</b>	<b>1,909,919.00</b>	<b>10.00</b>	<b>226.00</b>	<b>92.06</b>	<b>3,516,373.78</b>	<b>7.79%</b>
<b>Unwashed Coffee</b>	<b>MH</b>	<b>33,017.00</b>	<b>2,017,432.00</b>	<b>39.00</b>	<b>122.00</b>	<b>86.05</b>	<b>3,472,151.64</b>	<b>8.22%</b>
	ML	11,054.00	688,067.00	20.00	97.00	54.25	746,577.86	2.80%
<b>SUB-TOTAL</b>		<b>44,071.00</b>	<b>2,705,499.00</b>	<b>20.00</b>	<b>122.00</b>	<b>77.97</b>	<b>4,218,729.50</b>	<b>11.02%</b>
<b>TOTAL</b>		<b>398,029.00</b>	<b>24,531,143.00</b>	<b>8.00</b>	<b>512.00</b>	<b>189.06</b>	<b>92,757,795.70</b>	<b>100.00%</b>

Table 9: Overall marketing agent performance at auction 2019/20

Auctioneer Name	NO BAGS SOLD	WEIGHT SOLD	MIN PRICE	MAX PRICE	AVG PRICE	VALUE (US\$)	%
Coffee Management Services	88,962	5,514,883.00	16	455	181.12	19,976,636.44	22.24%
Tropical Farm Management (K) Ltd.	84,679	5,185,699.00	18	455	206.5	21,417,283.90	21.14%
Aristocrats Coffee & Tea	63,604	3,918,893.00	8	512	196.13	15,372,385.30	15.98%
Sucastainability (K) Ltd	54,320	3,382,490.00	32	500	194.35	13,147,620.20	13.78%
Oaklands Coffee Marketing	38,286	2,351,957.00	15	417	178.15	8,379,913.50	9.60%
Sustainable Management Services	22,374	1,390,279.00	23	435	176.52	4,908,219.56	5.68%
Thika Coffee Marketing	19,542	1,211,184.00	25	372	184.72	4,474,698.22	4.93%
Kenya Cooperative Coffee Exporters	15,099	938,239.00	23	410	166.32	3,121,047.80	3.85%
Meru County Coffee Marketing	10,265	637,519.00	38	458	153.72	1,959,990.78	2.59%
Classic Coffee Ltd	898	57,102.00	41	341	147.50	168,452.28	0.24%
<b>TOTAL</b>	<b>398,029</b>	<b>24,588,245.00</b>	<b>8</b>	<b>512</b>	<b>188.96</b>	<b>92,926,247.98</b>	<b>100.03%</b>

### Performance by Marketing Agents

Green coffee is offered for sale by licensed Marketing Agents on behalf of the estate and society growers. It is important to note that ownership of the milled coffee remains in the hands of producers until it is sold to the dealers/buyers. Table below shows that market share for Coffee Management Services (CMS) was over 22%, 21% for Tropical Farm Management (K) Ltd, 14% for Sustainability (K) Ltd and 10% share for Oaklands Coffee Marketing. The balance market share was split among the other marketing agents each contributing below 10%.

Coincidentally, Aristocrats Coffee and Tea marketing offered both lowest price and the highest of US\$ 8.00 for grade C and US\$ 512.00 per 50-kg bag for grade AA.

There were 49 trader/buyers who took part in the auction purchases, majority of which were small and medium buyers. Table below shows the market share of each of the 49 buyers during season 2019/20

Table 10: Auction purchases by number of bags, weight (kg) bought and value coffee year 2019/20

No	TRADER/BUYER	NO BAGS	WEIGHT	VALUE (US\$)	% BOUGHT
1..	Ibero (K) Ltd.	81,430.00	5,028,785.00	15,539,459.62	20.50%
2.	C. Dorman Ltd.	61,206.00	3,763,731.00	14,360,168.66	15.34%
3.	Taylor Winch Ltd.	52,821.00	3,263,340.00	12,725,367.12	13.30%
4.	Kenyacof Limited	45,268.00	2,785,053.00	12,679,484.14	11.35%
5.	Diamond Coffee Co. Ltd.	28,805.00	1,766,025.00	6,783,638.80	7.20%
6.	Sasini (K) Limited	20,969.00	1,284,041.00	5,530,211.08	5.23%
7.	Louis Dreyfus Company (K) Ltd.	18,702.00	1,156,129.00	3,640,187.86	4.71%
8.	Sondhi Trading Co. Ltd.	11,916.00	740,273.00	2,716,399.50	3.02%
9.	Servicoff Limited	11,442.00	701,664.00	4,486,724.86	2.86%
10.	Africoff Trading Co. Ltd.	10,712.00	659,099.00	1,457,723.56	2.69%
11.	E. A. Gourmet	7,072.00	432,417.00	2,696,431.60	1.76%
12.	Rosie Vam Dyke Company Ltd	5,168.00	320,723.00	994,076.66	1.31%
13.	Jowam Coffee Traders Ltd	5,168.00	319,275.00	1,539,501.40	1.30%

No	TRADER/BUYER	NO BAGS	WEIGHT	VALUE (US\$)	% BOUGHT
14.	Mumbi Coffee Merchants Ltd	4,524.00	277,423.00	834,792.94	1.13%
15.	First Cup Coffee Ltd	3,845.00	238,401.00	381,171.50	0.97%
16.	Rockbern Coffee Group Limited	3,604.00	225,530.00	871,369.98	0.92%
17.	Star Coffee Ltd.	2,714.00	168,403.00	992,829.74	0.69%
18.	Kenya Coop Coffee Dealers	2,723.00	168,329.00	721,675.44	0.69%
19.	Alanwood Ltd.	2,448.00	152,417.00	432,187.78	0.62%
20.	Sanaark Investment Ltd	2,321.00	141,940.00	130,715.00	0.58%
21.	Kyandu Trading Company	2,213.00	136,721.00	351,837.26	0.56%
22.	Rejitek Coffee Co. Ltd.	1,802.00	111,312.00	147,954.42	0.45%
23.	Nairobi Java House	1,681.00	102,441.00	471,852.40	0.42%
24.	Betco Coffee Co. Ltd.	1,373.00	84,655.00	495,861.22	0.35%
25.	Kenya Nut Ltd.	1,212.00	74,284.00	465,947.14	0.30%
26.	Sansato Limited	955.00	59,051.00	161,496.22	0.24%
27.	Mombasa Coffee Ltd.	888.00	54,604.00	68,027.70	0.22%
28.	Ikawa Coffee Limited	747.00	45,982.00	39,409.28	0.19%
29.	Kimani Coffee Experts	696.00	43,253.00	237,856.42	0.18%
30.	Eagle Crown Coffee Ltd	583.00	38,824.00	134,100.44	0.16%
31.	Connect Coffee Company Ltd	600.00	36,614.00	226,457.92	0.15%
32.	Africa Gold Coffee	396.00	24,414.00	61,363.88	0.10%
33.	Josra Coffee Co. Ltd.	364.00	22,663.00	119,016.74	0.09%
34.	Bekas Systems Ltd	294.00	17,724.00	24,099.98	0.07%
35.	Rumani Agencies Ltd	232.00	14,525.00	39,516.34	0.06%
36.	Faina Enterprises Ltd	229.00	14,287.00	14,502.18	0.06%
37.	Rashid Moledina & Co. Msa Ltd.	215.00	13,527.00	34,701.38	0.06%
38.	Vava Coffee Ltd	145.00	9,097.00	41,068.16	0.04%
39.	Utaka Coffee Limited	127.00	7,743.00	34,553.66	0.03%
40.	Kafe Koko Limited	117.00	7,320.00	29,086.26	0.03%
41.	Goldrock International	107.00	6,575.00	10,345.90	0.03%
42.	Coffee Exporters (K) Ltd.	62.00	3,764.00	21,228.96	0.02%
43.	Kahve coffee limited	55.00	3,584.00	3,385.62	0.01%
44.	Global Mark Foods Limited	29.00	1,864.00	4,969.34	0.01%
45.	Rambi Investment Limited	17.00	1,130.00	2,597.52	0.00%
46.	Homeciti Africa Limited	12.00	866.00	734.04	0.00%
47.	Baobab Capital Ltd.	11.00	628.00	217.66	0.00%
48.	Bronze Tea Limited	8.00	590.00	917.74	0.00%
49.	Africa Tea and Coffee	1.00	103.00	572.68	0.00%
	<b>TOTAL</b>	<b>398,028.00</b>	<b>24,531,040.00</b>	<b>92,757,223.02</b>	<b>100%</b>

The table above shows that quantities of bags purchased varied widely from as high as 81,400 bags for big-time purchases to as low as a single bag for small players.

Table 11: Marketing Agents performance by grade, bags sold, weight (kg) and price (US\$) 2019/20

Auctioneer Name	Category Name	GRADE	NO BAGS	WEIGHT	MIN PRICE	MAX PRICE	AVG PRICE	VALUE	%
Aristocrats Coffee & Tea	Main Coffee Grades	AA	9,965.00	617,194.00	36	512	319.93	3,949,164.94	2.52%
		AB	22,715.00	1,383,968.00	49	350	233.21	6,455,003.08	5.64%
		C	9,853.00	611,872.00	8	278	167.83	2,053,809.76	2.49%
		E	162	10,577.00	145	266	196.76	41,623.60	0.04%
		PB	2,359.00	152,460.00	45	390	224.35	684,083.32	0.62%
		T	1,953.00	124,241.00	15	200	91.06	226,273.64	0.51%
		TT	1,692.00	107,367.00	17	273	172.32	370,037.54	0.44%
		Sub-Total		48,699.00	3,007,679.00	8	512	229.08	13,779,995.88
	Miscellaneous Coffee	HE	1,164.00	73,200.00	35	173	111.89	163,813.34	0.30%
		SB	1,279.00	67,588.00	13	70	38.92	52,609.88	0.28%
		UG	286	17,302.00	45	148	106.76	36,942.06	0.07%
		UG1	2,608.00	162,477.00	10	226	113.22	367,928.58	0.66%
		UG2	2,607.00	161,979.00	10	154	87.15	282,315.42	0.66%
		Sub-Total		7,944.00	482,546.00	10	226	93.63	903,609.28
	Unwashed Coffee	MH	4,506.00	276,043.00	50	109	90.11	497,509.50	1.13%
ML		2,455.00	152,625.00	39	97	62.66	191,270.64	0.62%	
Sub-Total			6,961.00	428,668.00	39	109	80.34	688,780.14	1.75%
	MA-Sub total		63,604.00	3,918,893.00	8	512	196.13	15,372,385.30	15.98%
Classic Coffee Ltd	Main Coffee Grades	AA	142	8,772.00	80	341	234.76	41,187.06	0.04%
		AB	343	21,200.00	77	267	164.93	69,931.36	0.09%
		C	180	11,465.00	45	167	119.86	27,484.00	0.05%
		PB	36	2,516.00	65	229	140.96	7,093.32	0.01%
		T	87	5,708.00	43	119	79.44	9,068.60	0.02%
		TT	41	2,765.00	65	215	133.84	7,401.10	0.01%
	Sub-Total		829	52,426.00	43	341	154.66	162,165.44	0.22%
	Miscellaneous Coffee	HE	19	1,284.00	45	110	72.9	1,872.20	0.01%
		SB	5	396	41	45	43.38	343.6	0.00%
		UG	6	441	50	85	63.1	556.5	0.00%
		UG1	20	1,259.00	72	77	75.25	1,894.76	0.01%
		UG2	16	1,102.00	45	135	57.65	1,270.58	0.00%
		Sub-Total		66	4,482.00	41	135	66.24	5,937.64
	Unwashed Coffee	MH	3	194	90	90	90	349.2	0.00%
		Sub-Total		3	194	90	90	90	349.2
MA-Sub total			898	57,102.00	41	341	147.5	168,452.28	0.24%
Coffee Management Services	Main Coffee Grades	AA	10,596.00	654,150.00	95	455	320	4,186,585.84	2.67%
		AB	30,722.00	1,870,429.00	71	361	225.36	8,430,546.80	7.62%
		C	14,965.00	921,087.00	47	258	150.68	2,775,696.06	3.75%
		E	42	2,708.00	197	261	221.67	12,005.54	0.01%
		PB	4,157.00	259,501.00	76	326	211.32	1,096,741.88	1.06%
		T	4,087.00	254,196.00	25	153	95.29	484,451.62	1.04%
		TT	4,192.00	260,599.00	46	250	139.78	728,530.96	1.06%
		Sub-Total		68,761.00	4,279,772.00	25	455	208.92	17,883,010.98
	Miscellaneous Coffee	HE	1,109.00	68,931.00	37	151	95.81	132,084.74	0.28%

Auctioneer Name	Category Name	GRADE	NO BAGS	WEIGHT	MIN PRICE	MAX PRICE	AVG PRICE	VALUE	%
		SB	149	8,638.00	16	64	31.49	5,440.48	0.04%
		UG	549	34,120.00	27	194	98.65	67,318.08	0.14%
		UG1	4,335.00	265,157.00	35	209	112.14	594,674.92	1.08%
		UG2	3,441.00	210,602.00	25	142	76.41	321,834.38	0.86%
		UG3	17	1,110.00	35	95	82.24	1,825.80	0.00%
	<b>Sub-Total</b>		<b>9,600.00</b>	<b>588,558.00</b>	<b>16</b>	<b>209</b>	<b>95.42</b>	<b>1,123,178.40</b>	<b>2.40%</b>
	<b>Unwashed Coffee</b>	<b>MH</b>	<b>6,969.00</b>	<b>422,731.00</b>	<b>67</b>	<b>107</b>	<b>85.61</b>	<b>723,837.10</b>	<b>1.72%</b>
		<b>ML</b>	<b>3,632.00</b>	<b>223,822.00</b>	<b>23</b>	<b>80</b>	<b>55.09</b>	<b>246,609.96</b>	<b>0.91%</b>
	<b>Sub-Total</b>		<b>10,601.00</b>	<b>646,553.00</b>	<b>23</b>	<b>107</b>	<b>75.05</b>	<b>970,447.06</b>	<b>2.63%</b>
	<b>MA-Sub total</b>		<b>88,962.00</b>	<b>5,514,883.00</b>	<b>16</b>	<b>455</b>	<b>181.12</b>	<b>19,976,636.44</b>	<b>22.24%</b>
Kenya Cooperative Coffee Exporters	Main Coffee Grades	AA	2,172.00	134,922.00	61	410	268.82	725,393.64	0.55%
		AB	5,531.00	339,896.00	70	290	196.32	1,334,589.86	1.39%
		C	1,803.00	112,736.00	50	233	156.01	351,748.02	0.46%
		E	15	985	100	156	133.29	2,625.76	0.00%
		PB	799	51,515.00	66	310	195.34	201,253.80	0.21%
		T	224	14,430.00	46	133	106.53	30,744.84	0.06%
		TT	246	16,147.00	61	215	142.4	45,987.12	0.07%
	Sub-Total		10,790.00	670,631.00	46	410	200.73	2,692,343.04	2.74%
	Miscellaneous Coffee	HE	135	8,655.00	55	122	107.69	18,640.30	0.04%
		SB	58	4,125.00	26	70	41.83	3,451.16	0.02%
		UG	27	1,881.00	44	106	83.24	3,131.60	0.01%
		UG1	1,059.00	65,773.00	40	170	95.62	125,786.22	0.27%
		UG2	261	16,899.00	23	116	61.78	20,880.08	0.07%
	<b>Sub-Total</b>		<b>1,540.00</b>	<b>97,333.00</b>	<b>23</b>	<b>170</b>	<b>88.3</b>	<b>171,889.36</b>	<b>0.41%</b>
	<b>Unwashed Coffee</b>	<b>MH</b>	<b>2,154.00</b>	<b>131,907.00</b>	<b>50</b>	<b>100</b>	<b>80.57</b>	<b>212,567.42</b>	<b>0.54%</b>
		<b>ML</b>	<b>615</b>	<b>38,368.00</b>	<b>36</b>	<b>95</b>	<b>57.66</b>	<b>44,247.98</b>	<b>0.16%</b>
	<b>Sub-Total</b>		<b>2,769.00</b>	<b>170,275.00</b>	<b>36</b>	<b>100</b>	<b>75.41</b>	<b>256,815.40</b>	<b>0.70%</b>
	<b>MA-Sub total</b>		<b>15,099.00</b>	<b>938,239.00</b>	<b>23</b>	<b>410</b>	<b>166.32</b>	<b>3,121,047.80</b>	<b>3.85%</b>
Meru County Coffee Marketing	Main Coffee Grades	AA	1,012.00	64,189.00	88	458	272.75	350,150.80	0.26%
		AB	4,383.00	268,868.00	80	320	173.79	934,532.16	1.10%
		C	1,729.00	107,939.00	78	199	132.66	286,392.14	0.44%
		E	8	614	89	180	139.12	1,708.36	0.00%
		PB	285	18,237.00	98	236	149.26	54,440.42	0.07%
		T	202	12,860.00	44	126	78.77	20,259.42	0.05%
		TT	469	29,206.00	60	182	120.28	70,260.14	0.12%
	<b>Sub-Total</b>		<b>8,088.00</b>	<b>501,913.00</b>	<b>44</b>	<b>458</b>	<b>171.12</b>	<b>1,717,743.44</b>	<b>2.04%</b>
	<b>Miscellaneous Coffee</b>	<b>UG1</b>	<b>586</b>	<b>37,003.00</b>	<b>65</b>	<b>120</b>	<b>103.5</b>	<b>76,592.94</b>	<b>0.15%</b>
		<b>UG2</b>	<b>293</b>	<b>18,255.00</b>	<b>38</b>	<b>116</b>	<b>73.05</b>	<b>26,671.02</b>	<b>0.07%</b>
			<b>879</b>	<b>55,258.00</b>	<b>38</b>	<b>120</b>	<b>93.44</b>	<b>103,263.96</b>	<b>0.22%</b>
	<b>Unwashed Coffee</b>	<b>MH</b>	<b>1,152.00</b>	<b>71,242.00</b>	<b>60</b>	<b>100</b>	<b>89.74</b>	<b>127,862.78</b>	<b>0.29%</b>
		<b>ML</b>	<b>146</b>	<b>9,106.00</b>	<b>38</b>	<b>70</b>	<b>61.06</b>	<b>11,120.60</b>	<b>0.04%</b>
	<b>Sub-Total</b>		<b>1,298.00</b>	<b>80,348.00</b>	<b>38</b>	<b>100</b>	<b>86.49</b>	<b>138,983.38</b>	<b>0.33%</b>
	<b>MA-Sub total</b>		<b>10,265.00</b>	<b>637,519.00</b>	<b>38</b>	<b>458</b>	<b>153.72</b>	<b>1,959,990.78</b>	<b>2.59%</b>

Auctioneer Name	Category Name	GRADE	NO BAGS	WEIGHT	MIN PRICE	MAX PRICE	AVG PRICE	VALUE	%
Oaklands Coffee Marketing	Main Coffee Grades	AA	5,261.00	323,890.00	65	417	300.02	1,943,490.50	1.32%
		AB	12,415.00	756,535.00	65	325	204.36	3,092,092.92	3.08%
		C	8,221.00	504,300.00	45	254	141.17	1,423,846.08	2.06%
		E	90	5,724.00	160	250	193.39	22,139.58	0.02%
		PB	2,495.00	155,776.00	39	294	205.39	639,908.32	0.64%
		T	4,627.00	285,473.00	33	157	90.31	515,634.96	1.16%
		TT	1,769.00	110,151.00	50	258	174.38	384,155.80	0.45%
	Sub-Total		34,878.00	2,141,849.00	33	417	187.25	8,021,268.16	8.73%
	Miscellaneous Coffee	HE	614	38,325.00	48	138	106.93	81,958.28	0.16%
		UG	58	3,729.00	65	105	94.13	7,020.38	0.02%
		UG1	82	5,026.00	67	78	74.96	7,535.30	0.02%
		UG2	35	2,151.00	15	63	45.21	1,945.08	0.01%
		UG3	1	83	96	96	96	159.36	0.00%
	<b>Sub-Total</b>		<b>790</b>	<b>49,314.00</b>	<b>15</b>	<b>138</b>	<b>99.99</b>	<b>98,618.40</b>	<b>0.21%</b>
Unwashed Coffee	MH	2,158.00	131,992.00	68	103	88.23	232,900.78	0.54%	
	ML	460	28,802.00	25	64	47.09	27,126.16	0.12%	
	<b>Sub-Total</b>		<b>2,618.00</b>	<b>160,794.00</b>	<b>25</b>	<b>103</b>	<b>80.86</b>	<b>260,026.94</b>	<b>0.66%</b>
<b>MA-Sub total</b>		<b>38,286.00</b>	<b>2,351,957.00</b>	<b>15</b>	<b>417</b>	<b>178.15</b>	<b>8,379,913.50</b>	<b>9.60%</b>	
Sucastainability (K) Ltd	Main Coffee Grades	AA	9,563.00	595,170.00	85	500	330.4	3,932,912.92	2.43%
		AB	20,155.00	1,240,590.00	80	422	222.32	5,516,140.52	5.06%
		C	6,980.00	441,007.00	58	266	154.75	1,364,953.26	1.80%
		E	149	9,690.00	140	205	182.54	35,375.92	0.04%
		PB	2,324.00	151,297.00	62	345	205.82	622,793.52	0.62%
		T	1,922.00	121,540.00	39	153	94.58	229,908.56	0.50%
		TT	861	55,129.00	77	242	138.71	152,933.44	0.22%
	Sub-Total		41,954.00	2,614,423.00	39	500	226.72	11,855,018.14	10.67%
	Miscellaneous Coffee	HE	539	34,318.00	43	125	108.76	74,645.58	0.14%
		SB	12	866	36	47	37.58	650.8	0.00%
		UG	16	1,028.00	65	133	119.51	2,457.04	0.00%
		UG1	2,556.00	157,975.00	43	162	107.17	338,603.36	0.64%
		UG2	1,612.00	101,741.00	32	120	62.81	127,805.70	0.41%
		UG3	5	365	96	96	96	700.8	0.00%
<b>Sub-Total</b>		<b>4,740.00</b>	<b>296,293.00</b>	<b>32</b>	<b>162</b>	<b>91.95</b>	<b>544,863.28</b>	<b>1.19%</b>	
Unwashed Coffee	MH	5,931.00	364,090.00	40	122	88.35	643,376.10	1.48%	
	ML	1,695.00	107,684.00	34	75	48.46	104,362.68	0.44%	
<b>Sub-Total</b>		<b>7,626.00</b>	<b>471,774.00</b>	<b>34</b>	<b>122</b>	<b>79.25</b>	<b>747,738.78</b>	<b>1.92%</b>	
<b>MA-Sub total</b>		<b>54,320.00</b>	<b>3,382,490.00</b>	<b>32</b>	<b>500</b>	<b>194.35</b>	<b>13,147,620.20</b>	<b>13.78%</b>	
Sustainable Management Services	Main Coffee Grades	AA	3,477.00	216,401.00	76	435	302.91	1,311,001.28	0.88%
		AB	7,355.00	452,707.00	45	318	205.39	1,859,624.66	1.85%
		C	3,208.00	200,993.00	23	264	139.99	562,729.90	0.82%
		E	41	2,818.00	130	230	183.72	10,354.32	0.01%
		PB	1,492.00	94,554.00	50	326	199.15	376,606.98	0.39%
		T	1,298.00	81,413.00	26	236	82.47	134,279.18	0.33%
		TT	1,017.00	64,246.00	46	244	151.52	194,685.18	0.26%

Auctioneer Name	Category Name	GRADE	NO BAGS	WEIGHT	MIN PRICE	MAX PRICE	AVG PRICE	VALUE	%
	Sub-Total		17,888.00	1,113,132.00	23	435	199.85	4,449,281.50	4.54%
	Miscellaneous Coffee	HE	261	16,615.00	49	128	94.78	31,496.52	0.07%
		SB	32	2,209.00	25	51	37.8	1,669.90	0.01%
		UG	27	1,939.00	36	129	79.2	3,071.32	0.01%
		UG1	269	17,237.00	50	153	106.41	36,685.46	0.07%
		UG2	171	11,257.00	32	120	62.3	14,026.48	0.05%
	Sub-Total		760	49,257.00	25	153	88.26	86,949.68	0.21%
	Unwashed Coffee	MH	3,174.00	193,172.00	55	107	88.42	341,599.60	0.79%
		ML	552	34,718.00	26	95	43.77	30,388.78	0.14%
	<b>Sub-Total</b>		<b>3,726.00</b>	<b>227,890.00</b>	<b>26</b>	<b>107</b>	<b>81.62</b>	<b>371,988.38</b>	<b>0.93%</b>
	<b>MA-Sub total</b>		<b>22,374.00</b>	<b>1,390,279.00</b>	<b>23</b>	<b>435</b>	<b>176.52</b>	<b>4,908,219.56</b>	<b>5.68%</b>
Thika Coffee Marketing	Main Coffee Grades	AA	3,800.00	234,598.00	68	372	296.73	1,392,236.48	0.96%
		AB	7,536.00	460,936.00	66	294	208.93	1,926,068.54	1.88%
		C	1,873.00	118,260.00	40	258	154.8	366,139.84	0.48%
		E	36	2,359.00	150	227	185.17	8,736.46	0.01%
		PB	631	40,373.00	101	292	214.18	172,938.52	0.16%
		T	507	32,675.00	30	144	91.59	59,856.06	0.13%
		TT	680	43,437.00	47	211	115.63	100,448.84	0.18%
	Sub-Total		15,063.00	932,638.00	30	372	215.86	4,026,424.74	3.80%
	Miscellaneous Coffee	UG1	893	55,823.00	51	173	105.71	118,023.80	0.23%
		UG2	674	42,655.00	25	120	60.76	51,836.16	0.17%
			1,567.00	98,478.00	25	173	86.24	169,859.96	0.40%
	Unwashed Coffee	MH	2,371.00	145,724.00	39	113	85.35	248,761.78	0.59%
		ML	541	34,344.00	32	59	43.17	29,651.74	0.14%
	<b>Sub-Total</b>		<b>2,912.00</b>	<b>180,068.00</b>	<b>32</b>	<b>113</b>	<b>77.31</b>	<b>278,413.52</b>	<b>0.73%</b>
	<b>MA-Sub total</b>		<b>19,542.00</b>	<b>1,211,184.00</b>	<b>25</b>	<b>372</b>	<b>184.72</b>	<b>4,474,698.22</b>	<b>4.93%</b>
Tropical Farm Management (K) Ltd.	Main Coffee Grades	AA	16,665.00	1,022,132.00	62	455	306.8	6,271,714.76	4.17%
		AB	32,577.00	1,983,254.00	50	365	223.55	8,866,943.50	8.08%
		C	18,072.00	1,109,050.00	20	287	169.29	3,755,082.42	4.52%
		E	418	25,828.00	110	259	192.14	99,253.34	0.11%
		PB	4,331.00	269,825.00	45	415	205.49	1,108,907.64	1.10%
		T	2,525.00	154,790.00	25	211	80.08	247,919.86	0.63%
		TT	1,495.00	93,485.00	30	256	135.89	254,071.86	0.38%
	Sub-Total		76,083.00	4,658,364.00	20	455	221.15	20,603,893.38	18.99%
	Miscellaneous Coffee	HE	601	37,481.00	41	155	91.22	68,376.84	0.15%
		SB	7	474	20	20	20	189.6	0.00%
		UG	719	44,505.00	35	159	79.18	70,479.62	0.18%
		UG1	1,158.00	71,101.00	40	167	92.74	131,875.12	0.29%
		UG2	292	18,444.00	35	100	52.89	19,509.16	0.08%
		UG3	262	16,395.00	18	111	54.2	17,773.48	0.07%
	Sub-Total		3,039.00	188,400.00	18	167	81.8	308,203.82	0.77%
	Unwashed Coffee	MH	4,599.00	280,337.00	40	96	79.08	443,387.38	1.14%
		ML	958	58,598.00	20	78	52.73	61,799.32	0.24%
	<b>Sub-Total</b>		<b>5,557.00</b>	<b>338,935.00</b>	<b>20</b>	<b>96</b>	<b>74.53</b>	<b>505,186.70</b>	<b>1.38%</b>

Auctioneer Name	Category Name	GRADE	NO BAGS	WEIGHT	MIN PRICE	MAX PRICE	AVG PRICE	VALUE	%
	MA-Sub total		84,679.00	5,185,699.00	18	455	206.5	21,417,283.90	21.14%
<b>TOTAL</b>			<b>398,029.00</b>	<b>24,588,245.00</b>	<b>8</b>	<b>512</b>	<b>188.96</b>	<b>92,926,247.98</b>	<b>100.03%</b>

## Price performance by grade

Table 12: Monthly average coffee price per grade in US\$

MONTH	GRADE	BAGS	WEIGHT	MIN PRICE	MAX PRICE	VALUE(US\$)	AVG PRICE
	AA	2,677.00	168,714.00	68	298	773,889.40	229.35
	AB	14,209.00	872,018.00	66	224	2,595,618.62	148.83
	C	11,771.00	720,910.00	44	160	1,731,090.68	120.06
	E	16	1,072.00	218	244	5,027.20	234.48
	HE	344	21,391.00	37	99	32,162.74	75.18
	MH	1,583.00	98,259.00	39	84	152,228.18	77.46
	ML	951	59,402.00	23	77	56,335.64	47.42
	PB	1,318.00	83,082.00	39	180	216,645.62	130.38
	SB	176	9,992.00	13	40	5,923.64	29.64
	T	3,942.00	241,509.00	30	113	364,713.70	75.51
	TT	1,303.00	82,169.00	46	168	163,584.26	99.54
	UG	45	3,001.00	27	104	3,381.70	56.34
	UG1	1,353.00	83,765.00	51	106	152,167.90	90.83
	UG2	1,555.00	95,397.00	26	100	114,917.22	60.23
<b>Oct-19</b>		<b>41,243.00</b>	<b>2,540,681.00</b>	<b>13</b>	<b>298</b>	<b>6,367,686.50</b>	<b>125.31</b>
	AA	1,955.00	122,535.00	90	362	736,758.26	300.63
	AB	6,160.00	377,619.00	79	241	1,446,352.50	191.51
	C	4,251.00	262,146.00	60	180	729,258.24	139.09
	E	9	688	89	214	2,358.36	171.39
	HE	215	13,675.00	42	121	22,805.28	83.38
	MH	1,129.00	69,958.00	68	106	132,238.80	94.51
	ML	521	32,609.00	33	81	34,781.32	53.33
	PB	727	46,566.00	104	232	167,518.64	179.87
	SB	42	2,282.00	31	43	1,653.98	36.24
	T	1,518.00	95,213.00	38	141	158,652.40	83.31
	TT	581	36,759.00	52	192	91,559.82	124.54
	UG	70	4,423.00	58	156	10,368.70	117.21
	UG1	349	21,983.00	68	131	46,552.34	105.88
	UG2	485	30,303.00	35	119	39,203.42	64.69
<b>Nov-19</b>		<b>18,012.00</b>	<b>1,116,759.00</b>	<b>31</b>	<b>362</b>	<b>3,620,062.06</b>	<b>162.08</b>
	AA	2,401.00	146,882.00	45	394	1,041,733.18	354.62
	AB	5,037.00	307,050.00	74	274	1,324,723.86	215.72
	C	2,566.00	158,262.00	83	195	539,115.26	170.32
	HE	16	1,051.00	73	125	2,503.74	119.11
	MH	456	28,211.00	51	113	57,674.76	102.22
	ML	168	10,767.00	36	84	10,854.20	50.4
	PB	502	32,352.00	88	252	137,396.80	212.35
	SB	60	3,316.00	33	64	3,405.34	51.35
	T	511	32,423.00	36	157	82,346.64	126.99
	TT	195	12,399.00	61	197	38,454.42	155.07
	UG	27	1,789.00	45	187	4,188.04	117.05
	UG1	275	16,869.00	57	143	44,956.32	133.25

MONTH	GRADE	BAGS	WEIGHT	MIN PRICE	MAX PRICE	VALUE(US\$)	AVG RICE
	UG2	310	19,217.00	32	116	22,615.14	58.84
	UG3	3	236	35	35	165.2	35
<b>Dec-19</b>		<b>12,527.00</b>	<b>770,824.00</b>	<b>32</b>	<b>394</b>	<b>3,310,132.90</b>	<b>214.71</b>
	AA	12,939.00	792,598.00	116	432	4,942,250.52	311.78
	AB	20,187.00	1,228,684.00	102	332	5,335,063.50	217.1
	C	6,738.00	417,384.00	50	210	1,291,366.30	154.7
	E	67	4,203.00	170	215	17,048.10	202.81
	HE	485	30,106.00	48	135	63,153.12	104.88
	MH	1,452.00	89,000.00	75	111	168,393.98	94.6
	ML	443	28,017.00	40	83	36,071.94	64.38
	PB	2,728.00	171,366.00	66	336	714,547.68	208.49
	SB	117	6,236.00	36	49	5,309.08	42.57
	T	1,724.00	107,751.00	36	144	206,713.28	95.92
	TT	1,380.00	86,239.00	67	244	274,646.70	159.24
	UG1	921	56,766.00	59	137	132,335.36	116.56
	UG2	484	30,283.00	36	127	51,762.58	85.46
<b>Jan-20</b>		<b>49,665.00</b>	<b>3,048,633.00</b>	<b>36</b>	<b>432</b>	<b>13,238,662.14</b>	<b>217.12</b>
	AA	13,957.00	859,049.00	61	512	5,532,268.52	322
	AB	30,567.00	1,859,073.00	61	365	8,327,567.04	223.97
	C	12,713.00	787,280.00	50	240	2,390,519.02	151.82
	E	243	15,087.00	140	200	48,970.52	162.29
	HE	704	44,029.00	51	130	94,303.38	107.09
	MH	1,503.00	91,807.00	40	105	155,853.88	84.88
	ML	392	24,365.00	32	53	22,143.62	45.44
	PB	3,725.00	234,599.00	72	390	987,246.86	210.41
	SB	87	4,538.00	25	42	3,140.96	34.61
	T	2,587.00	161,011.00	35	143	309,361.02	96.07
	TT	2,663.00	166,110.00	47	248	511,341.76	153.92
	UG	8	531	72	72	764.64	72
	UG1	1,640.00	101,437.00	43	131	208,317.96	102.68
	UG2	979	60,684.00	25	135	95,745.02	78.89
<b>Feb-20</b>		<b>71,768.00</b>	<b>4,409,600.00</b>	<b>25</b>	<b>512</b>	<b>18,687,544.20</b>	<b>211.9</b>
	AA	9,666.00	600,924.00	65	500	3,911,685.86	325.47
	AB	32,518.00	1,982,493.00	60	422	9,383,619.46	236.66
	C	14,957.00	926,292.00	40	232	3,053,312.92	164.81
	E	252	15,569.00	137	228	58,841.16	188.97
	HE	1,030.00	64,169.00	52	138	140,649.46	109.59
	MH	4,668.00	285,055.00	50	104	508,938.46	89.27
	ML	1,050.00	65,747.00	34	77	66,479.88	50.56
	PB	3,825.00	240,968.00	62	415	1,062,485.04	220.46
	SB	187	9,972.00	21	49	7,193.14	36.07
	T	2,547.00	159,399.00	30	147	303,866.68	95.32
	TT	3,070.00	191,326.00	47	261	579,296.94	151.39
	UG1	3,030.00	186,967.00	34	192	421,767.16	112.79
	UG2	1,861.00	115,894.00	27	142	196,786.90	84.9
	UG3	11	686	37	37	507.64	37
<b>Mar-20</b>		<b>78,672.00</b>	<b>4,845,461.00</b>	<b>21</b>	<b>500</b>	<b>19,695,430.70</b>	<b>203.24</b>
	AA	2,818.00	176,378.00	75	500	1,016,909.00	288.28
	AB	6,108.00	378,280.00	45	350	1,553,869.78	205.39
	C	4,416.00	275,032.00	23	220	866,524.38	157.53

MONTH	GRADE	BAGS	WEIGHT	MIN PRICE	MAX PRICE	VALUE(US\$)	AVG RICE
	E	174	11,170.00	120	242	47,108.92	210.87
	HE	716	44,789.00	41	128	93,057.70	103.88
	MH	10,554.00	641,623.00	50	100	1,119,733.42	87.26
	ML	2,124.00	131,324.00	20	86	136,615.78	52.01
	PB	1,838.00	114,839.00	50	295	447,903.08	195.01
	SB	131	7,247.00	25	49	4,556.82	31.44
	T	1,426.00	89,425.00	25	135	156,340.88	87.41
	TT	1,143.00	71,617.00	40	240	191,630.60	133.79
	UG	668	41,373.00	35	115	54,886.94	66.33
	UG1	2,631.00	162,198.00	40	160	334,488.78	103.11
	UG2	1,409.00	87,930.00	25	120	129,619.82	73.71
	UG3	148	9,246.00	30	111	13,590.44	73.49
<b>Apr-20</b>		<b>36,304.00</b>	<b>2,242,471.00</b>	<b>20</b>	<b>500</b>	<b>6,166,836.34</b>	<b>137.5</b>
	AA	1,113.00	70,701.00	36	455	399,129.02	282.27
	AB	3,584.00	220,438.00	50	350	939,865.52	213.18
	C	1,439.00	89,789.00	20	208	265,612.70	147.91
	E	41	2,772.00	110	200	9,392.72	169.42
	HE	269	17,120.00	35	120	34,134.40	99.69
	MH	3,557.00	217,230.00	65	107	375,552.04	86.44
	ML	3,369.00	207,990.00	27	95	233,252.02	56.07
	PB	896	57,272.00	56	311	224,849.48	196.3
	SB	261	14,020.00	27	70	10,430.98	37.2
	T	519	32,655.00	37	120	56,146.40	85.97
	TT	340	21,807.00	45	220	60,319.14	138.3
	UG	268	16,776.00	51	194	31,930.54	95.17
	UG1	1,501.00	92,210.00	17	170	182,354.38	98.88
	UG2	926	57,444.00	27	115	82,286.80	71.62
	UG3	109	6,812.00	18	95	4,646.84	34.11
<b>May-20</b>		<b>18,192.00</b>	<b>1,125,036.00</b>	<b>17</b>	<b>455</b>	<b>2,909,902.98</b>	<b>129.32</b>
	AA	3,572.00	220,470.00	45	357	1,313,068.38	297.79
	AB	6,079.00	372,485.00	56	282	1,566,462.42	210.27
	C	1,567.00	98,240.00	45	241	327,074.16	166.47
	E	38	2,671.00	100	199	8,243.44	154.31
	HE	193	12,288.00	40	111	22,280.00	90.66
	MH	4,316.00	262,911.00	43	84	387,916.26	73.77
	ML	1,003.00	62,674.00	35	70	69,619.62	55.54
	PB	840	53,665.00	45	239	211,617.76	197.17
	SB	211	12,294.00	17	60	9,868.70	40.14
	T	627	39,823.00	15	150	75,143.64	94.35
	TT	501	32,050.00	17	240	97,108.96	151.5
	UG	411	25,088.00	65	150	60,579.24	120.73
	UG1	989	61,576.00	10	170	118,038.42	95.85
	UG2	853	53,301.00	10	117	75,742.26	71.05
	UG3	13	890	65	96	1,389.96	78.09
<b>Jul-20</b>		<b>21,213.00</b>	<b>1,310,426.00</b>	<b>10</b>	<b>357</b>	<b>4,344,153.22</b>	<b>165.75</b>
	AA	5,285.00	325,265.00	91	352	2,038,948.32	313.43
	AB	8,827.00	539,152.00	80	281	2,660,755.52	246.75
	C	2,132.00	133,760.00	74	251	567,464.98	212.12
	E	25	1,599.00	168	222	6,342.28	198.32
	HE	125	7,952.00	43	142	16,162.92	101.63

MONTH	GRADE	BAGS	WEIGHT	MIN PRICE	MAX PRICE	VALUE(US\$)	AVG RICE
	MH	706	43,273.00	65	98	72,217.40	83.44
	ML	113	7,367.00	45	81	9,153.76	62.13
	PB	937	60,161.00	100	280	283,709.66	235.79
	SB	47	2,535.00	43	52	2,370.28	46.75
	T	521	32,920.00	25	153	53,743.26	81.63
	TT	429	27,090.00	74	253	95,694.80	176.62
	UG	60	3,785.00	120	144	10,179.16	134.47
	UG1	210	13,397.00	76	220	38,320.36	143.02
	UG2	162	10,412.00	42	125	17,177.06	82.49
<b>Aug-20</b>		<b>19,579.00</b>	<b>1,208,668.00</b>	<b>25</b>	<b>352</b>	<b>5,872,239.76</b>	<b>242.92</b>
	AA	6,270.00	387,902.00	83	380	2,397,197.76	309
	AB	10,456.00	641,091.00	49	304	3,351,575.18	261.4
	C	4,334.00	269,614.00	8	287	1,206,542.84	223.75
	E	96	6,472.00	159	266	30,490.18	235.55
	HE	345	22,239.00	44	173	51,675.06	116.18
	MH	3,093.00	190,105.00	60	122	341,404.46	89.79
	ML	920	57,805.00	41	97	71,270.08	61.65
	PB	1,573.00	101,184.00	50	296	510,847.10	252.43
	SB	223	11,864.00	24	70	10,502.50	44.26
	T	1,510.00	95,197.00	39	236	191,368.84	100.51
	TT	857	54,966.00	58	273	204,874.58	186.36
	UG	131	8,179.00	58	159	14,697.64	89.85
	UG1	667	41,663.00	50	226	120,301.48	144.37
	UG2	378	24,220.00	40	154	42,237.84	87.2
	UG3	1	83	96	96	159.36	96
<b>Sep-20</b>		<b>30,854.00</b>	<b>1,912,584.00</b>	<b>8</b>	<b>380</b>	<b>8,545,144.90</b>	<b>223.39</b>
<b>TOTAL 2019//20</b>		<b>398,029.00</b>	<b>24,531,143.00</b>	<b>8</b>	<b>512</b>	<b>92,757,795.70</b>	<b>189.06</b>

Table 13: Monthly average prices 2019/20

MONTH	BAGS BOUGHT	WEIGHT BOUGHT	MIN PRICE	MAX PRICE	VALUE (US\$)	AVG PRICE
Oct-19	41,243	2,540,681.00	13	298	6,367,686.50	125.31
Nov-19	18,012	1,116,759.00	31	362	3,620,062.06	162.08
Dec-19	12,527	770,824.00	32	394	3,310,132.90	214.71
Jan-20	49,665	3,048,633.00	36	432	13,238,662.14	217.12
Feb-20	71,768	4,409,600.00	25	512	18,687,544.20	211.9
Mar-20	78,672	4,845,461.00	21	500	19,695,430.70	203.24
Apr-20	36,304	2,242,471.00	20	500	6,166,836.34	137.5
May-20	18,192	1,125,036.00	17	455	2,909,902.98	129.32
June						
Jul-20	21,213	1,310,426.00	10	357	4,344,153.22	165.75
Aug-20	19,579	1,208,668.00	25	352	5,872,239.76	242.92
Sep-20	30,854	1,912,584.00	8	380	8,545,144.90	223.39
<b>TOTAL 2019//20</b>	<b>398,029</b>	<b>24,531,143.00</b>	<b>8</b>	<b>512</b>	<b>92,757,795.70</b>	<b>189.06</b>

Table 14: Sale no by date, volume and value 2019/20

SALE NO	DATE	BAGS	WEIGHT	MIN PRICE	MAX PRICE	VALUE IN USD	AVG PRICE
1	Tuesday, October 1, 2019	13,366.00	823,446.00	16	275	1,795,476.24	109.02
2	Tuesday, October 15, 2019	10,928.00	672,750.00	13	288	1,729,094.06	128.51
3	Tuesday, October 29, 2019	16,949.00	1,044,485.00	31	298	2,843,116.20	136.1
4	Tuesday, November 12, 2019	10,676.00	661,497.00	31	349	1,891,637.86	142.98
5	Tuesday, November 26, 2019	7,336.00	455,262.00	31	362	1,728,424.20	189.83
6	Tuesday, December 10, 2019	12,527.00	770,824.00	32	394	3,310,132.90	214.71
7	Tuesday, January 14, 2020	9,130.00	562,614.00	36	401	2,267,659.68	201.53
8	Tuesday, January 21, 2020	22,083.00	1,353,614.00	36	401	6,170,812.58	227.94
9	Tuesday, January 28, 2020	18,452.00	1,132,405.00	36	432	4,800,189.88	211.95
10	Tuesday, February 4, 2020	17,236.00	1,057,960.00	32	400	4,170,646.98	197.11
11	Monday, February 10, 2020	17,160.00	1,054,195.00	25	512	4,377,008.06	207.6
12	Tuesday, February 18, 2020	20,474.00	1,257,941.00	35	501	5,539,906.62	220.2
13	Tuesday, February 25, 2020	16,898.00	1,039,504.00	25	417	4,599,982.54	221.26
14	Tuesday, March 3, 2020	18,438.00	1,134,098.00	30	430	4,868,249.04	214.63
15	Tuesday, March 10, 2020	19,916.00	1,227,008.00	34	500	5,357,176.02	218.3
16	Tuesday, March 17, 2020	18,024.00	1,108,401.00	21	424	4,382,816.66	197.71
17	Tuesday, March 24, 2020	16,003.00	986,394.00	37	465	3,862,842.00	195.81
18	Tuesday, March 31, 2020	6,291.00	389,560.00	27	417	1,224,346.98	157.14
19	Wednesday, April 15, 2020	8,125.00	505,961.00	25	427	1,470,722.06	145.34
20	Tuesday, April 21, 2020	15,927.00	983,345.00	23	438	2,741,257.46	139.38
21	Tuesday, April 28, 2020	12,252.00	753,165.00	20	500	1,954,856.82	129.78
22	Tuesday, May 5, 2020	9,802.00	604,484.00	17	400	1,316,129.06	108.86
23	Tuesday, May 19, 2020	8,390.00	520,552.00	18	455	1,593,773.92	153.08
24	Wednesday, July 15, 2020	10,425.00	645,880.00	10	357	1,711,588.22	132.5
25	Tuesday, July 28, 2020	10,788.00	664,546.00	17	346	2,632,565.00	198.07
26	Tuesday, August 4, 2020	7,569.00	467,406.00	40	352	2,382,864.18	254.9
27	Tuesday, August 18, 2020	12,010.00	741,262.00	25	340	3,489,375.58	235.37
28	Tuesday, September 1, 2020	9,930.00	616,290.00	8	380	2,887,875.14	234.3
29	Tuesday, September 15, 2020	10,162.00	631,737.00	24	348	2,938,057.54	232.54
30	Tuesday, September 29, 2020	10,762.00	664,557.00	35	337	2,719,212.22	204.59
	<b>TOTAL</b>	<b>398,029.00</b>	<b>24,531,143.00</b>	<b>8</b>	<b>512</b>	<b>92,757,795.70</b>	<b>189.06</b>

The Kenya's coffee prices in the last 12 months shows that the lowest minimum price of US \$ 8 was registered in the month of September 2020 while the highest maximum price of US \$ 512 was registered in the month of February 2020. However, there is a general upward trend from May 2020.

**Table 15: The Nairobi Coffee Exchange –Monthly Average Prices (US\$/50 Kg)**

Kenya Oct 2019-Jan 2020 Auction Sales			
MONTH	Max Price	Min Price	Average Price
Oct-19	298.00	13.00	125.31
Nov-19	362.00	31.00	162.08
Dec-19	394.00	32.00	214.71
Jan-20	432.00	36.00	217.20
Feb-20	512.00	25.00	211.90
Mar-20	500.00	21.00	203.24
Apr-20	500.00	20.00	137.50
May-20	455.00	17.00	129.32
Jul-20	357.00	10.00	165.75
Aug-20	352.00	25.00	242.92
Sep-20	380.00	8.00	189.06

**Table 16: Direct sales performance per grade per MA**

MARKETING AGENT	GRADES	NO BAGS	WEIGHT (KG)	MAX PRICE/ BAG	MIN PRICE/ BAG	AVG PRICE	GROSS PROCEEDS (\$)
Classic Coffee marketing	AA	165	8,264.00	370.00	300.00	332.65	54,980.56
	AB	305	15,225.00	260.00	180.00	250.07	76,145.56
	PB	28	1,409.00	240.00	180.00	228.82	6,448.20
	C	191	9,525.00	220.00	130.00	186.11	35,454.20
	E	3	128.00	145.00	105.00	135.00	345.60
	T	26	1,315.00	115.00	60.00	99.70	2,622.00
	TT	23	1,151.00	220.00	110.00	171.93	3,957.80
	UG1	1	61.00	110.00	110.00	110.00	134.20
	UG2	0	18.00	50.00	50.00	50.00	18.00
	Naturals	15	729.00	450.00	350.00	443.28	6,463.00
	SB	2	111.00	35.00	35.00	35.00	77.70
	MH	80	4,006.00	95.00	85.00	89.17	7,144.70
ML	30	1,477.00	70.00	35.00	43.57	1,287.20	
<b>SUB-TOTAL</b>		<b>868</b>	<b>43,419.00</b>	<b>450.00</b>	<b>35.00</b>	<b>224.65</b>	<b>195,078.72</b>
Coffee Management Services	AA	16,452	822,593.00	585.00	160.00	394.27	6,486,503.62
	AB	43,881	2,194,068.00	530.00	110.00	301.38	13,224,790.30
	PB	3,122	156,091.00	530.00	120.00	281.86	879,929.24
	C	13,801	690,046.00	290.00	110.00	195.64	2,699,966.62

MARKETING AGENT	GRADES	NO BAGS	WEIGHT (KG)	MAX PRICE/ BAG	MIN PRICE/ BAG	AVG PRICE	GROSS PROCEEDS (\$)
	HE	37	1,830.00	120.00	110.00	116.13	4,250.40
	T	139	6,933.00	130.00	85.00	105.94	14,690.10
	TT	237	11,842.00	300.00	110.00	154.67	36,632.30
	UG	391	19,547.00	123.00	123.00	123.00	48,085.62
	UG1	1,158	57,877.00	200.00	115.00	132.20	153,030.64
	UG2	535	26,730.00	150.00	70.00	118.83	63,524.66
	SB	12	598.00	10.00	10.00	10.00	119.60
	MH	7,544	377,205.00	95.00	90.00	94.58	713,535.80
<b>SUB-TOTAL</b>		<b>87,307</b>	<b>4,365,360.00</b>	<b>585.00</b>	<b>10.00</b>	<b>278.61</b>	<b>24,325,058.90</b>
<b>Kenya Co-operativa Coffee Exporters</b>	<b>AA</b>	<b>1,621</b>	<b>81,058.68</b>	<b>617.92</b>	<b>284.17</b>	<b>535.54</b>	<b>868,207.86</b>
	AB	3,562	178,116.93	617.92	165.00	234.02	833,667.56
	PB	576	28,820.18	617.92	249.70	1,208.84	696,778.51
	C	715	35,730.99	284.17	150.00	125.35	89,574.38
	T	9	474.01	131.00	120.00	-	
	TT	32	1,622.01	188.00	150.00	10.94	354.99
	NA1	25	1,262.00	384.17	350.00	449.73	11,351.29
	NH	174	8,680.00	584.00	307.49	216.70	37,619.42
	ML	1	27.00	587.92	467.92	3,088.33	1,667.70
	MH	48	2,400.00	617.92	464.16	498.81	23,942.69
<b>SUB-TOTAL</b>		<b>6,764</b>	<b>338,191.80</b>	<b>617.92</b>	<b>120.00</b>	<b>378.95</b>	<b>2,563,164.40</b>
<b>Oaklands</b>	<b>AA</b>	<b>5,221</b>	<b>261,073.00</b>	<b>450.00</b>	<b>130.00</b>	<b>349.28</b>	<b>1,823,734.82</b>
	AB	11,374	568,704.00	400.00	102.00	256.48	2,917,217.20
	PB	2,286	114,312.00	400.00	100.00	251.19	574,271.34
	C	4,027	201,337.00	255.00	67.00	197.64	795,859.30
	E	3	140.00	235.00	235.00	235.00	658.00
	T	4	196.00	38.00	35.00	36.27	142.18
	TT	65	3,226.00	250.00	67.00	190.99	12,322.48
	UG1	90	4,516.00	350.00	60.00	320.45	28,942.70
	UG2	24	1,213.00	350.00	35.00	314.51	7,629.94
	UG3	2	79.00	350.00	350.00	350.00	553.00

MARKETING AGENT	GRADES	NO BAGS	WEIGHT (KG)	MAX PRICE/ BAG	MIN PRICE/ BAG	AVG PRICE	GROSS PROCEEDS (\$)
	SB	1	30.00	30.00	30.00	30.00	18.00
	MH	176	8,781.00	67.00	30.00	59.09	10,378.18
	ML	85	4,241.00	65.00	30.00	35.00	2,968.40
<b>SUB-TOTAL</b>		<b>23,357</b>	<b>1,167,848.00</b>	<b>450.00</b>	<b>30.00</b>	<b>264.36</b>	<b>6,174,695.54</b>
<b>Sucastainability (K) ltd</b>	<b>AA</b>	<b>2,359</b>	<b>117,972.00</b>			<b>368.71</b>	<b>869,957.50</b>
	AB	4,865	243,245.00			300.95	1,464,085.84
	PB	415	20,750.00			311.96	129,465.40
	C	1,007	50,352.00			185.58	186,884.80
	UG1	90	4,494.00			503.52	45,256.00
	UG2	11	570.00			200.00	2,280.00
	MH	84	4,216.00			210.92	17,785.00
	ML	5	242.00			184.38	892.40
<b>SUB-TOTAL</b>		<b>8,837</b>	<b>441,841.00</b>			<b>307.42</b>	<b>2,716,606.94</b>
<b>Sustainable Management Services</b>	<b>AA</b>	<b>3,252</b>	<b>162,591.00</b>	<b>520.00</b>	<b>200.00</b>	<b>406.57</b>	<b>1,322,089.68</b>
	AB	5,815	290,759.00	500.00	130.00	289.59	1,684,001.32
	PB	1,199	59,944.00	500.00	100.00	284.13	340,634.84
	C	1,166	58,309.00	391.00	130.00	209.69	244,542.08
	T	79	3,960.00	120.00	75.00	87.86	6,958.80
	TT	37	1,855.00	391.00	90.00	204.75	7,596.06
<b>SUB-TOTAL</b>		<b>11,548</b>	<b>577,418.00</b>	<b>520.00</b>	<b>75.00</b>	<b>312.24</b>	<b>3,605,822.78</b>
<b>Tropical Farm Management (K) Limited</b>	<b>AA</b>	<b>18,992</b>	<b>949,621.00</b>	<b>665.00</b>	<b>95.00</b>	<b>352.57</b>	<b>6,696,098.98</b>
	AB	46,949	2,347,432.00	550.00	35.00	260.67	12,237,992.22
	AB	1,567	78,340.00	400.02	300.00	315.93	494,995.22
	PB	5,942	297,109.00	600.00	60.00	267.42	1,589,067.70
	C	14,170	708,498.00	500.00	20.00	172.95	2,450,755.46
	E	28	1,422.00	260.00	95.00	196.30	5,582.65
	HE	2,701	135,033.00	130.00	35.00	90.25	243,722.42
	T	5,685	284,267.00	130.00	35.00	75.90	431,492.64
	TT	2,283	114,142.00	150.00	35.00	116.14	265,130.27
	UG	828	41,413.00	150.00	22.00	99.78	82,639.96

MARKETING AGENT	GRADES	NO BAGS	WEIGHT (KG)	MAX PRICE/ BAG	MIN PRICE/ BAG	AVG PRICE	GROSS PROCEEDS (\$)
	UG1	1,333	66,640.00	140.00	12.00	90.27	120,316.36
	UG2	340	16,987.00	140.00	11.00	59.77	20,306.26
	UG3	161	8,027.00	110.00	9.00	41.45	6,654.32
	SB	136	6,820.00	105.00	7.00	29.68	4,048.08
	MH	20,066	1,003,315.00	500.00	40.00	89.84	1,802,670.18
	MH+	78	3,914.00	70.00	70.00	70.00	5,479.60
	ML	2,376	118,788.22	292.50	7.00	45.26	107,534.57
<b>SUB-TOTAL</b>		<b>123,635</b>	<b>6,181,768.22</b>	<b>665.00</b>	<b>7.00</b>	<b>214.86</b>	<b>26,564,486.88</b>
<b>GRAND TOTAL</b>		<b>262,317</b>	<b>13,115,846.02</b>	<b>665.00</b>	<b>7.00</b>	<b>252.16</b>	<b>66,144,914.16</b>

## EXPORT PERFORMANCE

The overall export performance in 2019/20 shows that the country exported coffee to mainly Europe, North America and Asia. The top export destinations were United States of America (20%), Germany and Belgium (17%) each followed by Korea 9%. The country exported 46,333 MT of GBE valued at US\$ 209.82 million equivalent to Ksh 22.02 billion.

Table 17: Top 10 export destinations-all forms-GBE in 2019/20

DESTINATION	Net Weight-KG	Value ( US\$)	Value (KSH)
UNITED STATES	9,186,108.38	42,385,157.90	4,455,508,933.83
GERMANY	8,613,387.00	35,100,580.52	3,675,957,586.27
BELGIUM	7,541,572.60	35,365,025.90	3,709,313,684.95
KOREA, REPUBLIC OF	4,237,986.00	18,466,745.02	1,938,102,109.89
SWEDEN	2,640,878.00	12,897,084.85	1,349,232,617.44
FINLAND	1,522,476.53	6,111,198.79	644,129,679.83
NORWAY	1,325,610.00	8,516,794.18	904,693,797.33
AUSTRALIA	1,278,500.00	6,778,441.00	714,103,994.41
UNITED KINGDOM	1,132,940.10	5,821,170.93	609,858,870.76
DENMARK	1,024,867.15	5,108,890.61	532,272,986.76
OTHERS	7,828,146.23	33,267,053.43	3,486,399,428.07
<b>GRAND TOTAL</b>	<b>46,332,471.98</b>	<b>209,818,143.13</b>	<b>22,019,573,689.54</b>

Further, as shown in Table 18 below, about 45,263 MT of the exports were green coffee beans valued at US \$ 204.6 million while only about 1070 tons were value added coffee valued at US\$ 5.2 million. Therefore, the proportion of green beans in the total exports was 98%. The bulk of coffee exports from developing countries like Kenya are value added in importing countries. Specifically, Denmark imported 919 mt of value added coffee from Kenya followed by Finland about 40 MT, Belgium about 23 MT, Korea 21 MT then USA about 20 MT. In Table 15 it is shown that in 2019/20, the volumes declined from 50,600 MT in 2018/19 to 46,333 MT however, the value shot up from Ksh 21.68 billion to Ksh 22.02 billion an indication that the prices have been improving since the beginning of the season.

Table 18: Total export by form 2019/20

DESTINATION	GREEN BEAN			ROASTED/GROUND-GBE			TOTAL				
	Net Weight- Kg	Value in USD	Value KSH	Net Weight- Kg	Value in USD	Value in KSH	Net Weight- Kg	Value in USD	Value in KSH	%- VOL	%- VALUE
UNITED STATES	9,165,613.60	42,252,449.10	4,441,201,980.19	20,494.78	132,708.80	14,306,953.64	9,186,108.38	42,385,157.90	4,455,508,933.83	20%	20%
GERMANY	8,613,387.00	35,100,580.52	3,675,957,586.27				8,613,387.00	35,100,580.52	3,675,957,586.27	19%	17%
BELGIUM	7,518,724.60	35,315,873.90	3,704,233,688.09	22,848.00	49,152.00	5,079,996.86	7,541,572.60	35,365,025.90	3,709,313,684.95	16%	17%
KOREA, REPUBLIC OF	4,217,280.00	18,412,657.30	1,932,487,803.97	20,706.00	54,087.72	5,614,305.92	4,237,986.00	18,466,745.02	1,938,102,109.89	9%	9%
SWEDEN	2,640,878.00	12,897,084.85	1,349,232,617.44				2,640,878.00	12,897,084.85	1,349,232,617.44	6%	6%
FINLAND	1,479,528.00	5,854,876.15	614,885,598.96	42,948.53	256,322.64	29,244,080.87	1,522,476.53	6,111,198.79	644,129,679.83	3%	3%
NORWAY	1,325,610.00	8,516,794.18	904,693,797.33				1,325,610.00	8,516,794.18	904,693,797.33	3%	4%
AUSTRALIA	1,278,500.00	6,778,441.00	714,103,994.41				1,278,500.00	6,778,441.00	714,103,994.41	3%	3%
UNITED KINGDOM	1,132,440.30	5,819,168.43	609,646,387.76	499.8	2,002.50	212,483.00	1,132,940.10	5,821,170.93	609,858,870.76	2%	3%
DENMARK	105,732.40	647,501.49	67,903,378.16	919,134.75	4,461,389.12	464,369,608.60	1,024,867.15	5,108,890.61	532,272,986.76	2%	2%
OTHERS	7,784,819.52	33,026,190.53	3,461,502,843.34	43,326.71	240,862.90	24,896,584.73	7,828,146.23	33,267,053.43	3,486,399,428.07	17%	16%
<b>Grand Total</b>	<b>45,262,513.42</b>	<b>204,621,617.45</b>	<b>21,475,849,675.92</b>	<b>1,069,958.56</b>	<b>5,196,525.68</b>	<b>543,724,013.62</b>	<b>46,332,471.98</b>	<b>209,818,143.13</b>	<b>22,019,573,689.54</b>	<b>100%</b>	<b>100%</b>

Table 19: Comparative analysis of 2018/19 and 2019/20 by volume and value

DESTINATION	2018/19		2019/20		VAR	
	NET WEIGHT (KG)	VALUE IN USD	NET WEIGHT (KG)	VALUE IN USD	NET WEIGHT (KG)	VALUE IN USD
UNITED STATES	6,629,118.00	29,721,427.32	9,186,108.38	42,385,157.90	39%	43%
GERMANY	9,993,993.00	38,051,383.36	8,613,387.00	35,100,580.52	-14%	-8%
BELGIUM	8,986,732.79	40,952,490.13	7,541,572.60	35,365,025.90	-16%	-14%
KOREA, REPUBLIC OF	4,317,234.00	18,609,858.70	4,237,986.00	18,466,745.02	-2%	-1%
SWEDEN	2,869,500.00	14,057,452.78	2,640,878.00	12,897,084.85	-8%	-8%
FINLAND	1,336,500.00	5,008,849.00	1,522,476.53	6,111,198.79	14%	22%
NORWAY	1,464,440.00	9,166,611.52	1,325,610.00	8,516,794.18	-9%	-7%
AUSTRALIA	1,715,206.00	9,364,017.05	1,278,500.00	6,778,441.00	-25%	-28%
UNITED KINGDOM	1,089,126.00	6,580,592.23	1,132,940.10	5,821,170.93	4%	-12%
DENMARK	66,013.00	598,657.58	1,024,867.15	5,108,890.61	1453%	753%
NETHERLANDS	396,057.00	1,998,482.95	871,004.54	4,321,470.77	120%	116%
SPAIN	795,600.00	3,252,408.54	710,477.42	2,487,041.27	-11%	-24%
JAPAN	932,430.00	5,887,526.75	697,111.50	4,781,658.49	-25%	-19%
CANADA	903,918.00	4,415,708.87	638,940.00	2,868,240.48	-29%	-35%
ROMANIA	1,073,400.00	3,955,230.34	494,400.00	2,548,292.88	-54%	-36%
ITALY	363,600.00	1,116,869.39	482,910.00	1,177,450.51	33%	5%
CHINA	201,409.00	1,248,607.32	477,464.80	2,628,216.24	137%	110%
JORDAN	492,592.50	1,773,465.58	454,380.00	1,523,251.43	-8%	-14%
TAIWAN	273,293.00	1,694,683.55	290,261.00	1,841,584.94	6%	9%
FRANCE	323,680.00	866,651.19	284,212.00	863,553.53	-12%	0%
UNITED ARAB EMIRATES	220,712.60	651,236.74	268,049.56	905,518.45	21%	39%
NEW ZEALAND	277,530.00	1,248,897.34	259,230.00	1,124,859.85	-7%	-10%
INDIA	703,823.00	1,303,195.18	241,572.00	461,301.28	-66%	-65%
IRELAND	57,600.00	370,837.92	230,400.00	1,245,688.32	300%	236%
POLAND	787,620.00	1,363,017.84	198,000.00	319,831.09	-75%	-77%
VIETNAM			129,600.00	187,488.00		
RUSSIAN FEDERATION	318,900.00	978,122.66	124,785.77	821,947.28	-61%	-16%
LATVIA	29,730.00	202,241.22	124,500.00	498,661.25	319%	147%
TURKEY	126,930.00	351,874.49	115,980.00	277,651.68	-9%	-21%
SAUDI ARABIA	372,100.00	1,080,460.53	101,900.00	655,889.00	-73%	-39%
EGYPT	20,700.00	47,292.00	93,450.00	144,187.50	351%	205%
REPUBLIC OF DJIBOUTI	366,000.00	541,050.00	93,300.00	93,300.00	-75%	-83%
SOUTH AFRICA	79,200.00	387,675.41	79,670.68	352,252.54	1%	-9%
MEXICO	880,200.00	1,129,105.34	74,400.00	156,810.24	-92%	-86%
SOMALIA	43,279.00	409,380.00	69,485.96	164,206.40	61%	-60%
GREECE	194,410.00	565,747.11	60,000.00	257,822.59	-69%	-54%
IRAN	257,200.00	570,294.00	57,420.00	179,616.00	-78%	-69%
BULGARIA			19,200.00	83,239.40		
LEBANON	76,200.00	174,085.68	18,001.00	19,290.00	-76%	-89%
MALAYSIA	18,000.00	25,200.00	18,000.00	25,200.00	0%	0%
NETHERLANDS			18,000.00	54,000.00		
NIGERIA	15,000.00	67,500.00	14,400.00	49,000.80	-4%	-27%
SINGAPORE	33,120.00	130,853.07	9,301.00	69,864.90	-72%	-47%

DESTINATION	2018/19		2019/20		VAR	
	NET WEIGHT (KG)	VALUE IN USD	NET WEIGHT (KG)	VALUE IN USD	NET WEIGHT (KG)	VALUE IN USD
HONG KONG	14,940.00	96,870.40	7,050.00	66,836.82	-53%	-31%
SWITZERLAND	304,542.00	799,253.40	906	9,006.00	-100%	-99%
KUWAIT			275	2,363.50		
QATAR			100	450		
THAILAND			8	10		
PHILIPPINES	12,000.00	31,968.00			-100%	-100%
SYRIAN ARAB REPUBLIC	540,000.00	1,036,800.00			-100%	-100%
ESTONIA	3,960.00	21,851.04			-100%	-100%
TUNISIA	540,000.00	990,790.91			-100%	-100%
ISRAEL	57,600.00	252,195.84			-100%	-100%
LITHUANIA	7,200.00	24,480.00			-100%	-100%
OMAN	18,000.00	43,625.00			-100%	-100%
<b>GRAND TOTAL</b>	<b>50,600,338.89</b>	<b>213,216,875.27</b>	<b>46,332,471.98</b>	<b>209,818,143.13</b>	<b>-8%</b>	<b>-2%</b>

Table 20: Overall export performance by coffee year and form of coffee

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20		PRICE/50 KG
	NET WEIGHT	VALUE IN USD									
UNITED STATES	6,236,288.10	33,300,305.32	8,870,757.80	54,677,941.23	6,804,346.80	42,020,595.99	6,629,118.00	29,721,427.32	9,186,108.38	42,385,157.90	276.84
GERMANY	8,177,456.00	38,516,875.29	8,288,360.00	40,145,963.19	6,755,817.40	36,250,385.25	9,993,993.00	38,051,383.36	8,613,387.00	35,100,580.52	244.51
BELGIUM	7,353,335.89	31,240,423.24	5,957,720.00	31,821,911.87	6,074,113.00	31,370,405.96	8,986,732.79	40,952,490.13	7,541,572.60	35,365,025.90	281.36
KOREA, REPUBLIC OF	2,004,730.77	10,343,526.54	2,494,845.60	12,674,192.50	5,226,660.00	25,129,162.36	4,317,234.00	18,609,858.70	4,237,986.00	18,466,745.02	261.45
SWEDEN	4,684,540.00	22,495,146.69	3,687,200.00	20,592,971.46	3,529,429.80	20,020,999.94	2,869,500.00	14,057,452.78	2,640,878.00	12,897,084.85	293.02
FINLAND	2,477,099.21	11,262,206.29	1,485,600.00	7,337,307.61	1,384,560.00	6,667,018.26	1,336,500.00	5,008,849.00	1,522,476.53	6,111,198.79	240.84
NORWAY	1,177,060.00	6,767,120.46	1,117,602.00	7,277,733.94	1,100,630.00	7,554,350.60	1,464,440.00	9,166,611.52	1,325,610.00	8,516,794.18	385.49
AUSTRALIA	1,183,110.00	6,216,816.18	978,841.00	6,156,357.56	1,516,682.00	9,545,978.94	1,715,206.00	9,364,017.05	1,278,500.00	6,778,441.00	318.11
UNITED KINGDOM	1,209,498.60	7,367,920.59	1,173,839.00	7,964,024.33	995,939.00	7,619,340.59	1,089,126.00	6,580,592.23	1,132,940.10	5,821,170.93	308.29
DENMARK	209,447.00	711,891.68	303,694.58	1,722,844.85	40,680.00	351,540.77	66,013.00	598,657.58	1,024,867.15	5,108,890.61	299.10
NETHERLANDS	1,066,583.00	5,155,523.24	627,600.00	3,740,219.14	804,709.00	4,764,372.73	396,057.00	1,998,482.95	871,004.54	4,321,470.77	297.69
SPAIN	618,500.00	2,674,786.50	876,120.00	4,155,924.63	638,220.00	3,641,816.71	795,600.00	3,252,408.54	710,477.42	2,487,041.27	210.03

Table 21: Overall export performance by destination, volume &amp; value in US\$-GBE

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20		PRICE/50 KG
	NET WEIGHT	VALUE IN USD									
UNITED STATES	6,236,288.10	33,300,305.32	8,870,757.80	54,677,941.23	6,804,346.80	42,020,595.99	6,629,118.00	29,721,427.32	9,186,108.38	42,385,157.90	276.84
GERMANY	8,177,456.00	38,516,875.29	8,288,360.00	40,145,963.19	6,755,817.40	36,250,385.25	9,993,993.00	38,051,383.36	8,613,387.00	35,100,580.52	244.51
BELGIUM	7,353,335.89	31,240,423.24	5,957,720.00	31,821,911.87	6,074,113.00	31,370,405.96	8,986,732.79	40,952,490.13	7,541,572.60	35,365,025.90	281.36
KOREA, REPUBLIC OF	2,004,730.77	10,343,526.54	2,494,845.60	12,674,192.50	5,226,660.00	25,129,162.36	4,317,234.00	18,609,858.70	4,237,986.00	18,466,745.02	261.45
SWEDEN	4,684,540.00	22,495,146.69	3,687,200.00	20,592,971.46	3,529,429.80	20,020,999.94	2,869,500.00	14,057,452.78	2,640,878.00	12,897,084.85	298.02
FINLAND	2,477,099.21	11,262,206.29	1,485,600.00	7,337,307.61	1,384,560.00	6,667,018.26	1,336,500.00	5,008,849.00	1,522,476.53	6,111,198.79	240.84
NORWAY	1,177,060.00	6,767,120.46	1,117,602.00	7,277,733.94	1,100,630.00	7,554,350.60	1,464,440.00	9,166,611.52	1,325,610.00	8,516,794.18	385.49
AUSTRALIA	1,183,110.00	6,216,816.18	978,841.00	6,156,357.56	1,516,682.00	9,545,978.94	1,715,206.00	9,384,017.05	1,278,500.00	6,778,441.00	318.11
UNITED KINGDOM	1,209,498.60	7,367,920.59	1,173,839.00	7,964,024.33	995,939.00	7,619,340.59	1,089,126.00	6,580,592.23	1,132,940.10	5,821,170.93	308.29
DENMARK	209,447.00	711,891.68	303,694.58	1,722,844.85	40,680.00	351,540.77	66,013.00	598,657.58	1,024,867.15	5,108,890.61	299.10
NETHERLANDS	1,066,583.00	5,155,523.24	627,600.00	3,740,219.14	804,709.00	4,764,372.73	396,057.00	1,998,482.95	871,004.54	4,321,470.77	297.69
SPAIN	618,500.00	2,674,786.50	876,120.00	4,155,924.63	638,220.00	3,641,816.71	795,600.00	3,252,408.54	710,477.42	2,487,041.27	210.03
JAPAN	585,387.00	3,552,927.75	770,360.00	4,940,041.66	755,226.51	5,342,535.45	932,430.00	5,887,526.75	697,111.50	4,781,658.49	411.55
CANADA	1,119,220.00	5,407,061.59	811,960.00	4,629,647.21	935,930.00	5,676,682.26	903,918.00	4,415,708.87	638,940.00	2,868,240.48	269.34
ROMANIA	269,800.00	1,574,077.73	272,400.00	1,721,128.80	613,200.00	3,433,881.12	1,073,400.00	3,955,230.34	494,400.00	2,548,292.88	309.26
ITALY	391,200.00	1,586,963.95	295,900.00	1,247,808.63	444,652.00	1,400,551.75	363,600.00	1,116,869.39	482,910.00	1,177,450.51	146.29
CHINA	138,750.44	801,711.70	86,870.00	671,798.02	146,807.00	921,103.90	201,409.00	1,248,607.32	477,464.80	2,628,216.24	330.27
JORDAN	559,430.00	2,306,490.00	245,040.00	1,034,173.00	504,660.00	2,105,790.00	492,592.50	1,773,465.58	454,380.00	1,523,251.43	201.14

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE IN USD								
TAIWAN	257,505.00	1,452,193.12	354,014.80	1,690,667.90	230,348.80	1,751,498.77	273,293.00	1,694,683.55	290,261.00	1,841,584.94
FRANCE	463,320.00	1,397,032.38	980,450.00	2,803,088.37	407,220.00	1,183,526.33	323,680.00	866,651.19	284,212.00	863,553.53
UNITED ARAB EMIRATES	338,200.00	1,551,876.90	442,000.00	1,143,863.00	627,240.00	1,303,651.22	220,712.60	651,236.74	268,049.56	905,518.45
NEW ZEALAND	209,460.00	1,024,133.87	301,080.00	1,466,311.74	243,108.00	1,359,062.68	277,530.00	1,248,897.34	259,230.00	1,124,859.85
INDIA	254,700.00	341,167.50	328,980.00	529,476.60	425,760.00	995,404.44	703,823.00	1,303,195.18	241,572.00	461,301.28
IRELAND	57,600.00	264,401.76	77,100.00	471,364.95	286.00	4,350.00	57,600.00	370,837.92	230,400.00	1,245,688.32
POLAND					55,800.00	100,440.00	787,620.00	1,363,017.84	198,000.00	319,831.09
VIETNAM									129,600.00	187,488.00
RUSSIAN FEDERATION	102,079.00	295,927.04	163,200.00	333,223.92	72,900.00	287,635.17	318,900.00	978,122.66	124,785.77	821,947.28
LATVIA	-	-	-	-	11,280.00	92,587.00	29,730.00	202,241.22	124,500.00	498,661.25
TURKEY	37,800.00	138,552.75	98,220.00	284,475.10	79,440.00	239,375.55	126,930.00	351,874.49	115,980.00	277,651.68
SAUDI ARABIA	732,000.00	1,476,475.00	479,220.00	1,460,118.04	172,140.00	1,094,694.66	372,100.00	1,080,460.53	101,900.00	655,889.00
EGYPT							20,700.00	47,292.00	93,450.00	144,187.50
REPUBLIC OF DJIBOUTI					223,200.00	308,760.00	366,000.00	541,050.00	93,300.00	93,300.00
SOUTH AFRICA	837,930.00	1,394,737.82	64,500.00	317,050.80	110,593.00	565,870.15	79,200.00	387,675.41	79,670.68	352,252.54
MEXICO							880,200.00	1,129,105.34	74,400.00	156,810.24
SOMALIA							43,279.00	409,380.00	69,485.96	164,206.40
GREECE	96,000.00	251,496.00	96,000.00	341,184.00	19,200.00	62,976.00	194,410.00	565,747.11	60,000.00	257,822.59
IRAN	18,000.00	59,250.00	18,000.00	67,800.00	38,800.00	139,405.00	257,200.00	570,294.00	57,420.00	179,616.00

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20		
	NET WEIGHT	VALUE IN USD									
BULGARIA					19,200.00	121,339.33			19,200.00	83,239.40	260.12
LEBANON	18,000.00	78,300.00	38,400.00	78,600.00	27,747.00	79,675.24	76,200.00	174,085.68	18,001.00	19,290.00	64.30
MALAYSIA			31,260.00	105,781.39	36,000.00	55,908.00	18,000.00	25,200.00	18,000.00	25,200.00	84.00
NETHERLANDS									18,000.00	54,000.00	180.00
NIGERIA			16,320.00	67,674.00			15,000.00	67,500.00	14,400.00	49,000.80	204.17
SINGAPORE	13,200.00	94,546.54	6,000.00	31,572.39	15,000.00	108,030.00	33,120.00	130,853.07	9,301.00	69,864.90	450.69
HONG KONG	-	-	3,720.00	25,482.00	24,840.00	157,228.28	14,940.00	96,870.40	7,050.00	66,836.82	568.82
SWITZERLAND	360.00	2,665.20	153,600.00	639,744.00	222,000.00	1,146,574.08	304,542.00	799,253.40	906.00	9,006.00	596.42
KUWAIT	-	-							275.00	2,363.50	515.67
QATAR	-	-							100.00	450.00	270.00
THAILAND	200.00	2,000.00							8.00	10.00	75.00
PORTUGAL	-	-									
PHILIPPINES					6,000.00	36,068.40	12,000.00	31,968.00			
SOUTH SUDAN	218,400.00	316,380.00	57,600.00	107,520.00							
SYRIAN ARAB REPUBLIC	379,200.00	719,040.00	717,000.00	1,316,304.00	523,200.00	988,200.00	540,000.00	1,036,800.00			
YEMEN	30,000.00	30,000.00									
INDONESIA											
BELIZE					900.00	7,038.00					
MAURITIUS					-	-					

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE IN USD								
SEYCHELLES					-	-				
GEORGIA					-	-				
MADAGASCAR					100,800.00	252,000.00				
CROATIA					230,400.00	488,781.12				
RWANDA					-	-				
CZECH REPUBLIC					1,090.00	7,537.00				
TANZANIA					-	-				
UGANDA										
ZAMBIA										
ESTONIA							3,960.00	21,851.04		
ERITREA										
CONGO D. REPUBLIC										
FRANCE	-	-	-	-	57,600.00	105,984.00				
TUNISIA	-	-	300,000.00	1,225,626.60	956,720.00	2,364,784.63	540,000.00	990,790.91		
GERMANY	-	-	-	-	19,200.00	134,400.00	-	-		
ISRAEL	806,400.00	3,460,023.92	76,800.00	268,393.69	-	-	57,600.00	252,195.84		
BELIZE	-	-	18,930.00	159,874.80	-	-	-	-		
CHILE	-	-	96,000.00	164,280.00	-	-	-	-		
LITHUANIA	-	-	-	-	-	-	7,200.00	24,480.00		

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20		PRICE/50 KG
	NET WEIGHT	VALUE IN USD									
MOROCCO	-	-	96,000.00	164,760.00	-	-	-	-	-	-	
OMAN	-	-	19,620.00	51,764.20	59,340.00	155,106.90	18,000.00	43,625.00			
NOT SPECIFIED	10,680.00	42,880.36	-	-	-	-	-	-			
<b>GRAND TOTAL</b>	<b>44,342,470.01</b>	<b>205,674,854.90</b>	<b>43,378,724.78</b>	<b>227,827,991.12</b>	<b>43,289,615.31</b>	<b>229,514,404.53</b>	<b>50,600,338.89</b>	<b>213,216,875.27</b>	<b>46,332,471.98</b>	<b>209,818,143.13</b>	<b>271.71</b>

Table 22: Overall export performance by destination, volume &amp; value in Ksh-GBE

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE								
UNITED STATES	6,236,288.10	3,380,909,580.53	8,870,757.80	5,624,510,887.76	6,804,346.80	4,260,359,142.00	6,629,118.00	3,010,434,855.64	9,186,108.38	4,455,508,933.83
GERMANY	8,177,456.00	3,909,800,310.32	8,288,360.00	4,136,049,339.92	6,755,817.40	3,684,637,787.09	9,993,993.00	3,860,260,249.61	8,613,387.00	3,675,957,586.27
BELGIUM	7,353,335.89	3,203,016,292.23	5,957,720.00	3,276,018,688.90	6,074,113.00	3,187,675,303.55	8,986,732.79	4,178,302,430.52	7,541,572.60	3,709,313,684.95
KOREA, REPUBLIC OF	2,004,730.77	1,051,446,364.39	2,494,845.60	1,308,486,562.90	5,226,660.00	2,549,099,997.64	4,317,234.00	1,893,895,783.11	4,237,986.00	1,938,102,109.89
SWEDEN	4,684,540.00	2,244,954,767.37	3,687,200.00	2,123,585,441.58	3,529,429.80	2,040,290,060.48	2,869,500.00	1,433,566,322.49	2,640,878.00	1,349,232,617.44
FINLAND	2,477,099.21	1,148,111,296.30	1,485,600.00	753,419,024.91	1,384,560.00	677,236,435.81	1,336,500.00	508,884,482.34	1,522,476.53	644,129,679.83
NORWAY	1,177,060.00	686,462,739.88	1,117,602.00	752,781,664.84	1,100,630.00	763,927,277.88	1,464,440.00	928,363,081.59	1,325,610.00	904,693,797.33
AUSTRALIA	1,183,110.00	632,970,329.25	978,841.00	634,790,925.35	1,516,682.00	966,344,230.62	1,715,206.00	956,623,777.22	1,278,500.00	714,103,994.41
UNITED KINGDOM	1,209,498.60	751,251,677.56	1,173,839.00	820,503,026.62	995,939.00	773,512,066.34	1,089,126.00	667,963,066.57	1,132,940.10	609,858,870.76
DENMARK	209,447.00	72,515,269.44	303,694.58	177,179,697.40	40,680.00	35,769,448.68	66,013.00	60,834,140.74	1,024,867.15	532,272,986.76
NETHERLANDS	1,066,583.00	525,158,446.42	627,600.00	385,869,593.84	804,709.00	481,797,188.10	396,057.00	202,897,340.89	871,004.54	457,608,532.36
SPAIN	618,500.00	271,895,249.08	876,120.00	429,123,718.67	638,220.00	370,306,931.40	795,600.00	330,432,628.17	710,477.42	261,551,445.02

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE
JAPAN	585,387.00	360,943,945.38	770,360.00	510,004,097.28	755,226.51	539,884,771.00	932,430.00	598,480,614.63	697,111.50	503,242,863.03
CANADA	1,119,220.00	554,149,040.43	811,960.00	476,296,557.90	935,930.00	576,755,978.87	903,918.00	448,731,528.07	638,940.00	300,399,799.58
ROMANIA	269,800.00	160,212,644.44	272,400.00	177,036,565.98	613,200.00	348,999,907.20	1,073,400.00	403,074,710.70	494,400.00	268,480,807.79
ITALY	391,200.00	161,102,273.26	295,900.00	128,588,431.76	444,652.00	142,644,744.10	363,600.00	113,895,580.65	482,910.00	123,264,854.01
CHINA	138,750.44	81,292,237.56	86,870.00	69,373,908.42	146,807.00	93,774,668.74	201,409.00	126,504,155.92	477,464.80	274,917,886.86
JORDAN	559,430.00	234,523,539.80	245,040.00	106,770,135.82	504,660.00	214,483,646.65	492,592.50	180,458,315.26	454,380.00	150,512,540.73
TAIWAN	257,505.00	147,927,478.06	354,014.80	174,427,312.65	230,348.80	177,226,130.19	273,293.00	172,827,914.58	290,261.00	194,258,681.35
FRANCE	463,320.00	142,217,629.91	980,450.00	288,488,819.60	407,220.00	120,544,817.98	323,680.00	87,946,920.38	284,212.00	89,459,787.52
UNITED ARAB EMIRATES	338,200.00	157,985,249.17	442,000.00	118,261,317.40	590,160.00	126,387,817.36	220,712.60	65,997,885.83	268,049.56	94,685,071.83
NEW ZEALAND	209,460.00	102,976,398.36	301,080.00	151,142,972.32	243,108.00	137,825,581.95	277,530.00	127,519,395.70	259,230.00	119,286,098.93
INDIA	254,700.00	34,460,962.25	328,980.00	54,056,340.42	425,760.00	101,932,684.33	703,823.00	132,839,601.83	241,572.00	48,558,002.46
IRELAND	57,600.00	27,253,826.76	77,100.00	48,789,513.06	286.00	438,243.35	57,600.00	37,595,048.10	230,400.00	129,348,053.17
POLAND					55,800.00	10,119,313.27	787,620.00	139,704,993.10	198,000.00	32,752,873.57
VIETNAM							-	-	129,600.00	19,648,522.50
RUSSIAN FEDERATION	102,079.00	29,913,778.48	163,200.00	34,094,047.60	72,900.00	29,158,024.30	318,900.00	99,817,409.53	124,785.77	87,070,212.07
LATVIA					11,280.00	9,413,061.48	29,730.00	20,481,641.60	124,500.00	52,692,943.61
TURKEY	37,800.00	14,360,682.33	98,220.00	29,249,494.90	79,440.00	24,181,825.42	126,930.00	35,674,096.83	115,980.00	29,414,381.97
SAUDI ARABIA	732,000.00	149,700,024.60	479,220.00	149,824,876.61	172,140.00	114,096,315.18	372,100.00	110,630,944.29	101,900.00	68,281,430.88
EGYPT							20,700.00	4,910,845.15	93,450.00	14,815,761.89

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE
REPUBLIC OF DJIBOUTI					223,200.00	31,088,457.38	366,000.00	54,847,823.46	93,300.00	9,565,722.45
SOUTH AFRICA	837,930.00	141,449,898.04	64,500.00	32,683,915.55	110,593.00	57,725,311.38	79,200.00	39,112,361.97	79,670.68	37,269,152.68
MEXICO							880,200.00	116,016,692.53	74,400.00	16,295,202.79
SOMALIA							43,279.00	42,066,158.34	69,485.96	16,878,951.26
GREECE	96,000.00	25,370,855.23	96,000.00	35,147,553.23	19,200.00	6,333,112.13	194,410.00	57,144,149.21	60,000.00	27,013,068.21
IRAN	18,000.00	6,050,847.00	18,000.00	7,027,246.26	38,800.00	14,177,784.29	257,200.00	57,695,391.81	57,420.00	19,140,005.87
BULGARIA					19,200.00	12,379,311.74			19,200.00	8,887,138.94
LEBANON	18,000.00	7,939,463.40	38,400.00	8,133,575.16	27,747.00	8,033,688.66	76,200.00	17,677,874.35	18,001.00	1,963,235.59
MALAYSIA			31,260.00	10,804,356.37	36,000.00	5,626,638.36	18,000.00	2,569,281.12	18,000.00	2,562,661.08
NETHERLANDS									18,000.00	5,680,800.00
NIGERIA			16,320.00	6,957,505.98			15,000.00	6,852,303.00	14,400.00	5,246,481.17
SINGAPORE	13,200.00	9,595,528.35	6,000.00	3,210,634.14	15,000.00	10,849,388.10	33,120.00	13,366,985.18	9,301.00	7,278,597.26
HONG KONG			3,720.00	2,637,613.77	24,840.00	16,119,220.38	14,940.00	9,895,835.83	7,050.00	7,110,648.96
SWITZERLAND	360.00	269,971.95	153,600.00	65,712,405.31	222,000.00	118,430,827.94	304,542.00	80,648,699.10	906.00	958,134.40
KUWAIT									275.00	250,145.32
QATAR									100.00	47,874.69
THAILAND	200.00	202,944.00							8.00	1,056.27
PORTUGAL										
UNITED ARAB EMIRATES					37,080.00	5,889,171.30				

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE
PHILIPPINES					6,000.00	3,637,797.48	12,000.00	3,306,431.04		
SOUTH SUDAN	218,400.00	33,050,107.26	57,600.00	11,100,601.35						
SYRIAN ARAB REPUBLIC	379,200.00	72,892,895.81	717,000.00	135,771,638.96	523,200.00	99,801,372.72	540,000.00	105,446,926.08		
YEMEN	30,000.00	3,043,140.00								
INDONESIA										
BELIZE					900.00	711,893.70				
MAURITIUS										
SEYCHELLES										
GEORGIA										
MADAGASCAR					100,800.00	26,167,402.80				
CROATIA					230,400.00	50,567,330.37				
RWANDA										
CZECH REPUBLIC					1,090.00	778,765.45				
TANZANIA										
UGANDA										
ZAMBIA										
ESTONIA							3,960.00	2,225,224.94		
ERITREA										
CONGO D. REPUBLIC										
FRANCE					57,600.00	10,917,231.55				
TUNISIA			300,000.00	127,235,980.50	956,720.00	240,110,985.03	540,000.00	100,191,155.91		
GERMANY					19,200.00	13,844,315.52				

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE								
ISRAEL	806,400.00	351,287,522.15	76,800.00	27,401,563.24			57,600.00	25,484,389.63		
BELIZE			18,930.00	16,549,527.01						
CHILE			96,000.00	16,999,793.28						
LITHUANIA							7,200.00	2,503,283.18		
MOROCCO			96,000.00	17,125,434.24						
OMAN			19,620.00	5,344,429.14	59,340.00	15,935,912.59	18,000.00	4,477,861.95		
NOT SPECIFIED	10,680.00	4,340,821.72								
GRAND TOTAL	44,342,470.01	20,893,006,028.47	43,378,724.78	23,468,566,737.90	43,289,615.31	23,307,949,319.83	50,600,338.89	21,681,078,589.67	46,332,471.98	22,019,573,689.54

Table 23: Export performance of value added coffee by destination, volume &amp; value in US\$-GBE

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE IN USD
DENMARK			199,704.11	1,136,844.78			53,232.27	379,396.48	1,093,770.35	4,461,389.12
FINLAND									51,108.75	256,322.64
BELGIUM					247.52	2,400.00			27,189.12	49,152.00
KOREA, REPUBLIC OF	21,886.44	121,263.43	1,310.90	26,501.26			2,760.80	26,385.00	24,640.14	54,087.72
RUSSIAN FEDERATION									24,616.07	112,000.00
UNITED STATES	2,856.00	24,161.94			1,080.52	8,160.00	24,613.96	94,607.00	24,388.78	132,708.80
SOMALIA							51,502.01	409,380.00	13,430.29	84,946.40
NETHERLANDS									13,404.80	43,042.56
UNITED KINGDOM	17,850.00	122,988.27					2,142.00	13,991.00	594.76	2,002.50
SOUTH AFRICA									101.96	863.94
UNITED ARAB EMIRATES									5.66	10.00
JORDAN							133.88	1,815.00		

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE	NET WEIGHT	VALUE IN USD
POLAND										
SAUDI ARABIA					357.00	2,760.00	119.00	2,142.00		
SOUTH SUDAN										
THAILAND	238.00	2,000.00								
REPUBLIC OF DJIBOUTI										
MAURITIUS										
TANZANIA										
UGANDA										
ZAMBIA										
GERMANY	140.42	1,968.00								
CHINA	2,024.71	19,294.48					595.00	12,645.00		
CONGO D. REPUBLIC										
CANADA							207.06	2,921.15		
FRANCE							119.00	825.00		
JAPAN	686.63	6,093.58			578.95	10,918.40				
TAIWAN	1,642.20	8,867.47					90.44	777.60		
IRELAND					340.34	4,350.00				
GRAND TOTAL	47,324.41	306,637.17	201,015.01	1,163,346.04	2,604.33	28,588.40	135,515.42	944,885.23	,273,250.69	5,196,525.68

In Table 23 above it shown that other countries which imported value added coffee from Kenya, included destinations such as Somalia, Netherlands, United Kingdom as well as S. Africa and United Arab Emirates.

Table 24: Export performance of value added coffee by destination, volume &amp; value in KSH-GBE

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT (KG)	VALUE IN KSH	NET WEIGHT (KG)	VALUE IN KSH	NET WEIGHT (KG)	VALUE IN KSH	NET WEIGHT (KG)	VALUE IN KSH	NET WEIGHT (KG)	VALUE IN KSH
56-DENMARK			199,704.11	116,845,216.66			53,232.27	38,640,985.56	1,093,770.35	464,369,608.60
71-FINLAND									51,108.75	29,244,080.87
46-BELGIUM					247.52	242,266.53			27,189.12	5,079,996.86
103-KOREA, REPUBLIC OF	21,886.44	12,374,232.90	1,310.90	2,754,585.73			2,760.80	2,690,097.37	24,640.14	5,614,305.92
127-RUSSIAN FEDERATION									24,616.07	11,551,641.95
369-UNITED STATES	2,856.00	2,474,811.23			1,080.52	820,842.30	24,613.96	9,627,925.57	24,388.78	14,306,953.64
NO CODE-SOMALIA							51,502.01	42,066,158.34	13,430.29	8,752,410.33
61-NETHERLANDS									13,404.80	4,499,793.13
68-UNITED KINGDOM	17,850.00	12,535,762.97					2,142.00	1,410,526.85	594.76	212,483.00
134-SOUTH AFRICA									101.96	91,671.66
120-UNITED ARAB EMIRATES									5.66	1,067.66
101-JORDAN							133.88	188,558.31		
124-POLAND										
130-SAUDI ARABIA					357.00	277,447.34	119.00	222,530.02		
136-SOUTH SUDAN										
140-THAILAND	238.00	202,944.00								
175-REPUBLIC OF DJIBOUTI										
208-AUSTRALIA										
33-TANZANIA										
35-UGANDA										
378-ZAMBIA										

DESTINATION	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT (KG)	VALUE IN KSH	NET WEIGHT (KG)	VALUE IN KSH	NET WEIGHT (KG)	VALUE IN KSH	NET WEIGHT (KG)	VALUE IN KSH	NET WEIGHT (KG)	VALUE IN KSH
40-GERMANY	140.42	20,049.41								
43-CHINA	2,024.71	1,959,200.09				1,275,599.78	595.00			
4-CONGO D. REPUBLIC										
54-CANADA						303,604.79	207.06			
58-FRANCE						83,173.78	119.00			
60-JAPAN	686.63	621,295.94			578.95	1,128,416.32				
89-TAIWAN	1,642.20	908,482.96						78,551.84		
98-IRELAND					340.34	438,243.35				
<b>GRAND TOTAL</b>	<b>47,324.41</b>	<b>31,096,779.50</b>	<b>201,015.01</b>	<b>119,599,802.39</b>	<b>2,604.33</b>	<b>2,907,215.84</b>	<b>135,515.42</b>	<b>96,587,712.21</b>	<b>1,273,250.69</b>	<b>543,724,013.62</b>

Table 25: Monthly export performance by volume &amp; value-GBE

COFFEE YEAR		2015/16	2016/17	2017/18	2018/19	2019/20
October	Net Weight-KG	5,005,017.00	3,197,794.50	2,916,706.31	3,388,824.70	3,520,818.40
	Value in USD	22,180,045.56	14,723,380.90	12,891,693.38	13,429,664.90	11,719,389.25
	Value in KSH	2,286,774,760.56	1,492,948,767.36	1,332,794,768.20	1,357,312,999.62	1,217,260,859.51
November	Net Weight-KG	3,081,193.00	3,577,322.40	3,481,952.00	4,354,266.00	3,769,291.17
	Value in USD	14,170,481.19	14,194,554.58	16,529,256.86	15,874,962.66	12,388,030.00
	Value in KSH	1,445,783,114.88	1,443,619,451.92	1,717,426,654.92	1,618,779,323.91	1,274,411,336.34
December	Net Weight-KG	2,473,563.80	3,056,700.00	2,649,222.00	3,191,870.00	3,196,745.16
	Value in USD	10,376,761.76	13,737,683.89	11,852,372.71	12,493,856.67	9,503,037.99
	Value in KSH	1,051,042,336.49	1,373,523,096.86	1,224,374,302.93	1,283,738,238.23	968,047,058.20
January	Net Weight-KG	1,904,880.00	2,808,482.08	2,023,300.00	2,802,488.00	2,275,195.27
	Value in USD	9,283,816.09	13,000,777.24	10,236,077.83	11,452,006.99	8,483,309.20
	Value in KSH	950,128,179.12	1,343,677,613.38	1,056,302,419.61	1,168,259,122.10	858,881,443.95
February	Net Weight-KG	2,243,465.00	3,891,422.40	2,588,297.00	4,203,599.00	3,700,037.83
	Value in USD	10,889,541.66	20,190,148.74	13,311,524.28	16,729,247.37	19,173,974.65
	Value in KSH	1,100,100,618.05	2,096,466,010.78	1,356,509,121.62	1,685,640,965.78	1,933,832,557.68
March	Net Weight-KG	4,650,190.44	4,315,438.80	3,908,339.00	4,287,372.00	4,080,144.88
	Value in USD	22,460,480.55	23,517,069.82	22,011,469.47	21,983,439.50	20,407,335.35
	Value in KSH	2,270,213,946.41	2,426,509,191.68	2,233,024,903.23	2,203,849,610.03	2,089,960,784.65
April	Net Weight-KG	4,621,662.40	4,124,219.00	4,778,349.40	5,041,971.90	4,864,865.41
	Value in USD	24,764,529.23	26,371,326.27	28,711,479.52	27,412,038.70	26,985,641.44
	Value in KSH	2,496,759,179.78	2,721,854,968.54	2,895,636,341.91	2,758,803,189.25	2,852,127,667.68
May	Net Weight-KG	4,501,479.71	5,454,433.00	4,886,584.80	4,724,613.40	4,783,356.38
	Value in USD	19,469,374.61	32,887,924.84	27,872,844.66	22,718,474.68	24,009,066.74
	Value in KSH	1,963,063,090.94	3,398,295,857.90	2,802,546,491.28	2,300,690,701.44	2,556,604,393.83
June	Net Weight-KG	5,163,199.86	3,563,533.00	4,901,540.80	5,023,964.70	4,988,361.27
	Value in USD	24,277,443.85	19,519,174.56	28,445,090.77	24,134,690.43	25,690,168.81
	Value in KSH	2,451,986,319.26	2,020,332,517.22	2,878,868,778.20	2,449,776,559.59	2,737,941,164.44
July	Net Weight-KG	4,125,232.80	4,551,359.60	5,028,087.00	5,263,824.00	4,093,846.82
	Value in USD	18,633,795.69	26,055,911.40	25,332,554.11	19,401,785.02	19,875,675.28
	Value in KSH	1,888,125,984.40	2,706,045,876.69	2,556,662,997.22	1,996,815,966.32	2,116,548,953.91

COFFEE YEAR		2015/16	2016/17	2017/18	2018/19	2019/20
August	Net Weight-KG	3,609,826.00	2,166,820.00	3,023,896.00	4,203,489.09	3,646,372.28
	Value in USD	15,369,396.23	9,975,072.93	17,029,333.98	12,765,029.28	17,074,211.14
	Value in KSH	1,589,500,252.14	1,036,572,260.85	1,712,257,666.91	1,320,629,189.95	1,841,855,302.12
September	Net Weight-KG	2,962,760.00	2,671,200.00	3,103,341.00	4,114,056.10	3,413,437.10
	Value in USD	13,799,188.48	13,654,965.95	15,290,706.96	14,821,679.07	14,508,303.28
	Value in KSH	1,399,528,246.44	1,408,721,124.73	1,541,544,873.80	1,536,782,723.45	1,572,102,167.23
TOTAL	<b>Net Weight-KG</b>	<b>44,342,470.01</b>	<b>43,378,724.78</b>	<b>43,289,615.31</b>	<b>50,600,338.89</b>	<b>46,332,471.98</b>
	<b>Value in USD</b>	<b>205,674,854.90</b>	<b>227,827,991.12</b>	<b>229,514,404.53</b>	<b>213,216,875.27</b>	<b>209,818,143.13</b>
	<b>Value in KSH</b>	<b>20,893,006,028.47</b>	<b>23,468,566,737.90</b>	<b>23,307,949,319.83</b>	<b>21,681,078,589.67</b>	<b>22,019,573,689.54</b>

Table 26: Export performance by form and destination 2019/20-GBE

No.	DESTINATION	GREEN BEAN			ROASTED/GROUND-GBE			TOTAL		
		Net Weight-Kg	Value in USD	Value in KSH	Net Weight-Kg	Value in USD	Value in KSH	Net Weight-Kg	Value in USD	Value in KSH
1	UNITED STATES	9,165,613.60	42,252,449.10	4,441,201,980.19	20,494.78	132,708.80	14,306,953.64	9,186,108.38	42,385,157.90	4,455,508,933.83
2	GERMANY	8,613,387.00	35,100,580.52	3,675,957,586.27				8,613,387.00	35,100,580.52	3,675,957,586.27
3	BELGIUM	7,518,724.60	35,315,873.90	3,704,233,688.09	22,848.00	49,152.00	5,079,996.86	7,541,572.60	35,365,025.90	3,709,313,684.95
4	KOREA, REPUBLIC OF	4,217,280.00	18,412,657.30	1,932,487,803.97	20,706.00	54,087.72	5,614,305.92	4,237,986.00	18,466,745.02	1,938,102,109.89
5	SWEDEN	2,640,878.00	12,897,084.85	1,349,232,617.44				2,640,878.00	12,897,084.85	1,349,232,617.44
6	FINLAND	1,479,528.00	5,854,876.15	614,885,598.96	42,948.53	256,322.64	29,244,080.87	1,522,476.53	6,111,198.79	644,129,679.83
7	NORWAY	1,325,610.00	8,516,794.18	904,693,797.33				1,325,610.00	8,516,794.18	904,693,797.33
8	AUSTRALIA	1,278,500.00	6,778,441.00	714,103,994.41				1,278,500.00	6,778,441.00	714,103,994.41
9	UNITED KINGDOM	1,132,440.30	5,819,168.43	609,646,387.76	499.8	2,002.50	212,483.00	1,132,940.10	5,821,170.93	609,858,870.76
10	DENMARK	105,732.40	647,501.49	67,903,378.16	919,134.75	4,461,389.12	464,369,608.60	1,024,867.15	5,108,890.61	532,272,986.76
11	NETHERLANDS	877,740.00	4,332,428.21	458,789,539.23	11,264.54	43,042.56	4,499,793.13	889,004.54	4,375,470.77	463,289,332.36
12	SPAIN	710,477.42	2,487,041.27	261,551,445.02				710,477.42	2,487,041.27	261,551,445.02
13	JAPAN	697,111.50	4,781,658.49	503,242,863.03				697,111.50	4,781,658.49	503,242,863.03
14	CANADA	638,940.00	2,868,240.48	300,399,799.58				638,940.00	2,868,240.48	300,399,799.58
15	ROMANIA	494,400.00	2,548,292.88	268,480,807.79				494,400.00	2,548,292.88	268,480,807.79
16	ITALY	482,910.00	1,177,450.51	123,264,854.01				482,910.00	1,177,450.51	123,264,854.01
17	CHINA	477,464.80	2,628,216.24	274,917,886.86				477,464.80	2,628,216.24	274,917,886.86
18	JORDAN	454,380.00	1,523,251.43	150,512,540.73				454,380.00	1,523,251.43	150,512,540.73
19	TAIWAN	290,261.00	1,841,584.94	194,258,681.35				290,261.00	1,841,584.94	194,258,681.35
20	FRANCE	284,212.00	863,553.53	89,459,787.52				284,212.00	863,553.53	89,459,787.52
21	UNITED ARAB EMIRATES	268,044.80	905,508.45	94,684,004.17	4.76	10	1,067.66	268,049.56	905,518.45	94,685,071.83
22	NEW ZEALAND	259,230.00	1,124,859.85	119,286,098.93				259,230.00	1,124,859.85	119,286,098.93
23	INDIA	241,572.00	461,301.28	48,558,002.46				241,572.00	461,301.28	48,558,002.46
24	IRELAND	230,400.00	1,245,688.32	129,348,053.17				230,400.00	1,245,688.32	129,348,053.17
25	POLAND	198,000.00	319,831.09	32,752,873.57				198,000.00	319,831.09	32,752,873.57
26	VIETNAM	129,600.00	187,488.00	19,648,522.50				129,600.00	187,488.00	19,648,522.50
27	RUSSIAN FEDERATION	104,100.00	709,947.28	75,518,570.12	20,685.77	112,000.00	11,551,641.95	124,785.77	821,947.28	87,070,212.07
28	LATVIA	124,500.00	498,661.25	52,692,943.61				124,500.00	498,661.25	52,692,943.61

No.	DESTINATION	GREEN BEAN			ROASTED/GROUND-GBE			TOTAL		
		Net Weight-Kg	Value in USD	Value in KSH	Net Weight-Kg	Value in USD	Value in KSH	Net Weight-Kg	Value in USD	Value in KSH
29	TURKEY	115,980.00	277,651.68	29,414,381.97				115,980.00	277,651.68	29,414,381.97
30	SAUDI ARABIA	101,900.00	655,889.00	68,281,430.88				101,900.00	655,889.00	68,281,430.88
31	EGYPT	93,450.00	144,187.50	14,815,761.89				93,450.00	144,187.50	14,815,761.89
32	REPUBLIC OF DJIBOUTI	93,300.00	93,300.00	9,565,722.45				93,300.00	93,300.00	9,565,722.45
33	SOUTH AFRICA	79,585.00	351,388.60	37,177,481.02	85.68	863.94	91,671.66	79,670.68	352,252.54	37,269,152.68
34	MEXICO	74,400.00	156,810.24	16,295,202.79				74,400.00	156,810.24	16,295,202.79
35	SOMALIA	58,200.00	79,260.00	8,126,540.93	11,285.96	84,946.40	8,752,410.33	69,485.96	164,206.40	16,878,951.26
36	GREECE	60,000.00	257,822.59	27,013,068.21				60,000.00	257,822.59	27,013,068.21
37	IFAN	57,420.00	179,616.00	19,140,005.87				57,420.00	179,616.00	19,140,005.87
38	BULGARIA	19,200.00	83,239.40	8,887,138.94				19,200.00	83,239.40	8,887,138.94
39	LEBANON	18,001.00	19,290.00	1,963,235.59				18,001.00	19,290.00	1,963,235.59
40	MALAYSIA	18,000.00	25,200.00	2,562,661.08				18,000.00	25,200.00	2,562,661.08
41	NIGERIA	14,400.00	49,000.80	5,246,481.17				14,400.00	49,000.80	5,246,481.17
42	SINGAPORE	9,301.00	69,864.90	7,278,597.26				9,301.00	69,864.90	7,278,597.26
43	HONG KONG	7,050.00	66,836.82	7,110,648.96				7,050.00	66,836.82	7,110,648.96
44	SWITZERLAND	906	9,006.00	958,134.40				906	9,006.00	958,134.40
45	KUWAIT	275	2,363.50	250,145.32				275	2,363.50	250,145.32
46	QATAR	100	450	47,874.69				100	450	47,874.69
47	THAILAND	8	10	1,056.27				8	10	1,056.27
	Grand Total	45,262,513.42	204,621,617.45	21,475,849,675.92	1,069,958.56	5,196,525.68	543,724,013.62	46,332,471.98	209,818,143.13	22,019,573,689.54

Table 27: Monthly export performance all forms by destination 2019/20-GBE-A

DESTINATION	OCTOBER		NOVEMBER		DECEMBER		JANUARY		FEBRUARY		MARCH	
	NET WEIGHT	VALUE IN USD										
UNITED STATES	612,000.00	1,897,761.90	631,800.00	1,674,969.07	592,151.00	1,560,460.45	457,200.00	1,472,351.67	896,010.00	3,931,537.73	788,350.00	4,375,783.48
GERMANY	708,300.00	2,144,083.59	617,400.00	1,271,946.90	628,200.00	1,613,827.14	408,000.00	1,437,672.01	684,000.00	4,353,159.85	718,200.00	3,555,402.66
BELGIUM	597,600.00	2,147,175.57	788,928.00	2,591,328.65	584,280.00	2,264,048.45	342,000.00	1,020,319.06	676,260.00	4,057,090.81	396,600.00	2,196,157.41
KOREA, REPUBLIC OF	243,906.00	841,500.24	315,600.00	1,388,755.20	266,400.00	814,718.88	129,600.00	618,447.28	286,800.00	1,427,764.25	596,640.00	2,701,508.82
SWEDEN	259,200.00	1,146,864.96	216,000.00	1,021,381.92	151,200.00	607,668.48	259,200.00	1,005,765.12	237,600.00	1,468,402.56	280,800.00	1,263,178.08
FINLAND	156,000.00	423,696.00	76,800.00	213,120.00	38,400.00	93,696.00	122,400.00	543,583.20	86,057.26	354,152.24	167,561.59	720,851.84
NORWAY			21,600.00	120,424.95					21,600.00	55,847.46	100,380.00	523,820.52
AUSTRALIA	20,529.00	138,451.47	57,600.00	262,314.96	70,920.00	275,216.00	153,613.00	715,489.39	86,400.00	525,312.00	38,520.00	169,564.80
UNITED KINGDOM	93,565.60	464,005.56	106,920.00	515,390.88	238,361.00	366,578.72			58,400.00	393,945.90	158,220.00	997,122.77
DENMARK	20,092.80	95,298.56	236,721.60	847,405.12	71,569.16	243,096.68	72,645.45	414,508.96	92,351.74	484,538.08	152,247.49	1,000,614.61
NETHERLANDS	64,200.00	245,903.52					68,085.82	220,086.41	19,500.00	98,346.93	83,100.00	270,935.59
SPAIN	60,000.00	288,712.80	115,200.00	252,437.15	25,200.00	45,534.33	19,200.00	27,008.63	38,400.00	196,247.88	54,300.00	227,326.62
JAPAN	20,040.00	42,484.80			38,040.00	165,162.48	56,400.00	369,390.72	56,400.00	309,829.66	38,760.00	359,336.69
CANADA	77,400.00	344,645.20	57,600.00	219,782.40	38,400.00	154,905.60			38,400.00	154,905.60	134,400.00	633,749.45
ROMANIA	19,800.00	61,112.00	41,400.00	119,340.00	58,200.00	121,849.78	19,800.00	87,915.78	39,600.00	224,136.00	19,800.00	108,900.00
ITALY	38,400.00	91,001.65	95,070.00	264,149.83	19,200.00	61,440.00	38,400.00	97,375.95	21,600.00	100,172.16		
CHINA	31,200.00	105,160.95	145,200.00	742,414.63	61,232.00	320,925.53						
JORDAN	114,330.00	325,488.00	18,330.00	54,600.00	54,660.00	176,250.00						
TAIWAN	9,000.00	23,790.90	3,300.00	13,980.00	8,220.00	43,794.52	750	5,073.36	57,600.00	210,360.00	36,660.00	129,000.00
FRANCE	19,200.00	37,488.00	38,400.00	52,992.00			19,200.00	118,694.40	56,400.00	189,048.00	38,400.00	78,336.00
UNITED ARAB EMIRATES	15,060.00	77,727.00			45,800.00	127,818.00	54,620.00	111,361.80	18,480.00	44,352.00	16,415.80	76,534.00
NEW ZEALAND	19,200.00	80,774.40			9,600.00	35,611.32			38,400.00	138,240.00		
INDIA	110,400.00	149,580.00			612	4,500.00					19,560.00	103,546.72
IRELAND	19,200.00	89,656.32	76,800.00	398,146.56			19,200.00	134,768.64	19,200.00	100,842.24	19,200.00	100,842.24
POLAND	72,000.00	98,119.33	54,000.00	101,863.78	72,000.00	119,827.98						
VIETNAM					86,400.00	103,680.00						

DESTINATION	OCTOBER		NOVEMBER		DECEMBER		JANUARY		FEBRUARY		MARCH	
	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD
RUSSIAN FEDERATION	18,720.00	128,692.79	20,685.77	112,000.00								
LATVIA							1,860.00	4,198.82	17,100.00	104,775.80		
TURKEY	19,800.00	39,600.00							19,800.00	31,680.00		
SAUDI ARABIA			28,200.00	85,380.00	19,700.00	163,167.65	15,000.00	54,077.00			19,500.00	174,902.47
EGYPT									74,250.00	85,387.50		
REPUBLIC OF DJIBOUTI											93,300.00	93,300.00
SOUTH AFRICA											19,500.00	81,510.00
MEXICO	74,400.00	156,810.24										
SOMALIA			5,735.80	63,886.00					21,508.84	26,980.00	18,600.00	29,760.00
GREECE	7,200.00	33,300.00									19,200.00	69,120.00
IRAN									19,020.00	38,040.00		
BULGARIA												
LEBANON					18,000.00	19,260.00						
MALAYSIA							18,000.00	25,200.00				
NIGERIA												
SINGAPORE												
HONG KONG											6,000.00	44,420.40
SWITZERLAND												
KUWAIT	75	503.5										
QATAR												
THAILAND												
GRAND TOTAL	3,520,818.40	11,719,389.25	3,769,291.17	12,388,030.00	3,196,745.16	9,503,037.99	2,275,195.27	8,483,309.20	3,700,037.83	19,173,974.65	4,080,144.88	20,407,335.35

Table 28: Monthly export performance all forms by destination 2019/20-GBE-B

DESTINATION	APRIL		MAY		JUNE		JULY		AUGUST		SEPTEMBER	
	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD	NET WEIGHT	VALUE IN USD
UNITED STATES	1,395,420.00	7,742,312.70	817,080.00	4,357,887.37	1,086,780.00	6,158,432.27	682,380.00	3,882,284.47	634,894.78	2,665,275.98	592,042.60	2,666,100.81
GERMANY	933,873.00	5,559,927.52	1,017,935.00	4,668,829.68	686,160.00	2,118,440.56	633,240.00	2,256,168.63	748,800.00	3,040,042.86	829,279.00	3,081,079.12
BELGIUM	480,600.00	2,686,922.20	562,440.00	2,495,733.67	917,980.00	4,897,710.58	847,200.00	4,364,737.66	1,026,184.60	5,695,898.76	321,600.00	947,903.08
KOREA, REPUBLIC OF	251,190.00	1,382,454.68	511,590.00	2,424,636.02	626,520.00	2,701,585.67	407,520.00	1,803,270.90	173,220.00	911,790.17	429,000.00	1,450,312.91
SWEDEN	129,600.00	662,407.20	237,600.00	1,037,102.40	156,278.00	833,000.53	259,200.00	1,344,513.60	108,000.00	526,075.20	346,200.00	1,980,724.80
FINLAND	256,361.59	1,295,515.76	241,128.00	892,903.75	62,400.00	318,199.68	145,275.65	538,444.80	74,092.45	307,691.52	96,000.00	409,344.00
NORWAY	250,890.00	1,480,142.88	372,960.00	2,653,014.41	325,800.00	2,463,697.88	174,780.00	871,389.12	123,840.00	704,154.53	178,663.00	919,862.49
AUSTRALIA	111,135.00	627,068.35	183,585.00	998,529.86	126,525.00	744,372.84	127,170.00	698,104.31	123,840.00	438,861.19	57,600.00	348,456.96
UNITED KINGDOM	67,200.00	399,488.70	12,679.80	117,491.33	130,444.70	942,534.58	90,840.00	563,731.66	78,688.00	438,861.19	97,600.00	621,998.64
DENMARK	56,493.82	329,865.28	34,407.18	146,569.92	55,736.27	325,642.56	100,120.41	480,221.44	74,407.20	423,063.48	58,074.02	318,065.92
NETHERLANDS	146,100.00	586,194.54	147,718.72	1,137,282.73	94,800.00	649,589.95	99,900.00	497,378.46	146,400.00	593,931.84	19,200.00	75,820.80
SPAIN	57,600.00	283,320.73	45,900.00	132,426.38	38,400.00	109,787.24	96,000.00	447,347.95	83,477.42	250,073.32	76,800.00	226,818.24
JAPAN	187,200.00	1,513,564.96	98,940.00	709,648.05	66,871.50	467,988.97	97,080.00	580,182.40	31,380.00	220,869.76	6,000.00	43,200.00
CANADA	60,120.00	317,361.20	38,400.00	174,709.40	91,500.00	429,794.96	64,320.00	275,916.67	38,400.00	438,861.19	97,600.00	621,998.64
ROMANIA	79,200.00	497,772.00	59,400.00	354,519.00	39,600.00	233,640.00	39,000.00	270,040.32	58,800.00	370,068.00	19,800.00	99,000.00
ITALY	21,600.00	33,890.38	38,400.00	95,027.80	38,400.00	7,272.96	72,000.00	100,800.00	61,620.00	171,170.72	38,220.00	155,149.06
CHINA	77,820.00	412,659.42	29,700.00	178,614.78	81,312.80	529,196.37	14,340.00	93,107.93	3,120.00	27,030.80	33,540.00	219,105.83
JORDAN	57,600.00	201,600.00	57,600.00	230,400.00	19,200.00	48,000.00	19,200.00	69,120.00	19,200.00	78,433.43		
TAIWAN	42,960.00	301,906.74	79,611.00	538,519.12	53,810.00	307,876.71	7,020.00	60,881.01	7,260.00	57,341.30	13,500.00	97,731.10
FRANCE	38,400.00	71,424.00			74,212.00	315,571.13						
UNITED ARAB EMIRATES	19,500.00	48,262.50	38,500.00	102,350.00	360	4,402.00	58,153.76	295,788.75	960	10,922.40	200	6,000.00
NEW ZEALAND	57,630.00	248,281.13			38,400.00	138,240.00			38,400.00	183,839.72	57,600.00	299,873.28
INDIA	19,200.00	51,840.00			18,000.00	30,409.20			73,800.00	121,425.36		
IRELAND			19,200.00	100,842.24	19,200.00	100,842.24	19,200.00	109,297.92			19,200.00	110,449.92
POLAND												
VIETNAM											43,200.00	83,808.00

DESTINATION	APRIL		MAY		JUNE		JULY		AUGUST		SEPTEMBER	
	NET WEIGHT	VALUE IN USD										
RUSSIAN FEDERATION	7,980.00	60,699.97			55,800.00	387,947.80					21,600.00	132,606.72
LATVIA			101,100.00	359,001.59	4,440.00	30,685.04						
TURKEY			19,800.00	27,720.00	38,580.00	133,507.68					18,000.00	45,144.00
SAUDI ARABIA							19,500.00	178,361.88				
EGYPT	19,200.00	58,800.00										
REPUBLIC OF DJIBOUTI												
SOUTH AFRICA	20,185.00	102,250.60	85.68	863.94	19,500.00	81,510.00			20,400.00	86,118.00		
MEXICO												
SOMALIA	19,800.00	29,700.00							1,827.84	6,604.80	2,013.48	7,275.60
GREECE					14,400.00	113,450.59			19,200.00	41,952.00		
IRAN									38,400.00	141,576.00		
BULGARIA							19,200.00	88,239.40				
LEBANON							1	30				
MALAYSIA												
NIGERIA			14,400.00	49,000.80								
SINGAPORE			3,196.00	25,442.50								
HONG KONG					7,050.00	66,836.82						105
SWITZERLAND							906	9,006.00				
KUWAIT							200	1,860.00				
QATAR							100	450				
THAILAND	7	8			1	2						
GRAND TOTAL	4,864,865.41	26,985,641.44	4,783,356.38	24,009,066.74	4,988,361.27	25,690,168.81	4,093,846.82	19,875,675.28	3,646,372.28	17,074,211.14	3,413,437.10	14,508,303.28

Table 29: 2012/13-2019/20 top 10 export destinations -all forms-GBE

DESTINATION	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	TOTAL-KG	BAGS
369-UNITED STATES	7,176,510.00	7,568,831.00	7,306,729.28	6,236,288.10	8,870,757.80	6,804,346.80	6,629,118.00	9,186,108.38	59,793,689.36	996,561
40-GERMANY	10,164,718.00	10,993,943.50	9,449,655.00	8,177,456.00	8,288,360.00	6,755,817.40	9,993,993.00	8,613,387.00	72,437,329.90	1,207,289
46-BELGIUM	9,085,340.00	8,167,960.00	6,264,220.00	7,353,335.89	5,957,720.00	6,074,113.00	8,986,732.79	7,541,572.60	59,430,994.28	990,517
103-KOREA, REPUBLIC OF	812,849.08	2,004,014.50	1,816,165.00	2,004,730.77	2,494,845.60	5,226,660.00	4,317,234.00	4,237,986.00	22,914,484.95	381,908
64-SWEDEN	4,032,200.00	4,787,829.40	3,366,949.00	4,684,540.00	3,687,200.00	3,529,429.80	2,869,500.00	2,640,878.00	29,598,526.20	493,309
71-FINLAND	2,371,228.00	2,468,820.00	2,630,200.00	2,477,099.21	1,485,600.00	1,384,560.00	1,336,500.00	1,522,476.53	15,676,483.74	261,275
62-NORWAY	1,167,700.00	1,185,449.40	805,220.00	1,177,060.00	1,117,602.00	1,100,630.00	1,464,440.00	1,325,610.00	9,343,711.40	155,729
51-AUSTRALIA	881,750.00	820,660.00	1,169,479.90	1,183,110.00	978,841.00	1,516,682.00	1,715,206.00	1,278,500.00	9,544,228.90	159,070
68-UNITED KINGDOM	801,430.00	1,231,734.00	1,187,258.00	1,209,498.60	1,173,839.00	995,939.00	1,089,126.00	1,132,940.10	8,821,764.70	147,029
56-DENMARK	308,717.00	67,140.00	134,024.00	209,447.00	303,694.58	40,680.00	66,013.00	1,024,867.15	2,154,582.73	35,910
OTHERS	12,229,019.23	7,922,318.80	9,871,750.60	9,629,904.44	9,020,264.80	9,860,757.31	12,132,476.10	7,828,146.23	78,494,637.51	1,308,244
<b>GRAND TOTAL</b>	<b>49,031,461.31</b>	<b>47,233,700.60</b>	<b>44,001,650.78</b>	<b>44,342,470.01</b>	<b>43,378,724.78</b>	<b>43,289,615.31</b>	<b>50,600,338.89</b>	<b>46,332,471.98</b>	<b>368,210,433.66</b>	<b>6,136,841</b>

Table 30: Comparative analysis of exports by continent/region

CONTINENT	2018/19		2019/20		VAR	
	NET WEIGHT (KG)	VALUE(US\$)	NET WEIGHT (KG)	VALUE(US\$)	NET WEIGHT (KG)	VALUE(US\$)
AFRICA	1,064,179.00	2,443,688.32	350,306.64	802,947.24	-67%	-67%
ASIA	8,968,484.10	35,897,298.49	7,249,245.63	32,914,883.03	-19%	-8%
EUROPE	30,161,703.79	128,996,732.54	27,295,741.33	122,786,803.39	-10%	-5%
NORTH AMERICA	8,413,236.00	35,266,241.53	9,899,448.38	45,410,208.62	18%	29%
OCEANIA	1,992,736.00	10,612,914.39	1,537,730.00	7,903,300.85	-23%	-26%
<b>GRAND TOTAL</b>	<b>50,600,338.89</b>	<b>213,216,875.27</b>	<b>46,332,471.98</b>	<b>209,818,143.13</b>	<b>-8%</b>	<b>-2%</b>

Table 31: Five coffee years export performance by traders

TRADER/EXPORTER	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)
COFFEE MANAGEMENT SERVICES LIMITED	3,403,040.00	23,020,049.90	3,780,016.00	29,150,820.97	3,541,128.80	28,846,144.14	4,883,407.00	34,328,837.88	6,191,750.00	40,923,856.76
IBERO (KENYA) LTD	5,251,120.00	23,529,485.29	6,423,904.00	31,144,094.45	6,425,760.20	32,906,170.01	11,119,680.00	37,398,977.30	5,887,680.00	17,508,884.72
TROPICAL FARM MANAGEMENT (K) LIMITED	1,257,840.00	5,940,806.34	833,590.00	3,447,574.77	1,135,680.00	5,757,837.44	1,905,660.00	6,817,504.73	5,685,417.00	24,102,555.70
C DORMAN SEZ LTD	2,314,646.97	13,374,263.33	3,547,270.00	23,035,657.35	4,149,117.80	25,857,344.31	5,471,550.00	25,503,549.01	4,607,515.00	21,159,569.66
TAYLOR WINCH COFFEE LTD	6,938,516.00	28,978,169.60	5,587,972.00	26,976,258.40	6,293,184.00	27,777,900.29	6,215,938.00	22,743,756.20	4,467,288.00	16,829,639.52
KENYACOF LIMITED	3,002,400.00	14,004,979.49	4,363,932.00	22,808,636.81	4,183,105.00	24,581,194.57	3,541,533.00	16,593,493.50	3,724,570.42	18,181,258.96
SERVICOFF LIMITED	2,567,900.00	13,337,238.67	1,955,160.00	14,558,195.21	2,689,200.00	18,853,849.92	2,304,360.00	16,184,648.16	2,578,200.00	17,134,398.24
LOUIS DREYFUS COMPANY KENYA LIMITED	1,917,120.00	8,709,989.29	2,290,229.80	10,364,591.86	2,796,020.00	10,419,553.76	2,176,552.00	7,365,294.97	2,456,531.00	8,147,862.05
DIAMOND COFFEE CO LTD	2,497,280.00	10,493,836.11	2,058,400.00	9,158,892.00	2,003,700.00	9,217,872.00	1,713,200.00	5,669,320.00	2,138,400.00	8,178,296.00
AFRICAN COFFEE ROASTERS EPZ LTD			167,818.58	1,136,844.78			44,733.00	379,396.48	1,067,070.76	5,300,393.36
MUMBI COFFEE MERCHANTS LIMITED	554,306.00	1,906,098.96	1,370,520.00	4,792,604.32	1,694,580.00	6,484,611.86	1,241,760.00	2,948,361.49	856,800.00	2,539,760.00
SONDHI TRADING LIMITED	1,736,694.89	7,640,107.92	709,920.00	3,983,367.09	1,098,493.00	5,244,396.64	1,572,283.09	6,335,341.77	697,593.60	3,028,683.58
ROCKBERN COFFEE GROUP LTD					12,389.00	122,863.25	367,105.00	1,953,034.29	639,150.00	4,291,673.36
AFRICOFF TRADING COMPANY LIMITED	297,360.00	1,160,440.00	560,440.00	2,811,342.00	696,737.00	3,889,225.00	1,133,664.00	3,494,166.80	576,000.00	2,213,061.60
SASINI PLC	896,520.00	4,724,355.87	742,200.00	5,325,917.76	168,060.00	1,201,324.19	535,680.00	3,208,586.00	558,600.00	3,550,101.12
RASHID MOLEDINA & CO. (MISA) LTD	1,255,460.00	3,780,127.31	1,399,840.00	3,263,869.00	1,705,300.00	4,241,436.00	1,705,800.00	3,384,159.00	495,772.00	838,791.80
KYANDU TRADING CO. LTD	331,145.00	1,080,785.30	553,730.00	1,531,676.08	482,962.00	1,928,989.82	596,174.00	2,087,302.52	478,813.00	1,836,551.86
JOWAM COFFEE TRADERS LIMITED	354,660.00	1,816,053.63	379,200.00	2,144,010.00	711,600.00	4,161,458.40	661,980.00	2,892,321.60	380,700.00	1,825,405.20
PRIMACAFE AGENCY LIMITED									367,200.00	587,520.00
BUTECO LIMITED									326,500.00	1,054,720.00

TRADER/EXPORTER	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE(US\$)								
KENYA CO OPERATIVE COFFEE EXPORTERS LIMITED	510,873.00	3,409,018.30	454,014.80	3,666,713.52	498,593.00	3,826,452.93	411,081.00	2,896,201.68	290,476.30	2,143,419.77
MOMBASA COFFEE LTD	279,240.00	528,499.00	589,800.00	1,012,046.00	513,840.00	813,433.68	577,200.00	891,930.00	234,650.00	268,747.50
ALANWOOD LIMITED	322,750.00	1,552,264.40	152,880.00	735,413.00	222,020.00	977,124.00	357,480.60	1,430,963.34	220,845.10	947,256.00
JOSRA COFFEE COMPANY LTD	362,150.21	2,015,884.70	290,220.00	1,869,018.51	277,783.00	1,932,618.56	199,863.00	1,173,223.30	177,000.00	1,128,187.20
EAST AFRICAN GOURMET COFFEES LIMITED	395,067.50	1,755,023.10	576,000.00	3,600,356.92	252,000.00	1,841,987.93	321,600.00	1,382,294.38	148,200.00	895,153.92
ROSIE VAM DYKE COMPANY LIMITED					68,100.00	387,830.00	19,440.00	72,875.00	134,550.00	487,734.10
SUSTAINABLE MANAGEMENT SERVICES LIMITED	116,900.00	667,322.50	53,089.00	358,749.61	6,600.00	69,328.32	95,078.00	866,867.41	127,830.00	1,097,220.35
FIRST CUP COFFEE LIMITED	143,400.00	752,402.99	60,000.00	468,579.93	118,320.00	892,233.66	330,504.70	1,572,614.75	107,640.00	702,967.96
KENYA NUT CO LTD							207,240.00	274,163.90	93,000.00	141,360.00
IKAWA COFFEE LTD							19,800.00	34,320.00	117,580.00	209,432.00
REJITEK COFFEE COMPANY LTD	385,200.00	873,960.00	518,400.00	1,075,680.00	38,567.00	144,250.00	371,462.00	891,579.00	73,800.00	192,132.00
KIMANI COFFEE EXPERTS LTD	56,060.00	244,738.44	39,780.00	268,038.93	117,910.00	732,586.40	59,520.00	315,138.00	69,780.00	532,369.20
KAIZEN EXPORT LIMITED					930	8,649.00	72,000.00	419,840.00	54,200.00	320,900.00
EAGLE CROWN COFFEE LTD			76,440.00	598,890.78	96,300.00	439,548.12	39,930.00	71,076.00	52,487.60	283,780.47
SKIDMORE INTERNATIONAL LIMITED									39,611.00	79,222.00
KPCU									38,400.00	241,800.00
RUMANI AGENCIES LIMITED							19,200.00	43,392.00	38,400.00	131,256.00
CONNECT COFFEE COMPANY					57,600.00	512,568.00	33,600.00	262,440.00	30,260.00	253,059.00
BAOBAB COFFEE LIMITED									19,120.00	38,490.00

TRADER/EXPORTER	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)
KENYA COOPERATIVE COFFEE DEALERS LIMITED							1,500.00	3,900.00	15,004.76	127,510.00
STAR COFFEE (K) LTD			54,720.00	305,810.00	50,400.00	375,120.00	34,200.00	182,532.00	14,400.00	49,000.80
DORMANS COFFEE LIMITED			1,101.60	26,501.26	486.51	10,918.40	45,949.00	440,288.75	11,285.96	84,946.40
JAKSCO IMPORT EXPORT INTERNATIONAL COMPANY LTD									10,200.00	60,180.00
GOLDROCK INTERNATIONAL ENTERPRISES(K) LTD	12,800.00	85,632.00			104,805.00	445,053.10	15,720.00	123,102.00	9,800.00	26,000.00
KIONGO WA NJUGUNA									4,564.00	28,150.75
MAGUTA ESTATE COFFEE AND TEA COMPANY LIMITED									4,026.00	25,574.56
COFFEE EXPORTERS (K)LTD	10,800.00	69,120.00			3,652.00	23,738.00	3,540.00	25,169.40	4,020.00	28,140.00
NEW KPCU									3,196.00	25,442.50
UTAKE COFFEE LIMITED							3,000.00	23,130.00	2,400.00	15,600.00
SUCASTAINABILITY KENYA LIMITED									1,560.00	8,112.00
CROWD FARM AFRICA LIMITED									1,329.00	6,758.72
SUPER GIBS LTD	32,140.00	151,418.00	45,600.00	296,514.00	16,246.00	78,270.00	41,459.00	179,066.00	720	2,390.00
SPRING VALLEY COFFEE ROASTERS LTD									212.5	3,957.00
BTG PACTUAL COMMODITIES KENYA LIMITED	703,320.00	3,774,699.71								
CLASSIC COFFEE LIMITED			62,925.00	397,401.53	24,300.00	145,175.00				
DEVON INTERNATIONAL LIMITED	79,200.00	383,486.40								
ENGELHART CTP KENYA LIMITED	810,540.00	3,569,600.96	2,603,770.00	12,601,944.59	774,000.00	3,368,607.36				

TRADER/EXPORTER	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)	NET WEIGHT	VALUE(US\$)
EXPORT TRADING CO LTD	456,298.00	1,745,537.04	108,000.00	278,127.60	46,346.00	109,636.47				
GLOBAL AFREA COMPANY LIMITED	9,325.00	56,249.51	6,270.00	43,124.70			24,660.00	151,066.00		
INTERNATIONAL BEVERAGES LIMITED	1,701.44	19,294.48								
JEMMAN COFFEE AND MINING LTD					20,000.00	184,000.00				
KENSAM ESTATE	6,000.00	32,500.00								
KUTTUM LIMITED			18,660.00	26,124.00						
M. A. PANJU & BROTHERS LTD	77,640.00	449,556.40	117,804.00	812,092.88			17,400.00	39,510.80		
MERALI DEWJI & SONS (K) LTD	633,161.00	2,781,512.70	85,940.00	470,591.72						
OAKLANDS COFFEE MARKETING LIMITED	301,116.00	1,513,458.80	345,600.00	1,941,399.36			1,440.00	11,792.86		
ORION EAST AFRICA LIMITED			216	97.2						
PECLEX ENTERPRISES LIMITED	146,400.00	585,600.00								
PREMIER FORTUNES CO. LTD	19,200.00	133,000.00								
PROSPECTS INTERNATIONAL LIMITED			19,200.00	44,544.00						
SANGANA COMMODITIES LTD	2,396,569.00	12,930,114.21	152,432.00	817,042.23						
WAYLITE ENTERPRISES LIMITED			38,400.00	78,600.00			19,200.00	71,040.00		
AFRICA GOLD COFFEE LIMITED	74,360.00	228,944.00	183,320.00	400,236.00	139,800.00	630,204.00	66,000.00	75,450.00		

TRADER/EXPORTER	2015/16		2016/17		2017/18		2018/19		2019/20	
	NET WEIGHT	VALUE(US\$)								
AFRICA TEA AND COFFEE CO. LTD	1,424,250.00	1,869,230.25			54,000.00	72,900.00				
GRAND TOTAL	44,342,470.01	205,674,854.90	43,378,724.78	227,827,991.12	43,289,615.31	229,514,404.53	50,600,338.89	213,216,875.27	46,332,471.98	209,818,143.13

Table 32: 2019/20 EXPORTERS PERFORMANCE BY FORM, VOLUME AND VALUE

TRADER/EXPORTER	GREEN BEANS			ROASTED/GROUND-GBE		
	NET WEIGHT	VALUE (US\$)	VALUE (KSH)	NET WEIGHT	VALUE (US\$)	VALUE (KSH)
COFFEE MANAGEMENT SERVICES LIMITED	6,191,750.00	40,923,856.76	4,287,445,386.73			
IBERO (KENYA) LTD	5,887,680.00	17,508,884.72	1,836,610,149.75			
TROPICAL FARM MANAGEMENT (K) LIMITED	5,664,711.00	24,048,467.98	2,529,030,008.48	20,706.00	54,087.72	5,614,305.92
C DORMAN SEZ LTD	4,607,515.00	21,159,569.66	2,217,964,038.53			
TAYLOR WINCH COFFEE LTD	4,444,440.00	16,780,487.52	1,764,183,290.38	22,848.00	49,152.00	5,079,996.86
KENYACOF LIMITED	3,724,570.42	18,181,258.96	1,913,240,685.31			
SERVICOFF LIMITED	2,578,200.00	17,134,398.24	1,792,193,751.98			
LOUIS DREYFUS COMPANY KENYA LIMITED	2,456,531.00	8,147,862.05	856,360,639.40			
DIAMOND COFFEE CO LTD	2,138,400.00	8,178,296.00	861,725,571.53			
AFRICAN COFFEE ROASTERS EPZ LTD	52,542.40	294,930.24	30,464,924.70	1,014,528.36	5,005,463.12	523,972,078.19
MUMBI COFFEE MERCHANTS LIMITED	856,800.00	2,539,760.00	266,585,002.03			
SONDHI TRADING LIMITED	697,593.60	3,028,683.58	317,885,858.74			
ROCKBERN COFFEE GROUP LTD	639,150.00	4,291,673.36	455,015,346.19			
AFRICOFF TRADING COMPANY LIMITED	576,000.00	2,213,061.60	231,454,869.70			
SASINI PLC	558,600.00	3,550,101.12	379,136,448.06			
RASHID MOLEDINA & CO. (MSA) LTD	495,772.00	838,791.80	86,197,122.12			
KYANDU TRADING CO. LTD	478,813.00	1,836,551.86	189,454,023.00			
JOWAM COFFEE TRADERS LIMITED	380,700.00	1,825,405.20	191,582,434.51			
PRIMACAFE AGENCY LIMITED	367,200.00	587,520.00	63,110,679.55			
BUTECO LIMITED	326,500.00	1,054,720.00	102,415,651.22			
KENYA CO OPERATIVE COFFEE EXPORTERS LIMITED	290,476.30	2,143,419.77	227,759,479.38			
MOMBASA COFFEE LTD	234,650.00	268,747.50	27,265,075.50			
ALANWOOD LIMITED	220,845.10	947,256.00	98,801,711.89			

TRADER/EXPORTER	GREEN BEANS			ROASTED/GROUND-GBE		
	NET WEIGHT	VALUE (US\$)	VALUE (KSH)	NET WEIGHT	VALUE (US\$)	VALUE (KSH)
JOSRA COFFEE COMPANY LTD	177,000.00	1,128,187.20	118,201,877.09			
EAST AFRICAN GOURMET COFFEES LIMITED	148,200.00	895,153.92	93,030,832.68			
ROSIE VAM DYKE COMPANY LIMITED	134,550.00	487,734.10	51,043,371.01			
SUSTAINABLE MANAGEMENT SERVICES LIMITED	127,830.00	1,097,220.35	115,960,019.68			
FIRST CUP COFFEE LIMITED	117,580.00	209,432.00	21,986,210.45			
KENYA NUT CO LTD	107,640.00	702,967.96	74,053,609.41			
IKAWA COFFEE LTD	93,000.00	141,360.00	14,605,315.94			
REJITEK COFFEE COMPANY LTD	73,800.00	192,132.00	20,303,882.73			
KIMANI COFFEE EXPERTS LTD	69,780.00	532,369.20	56,311,707.39			
KAIZEN EXPORT LIMITED	54,200.00	320,900.00	34,123,267.58			
EAGLE CROWN COFFEE LTD	52,487.60	283,780.47	29,403,523.59			
SKIDMORE INTERNATIONAL LIMITED	39,611.00	79,222.00	8,152,458.74			
KENYA PLANTERS COOPERATIVE UNION LIMITED	38,400.00	241,800.00	25,126,521.98			
RUMANI AGENCIES LIMITED	38,400.00	131,256.00	14,030,270.79			
CONNECT COFFEE COMPANY	30,260.00	253,059.00	26,878,061.71			
BAOBAB COFFEE LIMITED	19,120.00	38,490.00	3,904,571.50			
KENYA COOPERATIVE COFFEE DEALERS LIMITED	15,000.00	127,500.00	13,651,348.50	4.76	10.00	1,067.66
STAR COFFEE (K) LTD	14,400.00	49,000.80	5,246,481.17			
DORMANS COFFEE LIMITED				11,285.96	84,946.40	8,752,410.33
JAKSCO IMPORT EXPORT INTERNATIONAL COMPANY LTD	10,200.00	60,180.00	6,148,981.77			
GOLDROCK INTERNATIONAL ENTERPRISES(K) LTD	9,800.00	26,000.00	2,816,363.38			
KIONGO WA NJUGUNA	4,564.00	28,150.75	2,987,042.52			
MAGUTA ESTATE COFFEE AND TEA COMPANY LIMITED	4,026.00	25,574.56	2,727,697.16			
COFFEE EXPORTERS (K)LTD	4,020.00	28,140.00	3,042,496.80			
NEW KENYA PLANTERS COOPERATIVE UNION PUBLIC LIMITED COMPANY	3,196.00	25,442.50	2,724,112.45			
UTAKE COFFEE LIMITED	2,400.00	15,600.00	1,681,790.76			
SUCASTAINABILITY KENYA LIMITED	1,560.00	8,112.00	880,547.87			
CROWD FARM AFRICA LIMITED	1,329.00	6,758.72	701,938.35			
SUPER GIBS LTD	720	2,390.00	243,224.24			
SPRING VALLEY COFFEE ROASTERS LTD				585.48	2,866.44	304,154.66
GRAND TOTAL	45,262,513.42	204,621,617.45	21,475,849,675.92	1,069,958.56	5,196,525.68	543,724,013.62

Table 33: 2019/20 EXPORTERS PERFORMANCE BY VOLUME AND VALUE

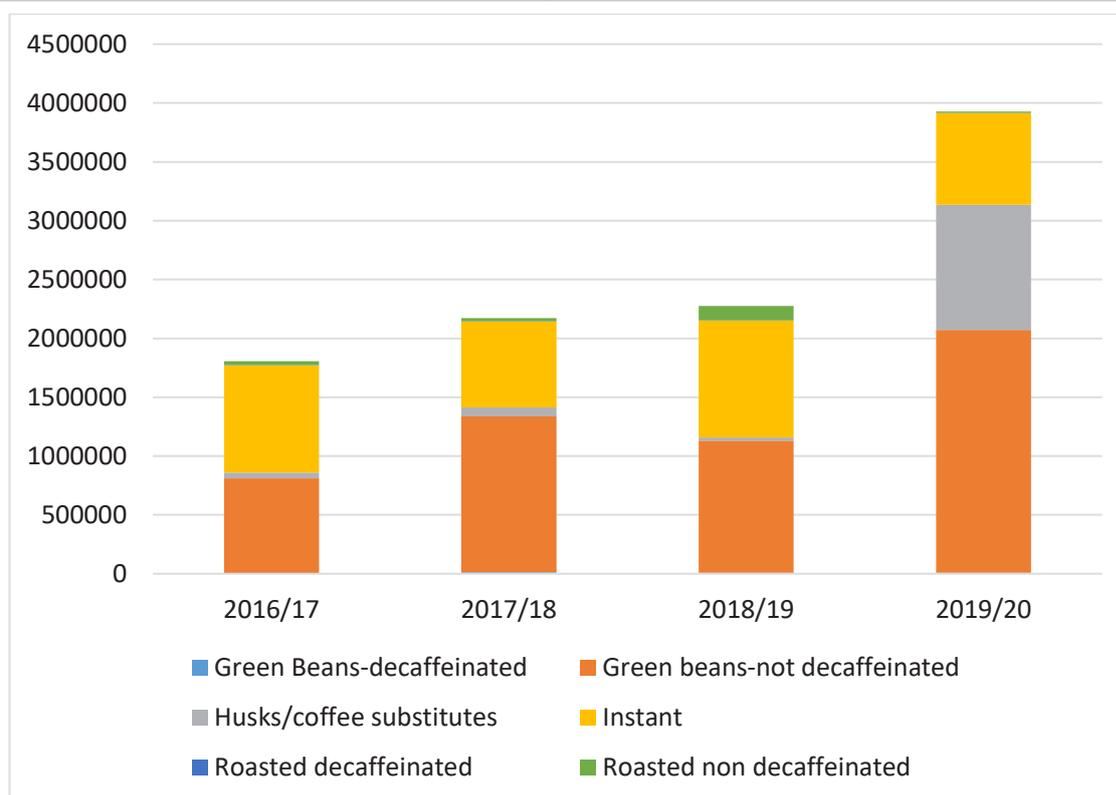
TRADER/EXPORTER	TOTAL BEANS EXPORT-GBE		
	NET WEIGHT	VALUE IN USD	VALUE KSH
COFFEE MANAGEMENT SERVICES LIMITED	6,191,750.00	40,923,856.76	4,287,445,386.73
IBERO (KENYA) LTD	5,887,680.00	17,508,884.72	1,836,610,149.75
TROPICAL FARM MANAGEMENT (K) LIMITED	5,685,417.00	24,102,555.70	2,534,644,314.40
C DORMAN SEZ LTD	4,607,515.00	21,159,569.66	2,217,964,038.53
TAYLOR WINCH COFFEE LTD	4,467,288.00	16,829,639.52	1,769,263,287.24
KENYACOF LIMITED	3,724,570.42	18,181,258.96	1,913,240,685.31
SERVICOFF LIMITED	2,578,200.00	17,134,398.24	1,792,193,751.98
LOUIS DREYFUS COMPANY KENYA LIMITED	2,456,531.00	8,147,862.05	856,360,639.40
DIAMOND COFFEE CO LTD	2,138,400.00	8,178,296.00	861,725,571.53
AFRICAN COFFEE ROASTERS EPZ LTD	1,067,070.76	5,300,393.36	554,437,002.89
MUMBI COFFEE MERCHANTS LIMITED	856,800.00	2,539,760.00	266,585,002.03
SONDHI TRADING LIMITED	697,593.60	3,028,683.58	317,885,858.74
ROCKBERN COFFEE GROUP LTD	639,150.00	4,291,673.36	455,015,346.19
AFRICOFF TRADING COMPANY LIMITED	576,000.00	2,213,061.60	231,454,869.70
SASINI PLC	558,600.00	3,550,101.12	379,136,448.06
RASHID MOLEDINA & CO. (MSA) LTD	495,772.00	838,791.80	86,197,122.12
KYANDU TRADING CO. LTD	478,813.00	1,836,551.86	189,454,023.00
JOWAM COFFEE TRADERS LIMITED	380,700.00	1,825,405.20	191,582,434.51
PRIMACAFE AGENCY LIMITED	367,200.00	587,520.00	63,110,679.55
BUTECO LIMITED	326,500.00	1,054,720.00	102,415,651.22
KENYA CO OPERATIVE COFFEE EXPORTERS LIMITED	290,476.30	2,143,419.77	227,759,479.38
MOMBASA COFFEE LTD	234,650.00	268,747.50	27,265,075.50
ALANWOOD LIMITED	220,845.10	947,256.00	98,801,711.89
JOSRA COFFEE COMPANY LTD	177,000.00	1,128,187.20	118,201,877.09
EAST AFRICAN GOURMET COFFEES LIMITED	148,200.00	895,153.92	93,030,832.68
ROSIE VAM DYKE COMPANY LIMITED	134,550.00	487,734.10	51,043,371.01
SUSTAINABLE MANAGEMENT SERVICES LIMITED	127,830.00	1,097,220.35	115,960,019.68
FIRST CUP COFFEE LIMITED	117,580.00	209,432.00	21,986,210.45
KENYA NUT CO LTD	107,640.00	702,967.96	74,053,609.41
IKAWA COFFEE LTD	93,000.00	141,360.00	14,605,315.94
REJITEK COFFEE COMPANY LTD	73,800.00	192,132.00	20,303,882.73
KIMANI COFFEE EXPERTS LTD	69,780.00	532,369.20	56,311,707.39
KAIZEN EXPORT LIMITED	54,200.00	320,900.00	34,123,267.58
EAGLE CROWN COFFEE LTD	52,487.60	283,780.47	29,403,523.59
SKIDMORE INTERNATIONAL LIMITED	39,611.00	79,222.00	8,152,458.74
KENYA PLANTERS COOPERATIVE UNION LIMITED	38,400.00	241,800.00	25,126,521.98
RUMANI AGENCIES LIMITED	38,400.00	131,256.00	14,030,270.79
CONNECT COFFEE COMPANY	30,260.00	253,059.00	26,878,061.71
BAOBAB COFFEE LIMITED	19,120.00	38,490.00	3,904,571.50
KENYA COOPERATIVE COFFEE DEALERS LIMITED	15,004.76	127,510.00	13,652,416.16
STAR COFFEE (K) LTD	14,400.00	49,000.80	5,246,481.17
DORMANS COFFEE LIMITED	11,285.96	84,946.40	8,752,410.33
JAKSCO IMPORT EXPORT INTERNATIONAL COMPANY LTD	10,200.00	60,180.00	6,148,981.77
GOLDROCK INTERNATIONAL ENTERPRISES(K) LTD	9,800.00	26,000.00	2,816,363.38
KIONGO WA NJUGUNA	4,564.00	28,150.75	2,987,042.52
MAGUTA ESTATE COFFEE AND TEA COMPANY LIMITED	4,026.00	25,574.56	2,727,697.16
COFFEE EXPORTERS (K)LTD	4,020.00	28,140.00	3,042,496.80

TRADER/EXPORTER	TOTAL BEANS EXPORT-GBE		
	NET WEIGHT	VALUE IN USD	VALUE KSH
NEW KENYA PLANTERS COOPERATIVE UNION PUBLIC LIMITED COMPANY	3,196.00	25,442.50	2,724,112.45
UTAKE COFFEE LIMITED	2,400.00	15,600.00	1,681,790.76
SUCASTAINABILITY KENYA LIMITED	1,560.00	8,112.00	880,547.87
CROWD FARM AFRICA LIMITED	1,329.00	6,758.72	701,938.35
SUPER GIBS LTD	720	2,390.00	243,224.24
SPRING VALLEY COFFEE ROASTERS LTD	585.48	2,866.44	304,154.66
<b>GRAND TOTAL</b>	<b>46,332,471.98</b>	<b>209,818,143.13</b>	<b>22,019,573,689.54</b>

## IMPORTS PERFORMANCE

Total volumes of coffee imported in the last four coffee years

Coffee Year	Green Beans	Green beans-	Husks/coffee	Instant	Roasted	Roasted
	-decaffeinated	not decaffeinated	substitutes		decaffeinated	non decaffeinated
2016/17	336	810,527.00	48,238.00	912,561.00	1,795.00	33,619.00
2017/18	11,758.00	1,324,933.00	75,531.00	729,737.00	3,974.00	25,896.00
2018/19	5,942.00	1,125,193.00	26,452.00	992,048.00	3,289.00	122,844.80
2019/20	8,505.00	2,064,473.00	1,063,323.02	779,099.62	2,322.88	10,473.68

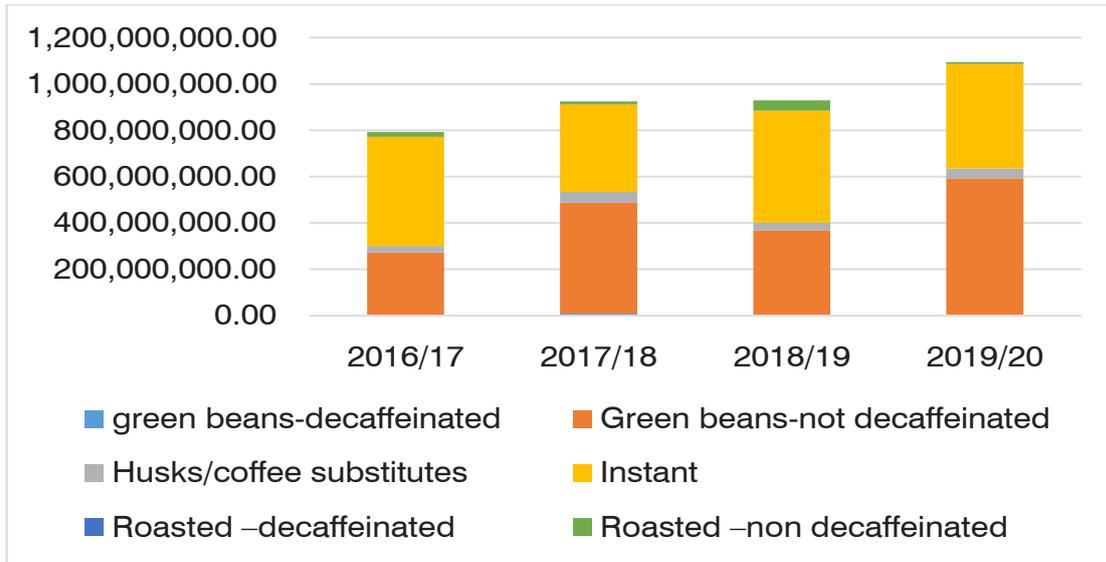


The figure above shows that volumes of coffee imports has been increasing since 2016/17 to 2019/20. In particular, the volumes of green bean non-decaf increased from 811 tons in 2016/17 to 2,065 tons in 2019/20.

Total value in Ksh of coffee imports in the last four coffee years

Coffee Year	green beans-	Green beans-	Husks/coffee	Instant	Roasted –	Roasted –	Grand Total
	de-caffeinated	not decaffeinated	substitutes		de-caffeinated	non de-caffeinated	
2016/17	208,540.30	271,547,310.69	29,984,447.51	470,109,524.83	1,056,302.89	19,976,373.56	792,882,499.77
2017/18	9,149,656.03	479,009,302.89	45,445,931.92	378,930,531.68	1,110,321.95	11,341,010.07	924,986,754.53
2018/19	3,061,909.34	366,227,925.42	32,371,510.76	482,967,481.33	1,595,046.62	43,112,088.03	929,335,961.51
2019/20	3,823,201.15	588,331,989.27	42,609,864.97	450,836,731.77	1,243,970.01	7,135,874.09	1,093,981,631.26

Value of coffee imports in Ksh 2016/17 to 2019/20



The proportion of value for both instant and green bean (raw) imported in the country in the last coffee years appears to be higher than other coffee products. The overall value of imports increased from Ksh. 792.8 million in 2016/17 to Ksh 929.3 million in 2018/19 to further Ksh 1.1 billion in 2019/20.

## COFFEE IMPORTS VOLUME 2016/17-2019/20

Coffee Year	Month	Green Beans -de- caffeinated	Green beans- not de- caffeinated	Husks/coffee substitutes	Instant	Roasted de- caffeinated	Roasted non de- caffeinated
2016/17	OCTOBER		38,400.00	16,546.00	104,327.00	6.00	247.00
	NOVEMBER		20,400.00	224.00	15,312.00	1.00	226.00
	DECEMBER		19,200.00	329.00	88,827.00	20.00	47.00
	JANUARY		59,400.00	20.00	109,913.00	510.00	99.00
	FEBRUARY		109,200.00	7,014.00	92,083.00		366.00
	MARCH		219,293.00	8,792.00	100,270.00	4.00	485.00
	APRIL	94.00	59,444.00	2,729.00	75,213.00	95.00	27,256.00
	MAY	33.00	19,200.00	657.00	85,434.00		284.00
	JUNE		112,390.00	112.00	54,257.00		188.00
	JULY	209.00	57,600.00	2,111.00	82,110.00	2.00	2,945.00
	AUGUST		76,800.00	169.00	53,810.00		1,303.00
	SEPTEMBER		19,200.00	9,535.00	51,005.00	1,157.00	173.00
2016/17 Total		336.00	810,527.00	48,238.00	912,561.00	1,795.00	33,619.00
2017/18	OCTOBER		94,420.00	12,427.00	62,421.00		318.00
	NOVEMBER		91,496.00	14,490.00	30,518.00		43.00
	DECEMBER		94,613.00	6,163.00	50,082.00	123.00	629.00
	JANUARY	47.00	181,200.00	1,052.00	43,508.00		62.00
	FEBRUARY	5,000.00	276,600.00	165.00	121,874.00		2,779.00
	MARCH	747.00	96,920.00	6,737.00	28,303.00	1,454.00	1,612.00
	APRIL		96,215.00	509.00	52,829.00		
	MAY		102,205.00	17,584.00	98,504.00		18,052.00
	JUNE		19,200.00	1,057.00	30,923.00	1,231.00	1,161.00
	JULY	5,964.00	134,480.00	8,178.00	114,028.00	820.00	621.00
	AUGUST		79,984.00	47.00	47,260.00	6.00	521.00
	SEPTEMBER		57,600.00	7,122.00	49,487.00	340.00	98.00
2017/18 Total		11,758.00	1,324,933.00	75,531.00	729,737.00	3,974.00	25,896.00
2018/19	OCTOBER		41,580.00	3,169.00	106,722.00	1,472.00	103.00
	NOVEMBER		57,500.00	5,658.00	196,161.00		1,170.00

Coffee Year	Month	Green Beans -de- caffeinated	Green beans- not de- caffeinated	Husks/coffee substitutes	Instant	Roasted de- caffeinated	Roasted non de- caffeinated
	DECEMBER		285,600.00	158.00	153,273.00	3.00	130.00
	JANUARY	5,819.00	132,058.00		88,465.00	60.00	234.00
	FEBRUARY		172,400.00	6,236.00	53,435.00		2,214.00
	MARCH		159,360.00	44.00	35,597.00	63.00	9,933.00
	APRIL		79,300.00		26,392.00	375.00	178.00
	MAY			6,629.00	124,589.00	140.00	256.00
	JUNE	66.00	19,200.00	303.00	52,074.00	237.00	19,907.00
	JULY	56.00	76,800.00	3,155.00	52,234.00	331.00	258.00
	AUGUST		19,295.00	1,095.00	39,947.00	292.00	38,529.80
	SEPTEMBER	1.00	82,100.00	5.00	63,159.00	316.00	49,932.00
<b>2018/19 Total</b>		<b>5,942.00</b>	<b>1,125,193.00</b>	<b>26,452.00</b>	<b>992,048.00</b>	<b>3,289.00</b>	<b>122,844.80</b>
2019/20	OCTOBER		135,604.40	71.00	113,892.40	485.00	706.00
	NOVEMBER	1,250.00	86,424.00	18,004.81	115,710.50	243.88	867.50
	DECEMBER	20.00	183,120.00	750.00	63,241.00		624.85
	JANUARY	5.00	244,571.00	180,589.00	75,564.51	255.00	1,728.00
	FEBRUARY		161,661.50	82,706.00	70,040.10		238.50
	MARCH		96,252.90	126,003.20	65,039.59	301.00	2,234.00
	APRIL		166,582.00	108,377.00	50,454.90		46.00
	MAY		213,079.00	61,574.65	46,486.00	453.00	457.00
	JUNE		167,401.00	113,811.11	46,491.25		1.58
	JULY	7,227.00	109,681.00	135,025.90	75,629.35		264.85
	AUGUST	3.00	301,282.00	110,045.50	45,238.02	523.00	183.40
	SEPTEMBER		198,814.20	126,364.85	11,312.00	62.00	3,122.00
<b>2019/20 Total</b>		<b>8,505.00</b>	<b>2,064,473.00</b>	<b>1,063,323.02</b>	<b>779,099.62</b>	<b>2,322.88</b>	<b>10,473.68</b>

## COFFEE IMPORTS VALUE 2016/17 TO 2019/20

Coffee Year	Month	green beans- decaffeinated	Green beans- not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
2016/17	OCTOBER		18,964,491.70	10,256,002.51	51,708,052.95	762.17	162,965.07	81,092,274.41
	NOVEMBER		9,212,717.07	304,182.49	10,728,527.70	4,705.72	186,865.74	20,436,998.72
	DECEMBER		15,442,540.10	347,589.10	39,448,220.84	7,169.08	29,150.27	55,274,669.39
	JANUARY		18,742,096.80	8,442.48	69,513,323.91	146,301.12	94,319.94	88,504,484.25
	FEBRUARY		19,484,102.40	2,920,967.86	33,108,549.13		390,073.95	55,903,693.34
	MARCH		66,219,087.52	5,202,146.51	54,233,635.05	13,596.21	655,621.09	126,324,086.39
	APRIL	67,442.03	35,954,481.23	1,972,339.56	37,554,535.81	95,694.57	15,438,904.94	91,083,398.14
	MAY	45,013.08	8,564,874.06	666,455.56	48,968,113.37		217,664.81	58,462,120.87
	JUNE		20,070,875.07	161,434.61	31,279,099.71		137,424.72	51,648,834.11
	JULY	96,085.19	26,851,819.53	2,236,533.15	37,621,407.17	7,678.66	1,479,637.83	68,293,161.52
	AUGUST		25,614,364.63	282,208.85	29,497,150.16		1,058,189.72	56,451,913.36
	SEPTEMBER		6,425,860.58	5,626,144.83	26,448,909.05	780,395.35	125,555.48	39,406,865.29
<b>2016/17 Total</b>		<b>208,540.30</b>	<b>271,547,310.69</b>	<b>29,984,447.51</b>	<b>470,109,524.83</b>	<b>1,056,302.89</b>	<b>19,976,373.56</b>	<b>792,882,499.77</b>
2017/18	OCTOBER		44,752,777.37	4,333,128.51	23,673,887.92		278,946.09	73,038,739.89
	NOVEMBER		37,304,190.32	3,983,085.01	17,330,078.21		19,533.73	58,636,887.27
	DECEMBER		31,863,229.10	3,855,390.26	20,115,958.84	231,981.96	530,197.09	56,596,757.26
	JANUARY	30,969.34	63,927,593.31	2,289,862.56	33,469,142.81		73,554.71	99,791,122.73
	FEBRUARY	3,136,477.98	93,193,878.53	446,015.98	49,852,134.65		427,066.00	147,055,573.15

Coffee Year	Month	green beans- decaffeinated	Green beans- not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	MARCH	206,508.70	38,007,477.10	5,502,467.85	18,249,840.92	138,297.34	1,180,162.03	63,284,753.93
	APRIL		25,135,332.54	808,986.28	29,555,258.00			55,499,576.81
	MAY		42,649,776.65	8,082,980.10	50,796,434.84		7,636,148.58	109,165,340.17
	JUNE		8,941,605.12	438,369.16	13,271,010.15	620,883.43	173,330.96	23,445,198.81
	JULY	5,775,700.00	50,001,555.71	12,515,596.87	70,667,729.64	65,873.28	282,246.27	139,308,701.77
	AUGUST		27,299,097.38	150,922.13	25,117,253.47	10,443.00	655,169.93	53,232,885.90
	SEPTEMBER		15,932,789.76	3,039,127.21	26,831,802.23	42,842.95	84,654.68	45,931,216.83
<b>2017/18 Total</b>		<b>9,149,656.03</b>	<b>479,009,302.89</b>	<b>45,445,931.92</b>	<b>378,930,531.68</b>	<b>1,110,321.95</b>	<b>11,341,010.07</b>	<b>924,986,754.53</b>
2018/19	OCTOBER		20,359,666.56	7,452,648.04	57,167,782.20	25,525.59	20,320.92	85,025,943.31
	NOVEMBER		22,121,723.50	8,832,086.49	72,747,421.14		744,549.20	104,445,780.32
	DECEMBER		86,511,128.85	272,873.39	48,987,190.05	6,515.65	105,792.04	135,883,499.98
	JANUARY	3,026,416.30	30,643,394.79		35,193,388.12	16,871.41	333,056.89	69,213,127.51
	FEBRUARY		57,629,649.04	2,984,603.38	26,458,130.84		3,094,829.87	90,167,213.13
	MARCH		47,880,992.07	24,068.93	11,966,903.55	111,758.61	4,803,640.40	64,787,363.56
	APRIL		25,873,302.13		25,027,805.86	122,286.96	125,297.36	51,148,692.31
	MAY			2,791,022.01	71,187,657.82	241,016.58	136,056.98	74,355,753.38
	JUNE	17,287.99	8,583,168.00	233,368.34	45,962,685.35	378,734.68	12,168,736.16	67,343,980.52
	JULY	17,772.84	22,533,794.12	7,288,450.22	30,607,830.94	432,033.58	242,478.40	61,122,360.10
	AUGUST		6,990,082.33	2,487,022.90	17,749,879.02	11,354.47	11,264,522.68	38,502,861.40

Coffee Year	Month	green beans- decaffeinated	Green beans- not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	SEPTEMBER	432.21	37,101,024.03	5,367.06	39,910,806.46	248,949.08	10,072,807.14	87,339,385.97
<b>2018/19 Total</b>		<b>3,061,909.34</b>	<b>366,227,925.42</b>	<b>32,371,510.76</b>	<b>482,967,481.33</b>	<b>1,595,046.62</b>	<b>43,112,088.03</b>	<b>929,335,961.51</b>
2019/20	OCTOBER		37,607,930.66	33,121.76	54,314,369.67	71,768.19	148,448.87	92,175,639.15
	NOVEMBER	232,917.12	24,563,172.98	10,824,407.13	65,927,499.88	172,560.59	1,217,652.85	102,938,210.55
	DECEMBER	47,757.22	47,097,375.76	826,152.62	31,148,164.52		365,211.01	79,484,661.13
	JANUARY	3,063.44	58,752,677.56	1,879,402.80	36,465,661.89	134,392.50	675,801.70	97,910,999.88
	FEBRUARY		40,923,224.62	7,897,470.66	52,399,977.22		191,031.14	101,411,703.64
	MARCH		28,273,841.97	1,579,159.14	43,845,758.05	47,321.52	1,666,708.66	75,412,789.33
	APRIL		41,787,655.04	4,904,863.81	25,877,268.70		34,412.46	72,604,220.00
	MAY		76,436,578.57	7,930,917.63	28,408,769.97	363,380.67	349,617.66	113,489,264.50
	JUNE		38,918,580.82	2,285,988.20	36,160,849.80		8,096.53	77,373,515.35
	JULY	3,524,828.38	29,484,548.32	1,379,674.95	38,567,415.87		223,690.29	73,200,157.80
	AUGUST	14,634.99	106,207,024.67	1,102,382.95	32,467,114.89	404,072.19	157,747.97	140,352,977.66
	SEPTEMBER		58,279,378.30	1,966,303.32	5,233,881.32	50,474.36	2,097,454.98	67,627,492.28
<b>2019/20 Total</b>		<b>3,823,201.15</b>	<b>588,331,989.27</b>	<b>42,609,864.97</b>	<b>450,836,731.77</b>	<b>1,243,970.01</b>	<b>7,135,874.09</b>	<b>1,093,981,631.26</b>

## VOLUME OF IMPORTS BY ORIGIN

Coffee Year	COUNTRY NAME	green beans- decaffeinated	Green beans- not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated
2016/17	BRAZIL				201,532.00		
	BURUNDI		75,293.00				
	CHILE				16,721.00		
	CHINA			6,996.00	34,386.00		4.00
	CROATIA				20,148.00		
	DEMOCRATIC REP OF CONGO		76,800.00				
	DENMARK		2,880.00	9,150.00			27,256.00
	ETHIOPIA		37,262.00				
	FRANCE			17.00	6,336.00		
	GERMANY				110,666.00	13.00	353.00
	GHANA				122,488.00		
	GUATEMALA			1.00			
	INDIA				71,252.00		
	INDONESIA			589.00			
	ITALY		1,200.00	185.00	3,030.00	452.00	3,274.00
	JAPAN				50.00		
	KENYA			6,093.00			
	KOREA REPUBLIC		102.00		306.00		

Coffee Year	COUNTRY NAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated
	MALAYSIA			1,735.00	75,293.00		
	NETHERLANDS	94.00		2,280.00	3,033.00	95.00	1,434.00
	OMAN			11.00	9.00		
	PHILIPPINES				81,761.00		
	RWANDA		198,220.00				
	SAUDI ARABIA			18.00	8.00		
	SOUTH AFRICA	33.00		167.00	15,676.00	20.00	1,298.00
	SPAIN					510.00	
	SRI LANKA				1,487.00		
	SWITZERLAND			356.00			
	TANZANIA		100,050.00	15,300.00	96,818.00		
	THAILAND			2,234.00			
	UGANDA		318,720.00				
	UNITED ARAB EMIRATES	209.00		2,226.00	20,928.00		
	UNITED KINGDOM			880.00	30,085.00	15.00	
	UNITED STATES OF AMERICA				548.00	690.00	
<b>2016/17 Total</b>		336.00	810,527.00	48,238.00	912,561.00	1,795.00	33,619.00
2017/18	AUSTRALIA		420.00		20.00		
	BELGIUM						45.00

Coffee Year	COUNTRY NAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated
	BRAZIL			2,668.00	219,783.00		
	BURUNDI		169,860.00				
	CHINA			21,004.00	29,534.00		20.00
	DEMOCRATIC REP OF CONGO		241,868.00				
	DENMARK			6,600.00			
	EGYPT				1,064.00		
	ETHIOPIA		25,181.00				
	FRANCE			1.00	7,171.00		
	GERMANY	5,000.00			96,766.00	37.00	540.00
	INDIA		80.00		127,704.00		
	INDONESIA				1,610.00		
	ITALY	747.00	3,116.00	5,024.00		2,700.00	3,677.00
	KOREA REPUBLIC			281.00	316.00		
	MALAYSIA			15,607.00	93,630.00		
	NEPAL				1.00		
	NETHERLANDS	47.00					584.00
	OMAN			18.00			
	PHILIPPINES				10,404.00		
	RWANDA		516,000.00				18,000.00

Coffee Year	COUNTRY NAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated
	SINGAPORE				11,421.00		
	SOUTH AFRICA		108.00	6.00	8,038.00	1,237.00	3,030.00
	SPAIN	5,964.00					
	SRI LANKA				160.00		
	SWEDEN			3.00			
	TANZANIA		19,200.00	2,640.00	94,962.00		
	UGANDA		347,300.00				
	UNITED ARAB EMIRATES		1,800.00	17,374.00	10,224.00		
	UNITED KINGDOM			4,304.00	15,738.00		
	UNITED STATES OF AMERICA			1.00	1,191.00		
<b>2017/18 Total</b>		11,758.00	1,324,933.00	75,531.00	729,737.00	3,974.00	25,896.00
2018/19	AUSTRALIA	1.00		2.00			
	BELGIUM						346.00
	BRAZIL				397,644.00		
	BULGARIA				14.00		
	BURUNDI		132,000.00				
	CHINA			12,600.00	10,415.00		
	CZECH REPUBLIC				98.00		
	DEMOCRATIC REP OF CONGO		113,400.00				

Coffee Year	COUNTRY NAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated
	DENMARK						144.00
	EGYPT				10,680.00		
	ETHIOPIA		12,000.00				19,456.00
	FRANCE			1.00	13,774.00		
	GERMANY	5,819.00		332.00	6,581.00	211.00	1,067.00
	GHANA			300.00			
	INDIA				164,501.00		
	INDONESIA				550.00		
	ITALY			120.00	178.00	1,824.00	12,318.80
	JAPAN		195.00				
	KENYA						7,671.00
	KOREA REPUBLIC				81.00		
	LAO PDR			1.00			
	MALAYSIA			5,559.00	177,638.00		
	NETHERLANDS				162.00		140.00
	OMAN			24.00			
	OTHER COUNTRIES NES		19,200.00				
	PHILIPPINES				29,359.00		
	POLAND				18,945.00		

Coffee Year	COUNTRY NAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated
	QATAR				1.00		
	RWANDA		424,680.00				
	SINGAPORE			5.00			
	SOUTH AFRICA		58.00	943.00	15,495.00	71.00	3,132.00
	SPAIN				589.00		24.00
	SWEDEN					1.00	
	TANZANIA		19,100.00	5,981.00	111,520.00		
	THAILAND			1.00			
	UGANDA		404,460.00				78,314.00
	UNITED ARAB EMIRATES	122.00	5.00	440.00	8,763.00	945.00	
	UNITED KINGDOM			68.00	24,696.00		232.00
	UNITED STATES OF AMERICA		95.00	75.00	364.00		
	ZIMBABWE					237.00	
<b>2018/19 Total</b>		5,942.00	1,125,193.00	26,452.00	992,048.00	3,289.00	122,844.80
2019/20	ANGOLA				27,361.00		
	AUSTRALIA		7,980.00	1.00	7.00		4.85
	BELGIUM						282.00
	BERMUDA			3.05			
	BRAZIL		515.00		246,293.00		

Coffee Year	COUNTRY NAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated
	BURUNDI		308,982.00				
	CANADA			1.00			
	CHINA		12,000.00	24.30	13,918.00		11.00
	CZECH REPUBLIC				28.00		
	DEMOCRATIC REP OF CONGO		428,400.00				
	DENMARK			12.00	2,000.00		5.00
	EGYPT				7,060.00		210.00
	EPZ			30,000.00			
	ETHIOPIA		20,656.00	18,000.00			
	FRANCE			1.30	9,516.00		
	GERMANY			2.60	8,346.80	4.00	329.85
	GUATEMALA		278.50				
	HUNGARY		2.00				
	INDIA			1,088.00	101,510.00		21.00
	ISRAEL				170.00		
	ITALY	1,250.00	2.40		33,128.61	1,221.00	2,852.00
	JAPAN		19,200.00				
	KENYA		28,292.00	990,000.00			
	KOREA REPUBLIC			450.00	70.00		

Coffee Year	COUNTRY NAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated
	MALAYSIA			4,398.00	128,703.00		21.40
	MEXICO	7,200.00					
	NETHERLANDS			57.25	5.00		134.00
	NICARAGUA		55,864.00				
	OMAN				1.70		
	OTHER COUNTRIES NES		50,462.00		20,015.00		
	PAKISTAN				12.00		
	PHILIPPINES			32.40	42,102.50		
	POLAND		4.50	44.20	19,778.00		
	PORTUGAL				277.50		2,904.00
	QATAR			26.10			
	REUNION			4.00			
	RWANDA		455,700.00	46.50	3.50		
	SAUDI ARABIA			4.00			
	SOUTH AFRICA	49.00		6.00	12,284.10	138.88	2,801.50
	SPAIN				649.00		80.00
	TANZANIA		19,200.00	5,754.00	94,040.00		
	THAILAND			2.00	181.00		
	TURKEY			3.00	2.00		

Coffee Year	COUNTRY NAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated
	UGANDA		655,200.00	12,963.00			60.00
	UNITED ARAB EMIRATES		1,678.00	356.00	15.00	949.00	
	UNITED KINGDOM	6.00	54.60	31.40	11,495.82		733.00
	UNITED STATES OF AMERICA		2.00	11.92	126.09	10.00	24.08
2019/20 Total		8,505.00	2,064,473.00	1,063,323.02	779,099.62	2,322.88	10,473.68

## VALUE OF IMPORTS BY ORIGIN

Coffee Year	COUNTRYNAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
2016/17	BRAZIL				176,247,433.22			176,247,433.22
	BURUNDI		17,938,111.02					17,938,111.02
	CHILE			2,518,303.87				2,518,303.87
	CHINA			2,916,809.86	2,920,308.05		1,835.01	5,838,952.92
	CROATIA				7,148,414.00			7,148,414.00
	DEMOCRATIC REP OF CONGO		39,003,111.14					39,003,111.14
	DENMARK		1,838,526.29	5,536,125.72			15,438,904.94	22,813,556.95
	ETHIOPIA		28,742,590.30					28,742,590.30
	FRANCE			20,742.62				6,643,656.05
	GERMANY			6,622,913.43		45,217.80	283,689.59	62,712,372.65
	GHANA				53,050,823.71			53,050,823.71

Coffee Year	COUNTRYNAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	GUATEMALA			663.27				663.27
	INDIA				22,596,691.72			22,596,691.72
	INDONESIA			755,052.96				755,052.96
	ITALY		181,117.69	58,574.76	43,452.30	31,058.83	2,134,681.34	2,448,884.91
	JAPAN				288,028.17			288,028.17
	KENYA			4,332,359.20				4,332,359.20
	KOREA REPUBLIC		8,402.66		44,809.03			53,211.68
	MALAYSIA			1,977,312.88	13,321,502.96			15,298,815.85
	NETHERLANDS	67,442.03		1,863,009.11	3,221,912.94	95,694.57	1,003,281.98	6,251,340.63
	OMAN			12,802.26	6,396.86			19,199.13
	PHILIPPINES				9,068,973.20			9,068,973.20
	RWANDA		66,855,638.52					66,855,638.52
	SAUDI ARABIA			4,158.00	10,332.50			14,490.50
	SOUTH AFRICA	45,013.08		166,883.44	7,091,268.08	7,169.08	1,113,980.69	8,424,314.37
	SPAIN					146,301.12		146,301.12
	SRI LANKA				687,263.15			687,263.15
	SWITZERLAND			382,518.32				382,518.32
	TANZANIA		13,673,896.75	9,303,654.60	81,230,232.93			104,207,784.28
	THAILAND			339,826.46				339,826.46

Coffee Year	COUNTRYNAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	UGANDA		103,305,916.32					103,305,916.32
	UNITED ARAB EMIRATES	96,085.19		1,821,689.70	5,565,281.13			7,483,056.01
	UNITED KINGDOM			492,264.35	15,483,533.15	5,735.06		15,981,532.56
	UNITED STATES OF AMERICA				558,185.17	725,126.42		1,283,311.58
<b>2016/17 Total</b>		208,540.30	271,547,310.69	29,984,447.51	470,109,524.83	1,056,302.89	19,976,373.56	792,882,499.77
2017/18	AUSTRALIA		72,674.78		78,919.38			151,594.17
	BELGIUM						25,116.49	25,116.49
	BRAZIL			811,823.06	132,210,965.81			133,022,788.87
	BURUNDI		33,290,351.86					33,290,351.86
	CHINA			8,713,097.54	3,174,998.60		9,100.90	11,897,197.04
	DEMOCRATIC REP OF CONGO		118,500,558.04					118,500,558.04
	DENMARK			4,009,126.48				4,009,126.48
	EGYPT				643,442.06			643,442.06
	ETHIOPIA		18,019,093.89					18,019,093.89
	FRANCE			9,703.21	7,320,861.60			7,330,564.80
	GERMANY	3,136,477.98			50,499,873.70	15,802.84	547,758.38	54,199,912.90
	INDIA		36,152.16		66,316,125.66			66,352,277.82
	INDONESIA				242,299.65			242,299.65
	ITALY	206,508.70	407,183.87	836,964.43		463,192.69	1,055,464.25	2,969,313.93

Coffee Year	COUNTRYNAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	KOREA REPUBLIC			26,675.53	35,096.84			61,772.37
	MALAYSIA			21,742,735.55	25,785,856.72			47,528,592.27
	NEPAL				115.56			115.56
	NETHERLANDS	30,969.34					483,546.59	514,515.93
	OMAN			12,823.84				12,823.84
	PHILIPPINES				1,246,632.60			1,246,632.60
	RWANDA		193,556,969.89				7,599,614.40	201,156,584.29
	SINGAPORE				4,467,634.64			4,467,634.64
	SOUTH AFRICA		384,056.56	2,469.75	5,168,136.58	631,326.42	1,620,409.07	7,806,398.38
	SPAIN	5,775,700.00						5,775,700.00
	SRI LANKA				217,933.38			217,933.38
	SWEDEN			3,889.73				3,889.73
	TANZANIA		5,373,306.67	6,133,883.10	67,256,054.54			78,763,244.31
	UGANDA		109,281,664.56					109,281,664.56
	UNITED ARAB EMIRATES		87,290.61	2,490,706.99	1,442,111.69			4,020,109.30
	UNITED KINGDOM			650,954.72	11,500,490.66			12,151,445.38
	UNITED STATES OF AMERICA			1,078.00	1,322,982.00			1,324,060.00
<b>2017/18 Total</b>		9,149,656.03	479,009,302.89	45,445,931.92	378,930,531.68	1,110,321.95	11,341,010.07	924,986,754.53
2018/19	AUSTRALIA	432.21		3,985.91				4,418.12

Coffee Year	COUNTRYNAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	BELGIUM						404,452.43	404,452.43
	BRAZIL				147,054,542.23			147,054,542.23
	BULGARIA				16,542.60			16,542.60
	BURUNDI		18,581,534.12					18,581,534.12
	CHINA			5,321,025.60	1,413,846.13			6,734,871.73
	CZECH REPUBLIC				84,653.73			84,653.73
	DEMOCRATIC REP OF CONGO		50,282,954.80					50,282,954.80
	DENMARK						51,256.42	51,256.42
	EGYPT				4,064,186.36			4,064,186.36
	ETHIOPIA		8,970,378.67				11,548,846.70	20,519,225.37
	FRANCE			4,190.03	12,829,695.90			12,833,885.93
	GERMANY	3,026,416.30		1,111,780.21	2,985,123.49	27,319.06	408,266.96	7,558,906.02
	GHANA			227,810.25				227,810.25
	INDIA				118,099,261.93			118,099,261.93
	INDONESIA				949,679.46			949,679.46
	ITALY			13,934.33	65,589.85	45,067.31	3,713,854.56	3,838,446.06
	JAPAN		33,077.38					33,077.38
	KENYA						3,157,481.40	3,157,481.40
	KOREA REPUBLIC				60,897.74			60,897.74

Coffee Year	COUNTRYNAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	LAO PDR			205.85				205.85
	MALAYSIA			8,694,002.11	82,596,688.25			91,290,690.36
	NETHERLANDS				353,183.22		75,582.03	428,765.24
	OMAN			12,461.97				12,461.97
	OTHER COUNTRIES NES		8,735,485.44					8,735,485.44
	PHILIPPINES				5,495,036.30			5,495,036.30
	POLAND				7,302,666.45			7,302,666.45
	QATAR				122.70			122.70
	RWANDA		148,465,835.33					148,465,835.33
	SINGAPORE			5,367.06				5,367.06
	SOUTH AFRICA		285,039.09	2,424,825.07	8,996,238.74	29,286.17	3,953,343.57	15,688,732.63
	SPAIN				517,360.66		14,809.88	532,170.54
	SWEDEN					852.03		852.03
	TANZANIA		5,018,350.98	13,577,949.15	72,110,724.90			90,707,025.03
	THAILAND			5,215.77				5,215.77
	UGANDA		125,818,546.81				19,719,620.95	145,538,167.76
	UNITED ARAB EMIRATES	35,060.83	14,676.84	659,603.31	5,305,432.35	1,072,460.80		7,087,234.12
	UNITED KINGDOM			188,243.14	11,797,060.58		64,573.13	12,049,876.84
	UNITED STATES OF AMERICA		22,045.97	120,911.01	868,947.80			1,011,904.78

Coffee Year	COUNTRYNAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	ZIMBABWE					420,061.24		420,061.24
<b>2018/19 Total</b>		3,061,909.34	366,227,925.42	32,371,510.76	482,967,481.33	1,595,046.62	43,112,088.03	929,335,961.51
2019/20	ANGOLA				21,477,338.40			21,477,338.40
	AUSTRALIA		49,476.00	555.73	36,916.25		14,585.61	101,533.59
	BELGIUM						303,382.78	303,382.78
	BERMUDA			1,100.48				1,100.48
	BRAZIL		176,077.99		143,670,591.51			143,846,669.50
	BURUNDI		95,608,121.57					95,608,121.57
	CANADA			8,405.15				8,405.15
	CHINA		5,347,003.20	41,625.77	2,662,924.98		3,864.83	8,075,418.78
	CZECH REPUBLIC				20,121.68			20,121.68
	DEMOCRATIC REP OF CONGO		81,378,188.74					81,378,188.74
	DENMARK			45,819.65	624,693.93		4,991.96	675,505.54
	EGYPT				1,924,259.12		815,014.71	2,739,273.83
	EPZ			285,000.00				285,000.00
	ETHIOPIA		12,900,087.06	10,782,089.50				23,682,176.56
	FRANCE			13,282.11	9,136,491.38			9,149,773.49
	GERMANY			7,386.37	4,067,145.78	16,534.04	225,974.68	4,317,040.88
	GUATEMALA		155,531.41					155,531.41

Coffee Year	COUNTRYNAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	HUNGARY		2,150.61					2,150.61
	INDIA			720,140.05	81,702,745.76		13,770.79	82,436,656.60
	ISRAEL				51,086.87			51,086.87
	ITALY	232,917.12	5,626.84		3,856,766.24	637,289.91	1,732,541.69	6,465,141.79
	JAPAN		14,370,329.00					14,370,329.00
	KENYA		14,534,954.90	9,091,500.00				23,626,454.90
	KOREA REPUBLIC			34,348.44	61,938.83			96,287.27
	MALAYSIA			4,410,709.74	62,255,418.64		11,191.85	66,677,320.23
	MEXICO	3,482,018.61						3,482,018.61
	NETHERLANDS				4,323.68		87,454.21	115,349.04
	NICARAGUA		23,056,582.27	23,571.15				23,056,582.27
	OMAN				20.30			20.30
	OTHER COUNTRIES NIES		3,558,474.00		26,056,368.20			29,614,842.20
	PAKISTAN				2,637.33			2,637.33
	PHILIPPINES			16,604.91	8,980,724.56			8,997,329.47
	POLAND		22,202.60	20,924.76	7,868,481.91			7,911,609.27
	PORTUGAL				190,389.34		1,740,151.38	1,930,540.72
	QATAR			35,974.99				35,974.99
	REUNION			9,966.92				9,966.92

Coffee Year	COUNTRYNAME	green beans-decaffeinated	Green beans-not decaffeinated	Husks/coffee substitutes	Instant	Roasted – decaffeinated	Roasted – non decaffeinated	Grand Total
	RWANDA		160,423,608.79	22,147.50	5,410.19			160,451,166.48
	SAUDI ARABIA			4,508.07				4,508.07
	SOUTH AFRICA	92,604.53		9,465.05	6,821,408.45	188,240.70	1,444,489.08	8,556,207.80
	SPAIN				396,814.29		40,558.29	437,372.58
	TANZANIA		2,144,782.08	14,404,635.42	59,847,710.72			76,397,128.21
	THAILAND			5,129.93	49,272.23			54,402.16
	TURKEY			1,582.13	2,466.05			4,048.18
	UGANDA		172,985,734.96	2,186,750.39			83,639.59	175,256,124.94
	UNITED ARAB EMIRATES		1,579,973.11	279,381.69	6,932.93	395,374.71		2,261,662.44
	UNITED KINGDOM	15,660.89	29,243.81	65,454.22	8,717,183.57		593,899.31	9,421,441.80
	UNITED STATES OF AMERICA		3,840.33	81,804.86	318,148.67	6,530.66	20,363.32	430,687.84
<b>2019/20 Total</b>		3,823,201.15	588,331,989.27	42,609,864.97	450,836,731.77	1,243,970.01	7,135,874.09	1,093,981,631.26



## WORLD COFFEE PRICES PERFORMANCE

Month	ICO Composite	Columbian Milds	Other Milds	Brazilian Naturals	Robustas	New York Futures	London Futures	Kenya price US\$/50kg	Price US cents/lb
Oct-19	97.35	132.09	126.99	98.1	68.63	102.41	58.34	125.31	113.68
Nov-19	107.23	146.12	140.98	109.94	73.28	113.31	63	162.08	147.04
Dec-19	117.37	161.5	157.11	126.36	73.22	131.44	63.87	214.71	194.78
Jan-20	106.89	147.52	142.19	110.73	70.55	117.05	61.03	217.2	197.04
Feb-20	102	146.43	135.5	102.62	68.07	106.69	59.02	211.9	192.23
Mar-20	109.05	158.99	148.33	112.87	67.46	116.09	57.39	203.24	184.38
Apr-20	108.91	161.92	154.52	111.22	63.97	115.55	54.4	137.5	124.74
May-20	104.45	154.96	149.84	101.69	64.53	107.54	54.67	129.32	117.32
Jun-20	99.05	147.16	141.52	92.56	64.62	99.50	54.77		
Jul-20	103.66	153.38	146.78	97.96	67.69	106.2	57.92	165.75	150.37
Aug-20	114.78	167.22	163.25	111.79	72.68	120.98	62.89	242.92	220.37
Sep-20	116.25	168.36	166.56	113.81	72.77	122.08	63.35	189.06	171.51

## APPENDIX 1: the distribution of societies and factories by counties

COUNTY	NO OF SOCIETIES
BARINGO	24
BOMET	9
BUNGOMA	47
BUSIA	6
E/MARAKWET	9
EMBU	24
HOMA BAY	8
KAKAMEGA	14
KERICHO	74
KIAMBU	22
KIRINYAGA	15
KISII	22
KISUMU	1
LAIKIPIA	1
MACHAKOS	27
MAKUENI	4
MERU	50
MIGORI	8
MURANG'A	54
NAKURU	7
NANDI	36
NAROK	1
NYAMIRA	12
NYERI	29
TAITA TAVETA	1
THARAKA NITHI	30
TRANS NZOIA	36
VIHIGA	4
WEST POKOT	4
GRAND TOTAL	579

## No of factories in each county 2015/16 to 2019/20

COUNTY	2015/16	2016/17	2017/18	2018/19	2019/20
BARINGO	6	19	3	3	3
BOMET	7	8	0	0	0
BUNGOMA	32	35	36	39	41
BUSIA	0	5	5	6	5
E/MARAKWET	6	7	0	0	0
EMBU	58	57	57	56	57
HOMA BAY	5	5	6	6	6
KAKAMEGA	1	2	1	5	2
KERICHO	42	58	65	82	93
KIAMBU	30	57	66	65	63
KIRINYAGA	74	73	72	73	69
KISII	55	57	55	53	49
KISUMU	1	1	1	1	1
LAIKIPIA	0	1	0	0	0
MACHAKOS	31	48	45	43	43
MAKUENI	5	6	12	6	11
MERU	115	121	119	116	119
MIGORI	5	5	6	4	5
MURANG'A	123	109	120	135	128
NAKURU	8	8	4	5	4
NANDI	21	20	24	22	15
NAROK	1	0	0	0	0
NYAMIRA	23	23	24	24	20
NYERI	104	104	104	103	99
TAITA TAVETA	1	0	0	0	0
THARAKA NITHI	54	54	54	54	54
TRANS NZOIA	26	28	5	5	6
VIHIGA	0	0	0	1	1
WEST POKOT	3	3	1	1	1
Grand Total	837	914	885	908	895

## Appendix 2: Cherry production by FCS in Kg by counties

COUNTY	2015/16	2016/17	2017/18	2018/19	2019/20
BARINGO	153,056.00	474,166.00	130,683.00	204,257.00	86,593.50
BOMET	106,461.00	95,313.00			
BUNGOMA	7,699,638.00	11,542,198.00	15,365,860.00	11,615,848.00	13,521,527.00
BUSIA		24,491.00	1,770.00	20,849.00	18,715.00
E/MARAKWET	155,850.00	155,620.00			
EMBU	12,398,173.50	11,665,678.00	11,637,038.00	11,563,777.40	10,705,704.00
HOMA BAY	266,783.00	422,354.00	338,255.00	414,877.00	207,658.00
KAKAMEGA	18,268.00	76,335.00	35,218.00	138,638.00	14,664.00
KERICHO	9,199,316.90	14,131,334.60	11,701,107.00	22,727,952.56	10,318,795.93
KIAMBU	4,118,178.00	7,163,001.00	8,350,905.30	6,466,506.00	7,319,342.00
KIRINYAGA	33,520,117.30	26,056,307.00	32,361,888.00	34,681,629.00	30,151,560.00
KISII	6,296,470.00	4,899,759.00	10,368,595.00	4,079,934.00	4,988,474.00
KISUMU	6,953.00	16,380.00	15,410.00	16,915.00	2,274.00
LAIKIPIA		11,784.00			
MACHAKOS	8,867,257.50	7,617,687.50	7,661,879.00	5,200,635.37	3,061,466.00
MAKUENI	223,755.00	435,857.00	527,789.00	414,611.00	333,907.00
MERU	8,099,213.00	9,944,899.00	13,978,400.50	8,514,096.00	7,329,188.00
MIGORI	313,002.00	388,645.00	695,334.00	686,977.00	576,642.50
MURANG'A	28,817,863.70	10,044,359.80	24,270,047.35	23,152,546.80	23,590,986.00
NAKURU	818,861.00	1,000,924.00	254,439.00	1,062,588.00	475,681.00
NANDI	1,156,305.00	1,171,465.00	3,110,328.50	3,084,194.50	3,050,272.43
NAROK	5,642.00				
NYAMIRA	5,257,636.00	3,760,680.00	7,435,154.00	2,623,449.00	3,305,538.00
NYERI	35,228,865.30	19,916,966.50	22,990,134.50	25,999,813.00	21,272,432.80
TAITA TAVETA	4,275.00				
THARAKA NITHI	4,751,636.00	10,689,310.00	6,135,142.13	6,628,106.00	2,288,818.00
TRANS NZOIA	332,135.00	481,835.00	455,578.50	455,578.50	352,305.00
VIHIGA				150.00	150.00
WEST POKOT	73,590.00	116,430.00	137,720.00	137,720.00	116,539.00
GRAND TOTAL	167,889,301.20	142,303,779.40	177,958,675.78	169,891,648.13	143,089,233.16

## Cherry, parchment and Buni production 2019/20 by individual society in Kg

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
BARINGO	AIYEBO	AIYEBO			777.00	200.00	128.00	56.00
	KABARTONJO	KABARTONJO			1,100.00	216.29	700.00	50.00
	KABIMOI	KABIMOI			1,060.00	163.60	2,190.00	50.00
	KAPKAWA/ SERETUNIN	SERETUNIN	35,598.00	44.54			5,886.00	41.00
	KILINGOT	KILINGOT			5,006.00	263.00	3,106.00	70.00
	KISOBE	KISOBE			265.00	240.00	240.00	55.00
	KITURO	KITURO	35,912.50	44.10			3,899.00	41.30
	KURGET	KURGET			5,900.00	290.00	1,485.00	50.00
	MOINGET	MOINGET			3,000.00	260.00	1,600.00	60.00
	MOSOP BIDII	MOSOP BIDII			4,830.00	264.00	867.00	68.00
	MUIGUTWO	MUIGUTWO			1,800.00	330.00	1,050.00	60.00
	NGETMOI	NGETIMOI			1,350.00	314.16	350.00	60.00
	POI	POI			720.00	328.00	800.00	64.00
	SAIMO MULT	SAIMO			350.00	270.00	278.00	60.00
	SIRWA	SIRWA			1,020.00	300.00	1,460.00	80.00
	SITOTWET	SITOTWET			3,150.00	350.00	1,500.00	65.00
	TALAI	TALAI			2,200.00	260.00	1,200.00	45.00
	TENGES	TENGES			1,497.00	300.00	400.00	60.00
	TIAN	TIAN			275.00	271.27	240.00	55.00
	TIESON	TIESON			6,750.00	260.00	1,060.00	65.00
	TIRIONDONIN	TIRIONDONIN			1,400.00	304.50	395.00	60.00
	TIRIONY	TIRIONY			3,751.00	340.00	1,653.00	72.00
	TUGEN HILLS	KATIMOK	15,083.00	45.00	9,795.00	260.00	6,133.00	40.00
BOMET	BOMET WEST	BOMET WEST			400.00	200.00	21.00	35.00
	EMITYOT FCS	EMITYOT			275.00	216.00	358.00	76.00
	KERONJO	KERONJO			3,321.00	250.00	186.00	58.00
	KICHUTMO	KITCHUTMO			2,475.50	360.00	123.50	
	MASARE	MASARE			2,220.00	100.00	360.00	
	NYAMBUGO FCS	NYAMBUGO			1,025.00	265.65	932.00	59.80
	OLDAPACH PROG.FCS	OLDAPACH			1,228.00	240.00	200.00	96.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	SIONGIROI	SIONGIROI			314.00	228.00	513.00	66.00
BUNGOMA	CHEBICH FCS	CHEBICH	429,162.00	45.00			14,129.00	50.00
	CHEBWEKI FCS	CHEBWEKI	359,314.00	52.00			3,419.00	60.00
	CHEMEGER FCS	CHEMEGER	52,696.00	45.57			174.00	54.33
	CHENJENI FCS	CHENJENI	161,545.00	40.00			5,872.00	65.50
	CHEPKUBE FCS	CHEPKUBE	391,719.00	50.00			3,372.00	65.00
	CHEPTAIS FCS	CHEPTAIS	212,990.00	20.00				
	CHESIKAKI FCS	CHESIKAKI	757,886.00	52.20			32,113.00	55.00
	CHESIRO FCS LTD	CHESIRO	705,268.00	57.00			3,323.00	60.00
	CHWELE FCS	CHWELE	453,867.00	42.00			10,646.00	40.00
	KAMUSINDE FCS	KAMUSINDE	274,840.00	42.00			18,453.00	55.00
	KAPKURUNGO FCS	KAPKURUNGO	227,828.00	50.25			5,508.00	60.00
	KAPSACHO FCS	KAPSACHO	139,705.00	35.00			3,436.00	50.00
	KAPSOKISIO FCS	KAPSOKISIO	116,307.00	64.00			4,801.00	34.00
	KAPTAMA FCS	KAPTAMA	58,808.00	43.00			2,107.00	50.00
	KAPTOLA FCS	KAPTOLA	384,722.00	43.00			14,673.00	
	KHACHONGE FCS	KHACHONGE	581,047.00	37.00			17,826.00	63.00
	KHALABA FCS	KHALABA	162,616.00	30.00			6,047.00	50.00
	KHAMULATI FCS	KHAMULATI	212,521.00	40.00			11,426.00	50.00
	KIBINGEI FCS	KIBINGEI	321,998.00	36.20			9,201.00	56.00
	KIBISI FCS	KIBISI	521,838.00	37.00			21,358.00	60.00
	KIKAI FCS	KIKAI	1,249,739.00	66.60			6,367.00	62.50
	KIMABOLE FCS	KIMABOLE	683,155.00	38.00			5,685.00	50.00
	KIMAMA FCS	KIMAMA	958,202.00	57.00			6,200.00	57.00
	KIMUKUNGI FCS	KIMUKUNGI	39,162.00	45.00			8,520.00	40.00
	KITAABAN FCS	KITAABAN	102,101.00	52.00			4,800.00	55.00
	KITUNI FCS	KITUNI	49,120.00	13.70			1,706.00	58.00
	LUKHOLELE FCS	LUKHOLELE	7,899.00					
	LUKUSI FCS	LUKUSI	35,481.00	21.00			1,574.00	
	LUMA FCS	LUMA	2,060.00			281.00	930.00	61.00
	MAKHANGA FCS	MAKHANGA	60,485.00	34.00			3,415.00	50.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	MAYEKWE FCS	MAYEKWE	328,050.00	44.15			620.00	46.90
	MENU FCS	MENU	847,047.00	57.00			5,949.00	60.00
	MISIKHU FCS	MISIKHU	19,000.00	29.00			1,797.00	40.00
	MWAIMWAI FCS	MWAIMWAI	139,506.00	24.00				60.00
	NAKOYONJO FCS	NAKOYONJO	782,299.00	40.00			11,170.00	56.00
	NAMANGO'FULO	NAMANGO'FULO	140,672.00	41.00			1,495.00	69.00
	SASURI FCS	SASURI	149,959.00	42.47			120.00	55.20
	SIBUMBA FCS	SIBUMBA	554,475.00	40.90			8,089.00	56.00
	SICHEI FCS	SICHEI	281,446.00	47.00			9,214.00	65.00
	SIRISIA FCS	SIRISIA	285,217.00	45.00			6,355.00	50.00
	TUIKUT FCS	TUIKUT	279,775.00	50.35			1,020.00	50.00
BUSIA	AMAGORO FCS	AMAGORO		30.00			610.00	45.00
	APOKOR FCS	APOKOR	2,572.00	30.00			3,199.00	45.00
	NAMBALE FCS	NAMBALE	3,858.00	30.00			2,152.00	45.00
	NAMWITSULA FCS	NAMWITSULA	4,851.00	30.00			2,755.00	45.00
	SAMIA FCS	SAMIA	3,450.00	30.00			1,866.00	45.00
	TESO SOUTH	TESO SOUTH	3,984.00	30.00				
E/ MARAkwET	ANIN FCS	ANIN			530.00	310.00	373.00	80.00
	KOCHOLWO FCS	KOCHOLWO			12,900.00	180.00	3,660.00	30.00
	KOIBARAK FCS	KOIBARAK			696.00	200.00	196.00	92.00
	KORMUT	KORMUT			16,360.00	290.00	1,640.00	40.00
	SAMBIRIR	SAMBIRIR			412.00	280.00		
	SANGURUR FCS	SANGURUR			68.00	220.00	196.00	60.00
	SIMIT FCS	SIMIT			5,184.00	290.00	1,698.00	50.00
	TURESIA FCS	TURESIA			5,186.00	341.00	607.00	80.00
EMBU	CENTRAL NGANDORI	KARURIRI	122,035.00	53.05			4,720.00	74.60
	CENTRAL NGANDORI	KIINI	116,039.00	53.05			4,272.00	74.60
	CENTRAL NGANDORI	MWIRIA	1,077,872.00	51.31			11,896.00	74.60
	GAKUNDU	GAKUI	161,397.00	51.59			6,188.00	95.35
	GAKUNDU	GAKUNDU	540,406.00	61.49			26,935.00	95.68
	GAKUNDU	GICHUGU	292,379.00	50.67			7,394.00	96.43

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	GAKUNDU	KAMVIU	355,842.00	53.87			17,233.00	95.54
	GATONDO	GATONDO	25,544.00	51.47			892.00	40.60
	IVINGE	IVINGE	4,640.00	40.70				
	KAGAARI NORTH	KANJA	191,144.00	60.15			10,319.00	83.30
	KAGAARI NORTH	KATHANDE	74,190.00	63.55			7,528.00	78.75
	KAGAARI NORTH	MBUINJERU	131,498.00	60.70			4,800.00	88.65
	KAGAARI SOUTH	GIKUURI	17,331.00	38.62			157.00	71.25
	KAGAARI SOUTH	KANGUNU	65,478.00	39.71			587.00	71.25
	KAGAARI SOUTH	KIANGUCHU	17,568.00	41.93			352.00	71.25
	KAGAARI SOUTH	KIGAA	35,233.00	38.64			522.00	71.25
	KAMURAI	KAMURAI A	131,507.00	52.03			749.00	41.10
	KANJUGU	KANJUGU	137,837.00	46.49			3,080.00	63.40
	KIANGAGWA	IVURORI	130,353.00	50.25			3,970.00	68.70
	KIANGAGWA	MURURIRI	140,101.00	51.40			5,991.00	81.75
	KIANGAGWA	NJERURI	110,976.00	52.35			2,343.00	82.45
	KIBUGU	GICHERORI	440,817.00	68.60			3,253.00	146.10
	KIBUGU	GIKIRIMA	473,386.00	68.95			4,807.00	146.95
	KIBUGU	KATHAKWA	492,011.00	58.25			4,563.00	145.20
	KIBUGU	NDUNDURI	159,610.00	72.45			1,931.00	143.70
	KIBUGU	NGERWE	266,200.00	61.20			1,348.00	132.20
	KIRINDIRI	KIRINDIRI	26,331.00	60.37			162.00	71.30
	KIRURUMWE	KEVOTE	411,974.00	52.96			11,125.00	77.00
	KIRURUMWE	KIANJUKI	300,400.00	56.84			10,251.00	80.00
	KIRURUMWE	NGAINDEITHIA	108,963.00	53.13			2,134.00	72.00
	KITHUNGURURU	KITHUNGURURU	233,075.00	56.70			5,795.00	67.10
	KITHUNGURURU	NDUNDA	125,513.00	53.40			3,910.00	70.15
	KIVIUVI	KIVIUVI	68,087.00	46.30			2,840.00	85.60
	MIKIKI	KITHEGI	805.00	44.50			174.00	59.20
	MIKIKI	KITHIMU	15,874.00	43.20			655.00	41.60
	MIKIKI	MINAI	5,644.00	49.78			302.00	60.00
	MURAMUKI	KATHANGARIRI	187,282.00	60.35			3,793.00	63.50

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	MURUE	GITUARA	381,638.00	73.37			4,761.00	206.90
	MURUE	KAVUTIRI	561,402.00	71.07			7,486.00	205.45
	MURUE	KIANYANGI	507,831.00	67.15			4,195.00	219.15
	MURUE	NGURUERI	503,487.00	68.87			5,572.00	217.25
	NEMBURE	GATUNDURI	10,598.00	47.25			321.00	
	NEMBURE	KIHUMBU	9,577.00	23.51			263.00	
	NEMBURE	MIRUNDI	13,409.00	36.11			317.00	
	NEW KAPINGAZI	NEW KAPINGAZI	15,000.00	45.00			370.00	60.00
	NEW KIRIMIRI	KIRIMIRI	131,500.00	50.33			7,232.00	81.95
	NEW KYENI	GACHAGORI	64,945.00	40.93			242.00	50.20
	NEW KYENI	GACHUNGU	70,945.00	40.72			329.00	50.20
	NEW KYENI	GAKWEGORI	66,357.00	33.77			503.00	50.20
	NEW KYENI	NJAURI	1,990.00	30.45			157.00	50.20
	NEW RUNYENJES	ENA	33,786.00	39.48			325.00	57.70
	NEW RUNYENJES	KANG'ONDU	6,228.00	37.65			134.00	57.70
	NEW RUNYENJES	NDUURI	2,276.00	30.15			40.00	57.70
	RIANJAGI	RIANJAGI	259,098.00	50.98			7,084.00	69.12
	THAMBANA	KATHIMA	541,781.00	60.00			17,918.00	85.00
	THAMBANA	KIUNGU	328,514.00	60.55			9,001.00	85.00
HOMA BAY	AYORO FCS	AYORO	11,280.00	20.00			983.00	123.00
	KABONDO FCS	KABONDO	54,000.00				3,700.00	
	MBEKA FCS	MBEKA	74,800.00	43.00			2,800.00	75.00
	OGERA FCS	OGERA	20,664.00	20.00			701.60	30.02
	ORINDE FCS	ORINDE	46,340.00	20.00			3,614.00	40.00
	RANGWE FCS	RANGWE	574.00				1,325.00	17.00
	SORI FCS	SORI					11,798.60	42.08
KAKAMEGA	MUMONYONZO FCS	MUMONYONZO	13,794.00				3,172.00	
	NURU FCS	NURU	870.00	14.90			330.00	68.20
KERICHO	ARORUET	ARORUET	10,144.50	56.70			320.00	70.00
	BINYINY	BINYINY		52.00	5,701.50		2,706.00	58.00
	BLOCK FOUR 'M'	BLOCK FOUR 'M'	99,845.49	38.00			526.00	53.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	BOMA FCS	BOMA	328,577.00	60.00			9,793.50	55.00
	BUCHENGE	BUCHENGE	14,426.00	42.33			1,421.50	74.62
	BURGEI	EUT	196,992.00	52.00			2,575.50	40.00
	BURGEI	F3	60,858.00	52.00			430.50	40.00
	BURGEI	KAPKESE	45,650.00	52.00			2,192.00	40.00
	CHELALOI	CHELALOI	99,678.95	46.65			784.00	57.50
	CHEPKINOIYO	CHEPKINOIYO	52,800.00	45.40			1,100.00	50.20
	CHEPKITAR FCS	CHEPKITAR1	262,915.50	47.00			2,768.50	53.20
	CHEPKITAR FCS	CHEPKITAR2	154,910.50	55.00			1,082.50	56.60
	CHEPNORIO	CHEPNORIO	214,534.95	45.00			2,815.00	60.00
	CHEPNORIO	CHEPNORIO2	305,608.00	45.00			4,007.00	60.00
	CHERARA FCS	CHERARA	144,841.36	40.00			2,419.00	43.18
	CHERIBO	CHERIBO	17,484.00	46.00	3,249.00	240.00	5,504.00	58.00
	CHESIGOT FCS LTD	CHESIGOT	130,500.00	44.39				
	CHESIGOT FCS LTD	SINGOYWEK	80,718.50	40.57			1,209.50	61.50
	CHESONOI	CHESONOI	118,946.50	112.44			2,603.50	148.24
	CHILCHILA FCS	CHILCHILA	62,525.00	49.00			3,437.00	66.00
	FLYING	FLYING	99,345.86	48.60			579.00	44.85
	KABIRONG	KABIRONG	51,947.50	47.77			1,154.50	51.71
	KABNGETUNY	KABNGETUNY	477,417.00	56.00			3,241.00	52.00
	KAMACHUNGWA	KAMACHUNGWA	40,307.50	66.35			2,307.00	58.00
	KAMIWA	BURUTU	86,918.00	49.00			1,142.50	72.00
	KAMIWA	KAMOTOS	23,568.50	49.00			959.00	28.00
	KAMIWA	KOKWET	41,731.50	47.00			1,049.50	53.00
	KAMIWA	MUGUT	63,155.00	53.00			1,780.50	53.00
	KAMIWA	TEGAT	70,046.50	48.00			1,885.00	68.00
	KAMIWA	TULWAPMOI	17,176.00	48.00			585.50	52.00
	KAPIAS	CHOMISIAN	104,609.50	39.96			653.50	59.20
	KAPIAS	KAMAU	70,597.00	37.51			515.00	45.69
	KAPIAS	KAPIAS	162,604.50	44.94			1,750.00	50.78
	KAP-IRGO	IRGO	38,130.00	52.00				

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	KAPKENER FCS	KAPKENER	23,560.00	52.00			998.00	60.00
	KAPKULUMBEN	KAPKULUMBEN	120,551.29	48.30			1,099.90	73.86
	KAPKURIN	KAPKURIN	63,024.00	51.35			240.00	80.00
	KAPKWEN	KAPKWEN	276,973.15	53.13			3,818.02	43.60
	KAPTAGAS	KAPTAGAS	10,000.00	40.00			1,753.00	30.00
	KASHEEN FCS	KASHEEN	144,165.00	35.00			7,700.00	59.10
	KEBENETI CENTRAL	KABENETI CENTRAL	110,423.00	52.20			3,734.00	60.00
	KIBOIYWO	KIBOIYWO	162,861.00	48.00			7,955.00	60.00
	KICHAWIR	KICHAWIR	139,891.00	71.00			6,126.00	77.50
	KIMALANY	KIMALANY	99,179.31	50.00			300.00	36.00
	KIMOLOGIT	BLUE HILLS	5,420.30	60.65				
	KIMOLOGIT	KAPLUSO	98,785.30	59.20			2,484.00	41.15
	KIMOLOGIT	KIMOLOGIT	210,643.00	56.05			4,187.50	39.85
	KIMOLOGIT	LELDET	23,048.10	53.70				
	KIMOLOGIT	SIRET	98,855.30	63.05			1,414.90	56.70
	KIMUGUL	KIMUGUL					1,580.00	45.00
	KIPSINENDE	KIPSINENDE	122,289.30	53.48			563.00	52.64
	KIPTENDEN	KIPTENDEN	145,437.50	56.50			1,054.00	77.50
	KIPTERE	KIPTERE	24,612.00	62.85			2,411.00	63.90
	KOISAGAT	KOISAGAT	95,611.00	56.00				
	KOISEGEM	KOISEGEM	9,020.00	27.00				
	KORION	KORION	99,512.40	54.00			930.00	40.00
	KUNYAK	KIMORIO	69,163.50	50.05			1,163.00	35.90
	KUNYAK	KUNYAK	131,307.19	46.78			560.00	47.20
	LALEM	LALEM	196,962.50	50.10			1,676.00	72.00
	LALIAT	CHEBILAT	20,566.00	51.50			885.00	65.00
	LALIAT	LALIAT	94,582.00	50.50			2,143.50	65.00
	LEBEKWEN	LEBEKWEN	27,525.00	45.00			1,780.00	80.00
	LELU	LELU	332,475.00	57.70			5,828.00	73.00
	MANYATTA	MANYATTA	87,295.00	48.35			375.00	55.75
	MENET	MENET	16,007.00	40.00				

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	MUTARAGON	MUTARAGON	87,000.00	51.00			2,035.00	56.00
	NGEBEPO	NGEBEPO	99,267.50	55.35			1,485.50	44.85
	NGOINO	NGOINO	161,018.00	45.00			7,949.00	45.00
	OLMISMIS	OLMISMIS	31,493.00	41.60			2,156.00	30.00
	POLYWEIK FCS	POLYWEK			4,457.50	20.43		
	RORET	RORET	277,566.18	41.00			34,344.10	50.00
	RORET	TEBESONIK	49,269.01	41.00			9,230.80	50.00
	RWANDIT	RWANDIT	98,187.50	46.00			1,617.50	70.00
	SAOSET	SAOSET	15,686.00	52.00				
	SERENG FCS	SERENG	79,024.00	55.50			1,211.60	46.00
	SITOO	SITOO	244,456.00	50.00			2,063.10	70.00
	SIWOT	SIWOT	105,005.20	48.00				
	SOMBO FCS	SOMBO	161,093.00	49.00			1,124.00	40.00
	SONGONYET	SONGONYET	564,873.00	62.00			8,278.00	64.00
	SORWOT	SORWOT	121,330.00	60.08			3,160.00	50.01
	SOYMINGIN	SOYMINGIN	101,255.00	45.00			1,440.00	55.00
	SUGUT	KIMUGUL	27,785.00	43.68			508.00	41.74
	SUGUT	SUGUT	115,779.00	53.74			3,447.00	45.00
	TECHGAA	TECHGAA	92,792.00	41.00			2,976.00	56.00
	TIMPILIL	TIMPILIL	70,312.50	40.57			489.50	44.55
	TOROCHMWAI	TOROCHMWAI	1,323.50	75.10			1,639.00	58.27
	TORSOGEK	TORSOGEK	23,661.00	39.54			900.00	70.00
	TUIYABEI FCS	CHEPKORET	5,146.00	45.00			800.00	53.00
	TUIYABEI FCS	CHEPTIGIT	29,551.00	32.00			1,445.00	45.00
	TUIYABEI FCS	KIBIRIRGUT	53,555.00	38.00			4,479.00	45.00
	TUIYABEI FCS	TUIYABEI	76,899.00	45.00			4,559.00	36.00
	TUIYOGA	TUIYOGAA	408,622.79	44.80			1,749.30	56.40
	TUMOIYOT	TUMOIYOT	51,000.00	50.70			1,600.00	75.00
	UMOJA	UMOJA	96,792.00	55.50			2,702.00	62.00
	URAFIKI	URAFIKI	169,156.50	48.20			1,022.00	50.00
	YESMORE	YESMORE	90,641.50	58.00			3,896.50	77.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
KIAMBU	3G'S C.G.C.S.LTD	GATEI	30,910.00	11.48			2,868.00	
	3G'S C.G.C.S.LTD	GATHAITI	58,873.00	1.04			2,633.00	
	3G'S C.G.C.S.LTD	GITHOMBOKONI	72,998.00	3.08			6,050.00	
	BUCHANA CGCS	IGAMBA	166,251.00	43.56			12,535.00	54.45
	BUCHANA CGCS	KIRIKO	66,748.00	35.39			4,947.00	59.27
	BUCHANA CGCS	NDEKEI	89,203.00	31.79			9,168.00	42.41
	GATHAGE FCS	GATHARE	89,859.00	28.80			3,853.00	40.16
	GITITU FCS	GITITU	222,908.00	54.96			6,997.00	100.52
	GITITU FCS	IKINU	118,543.00	47.24			635.00	
	GITITU FCS	KARWETI	136,076.00	51.90			3,042.00	82.31
	GITITU FCS	KIAIRIA	281,785.00	55.18			2,148.00	99.69
	GITITU FCS	KIMATHI	225,559.00	49.70			4,688.00	91.34
	GITITU FCS	MUTUYA	146,907.00	50.96			1,260.00	98.03
	GITITU FCS	NGEMWA	33,034.00	42.35			499.00	100.18
	GITITU FCS	NGOCHI	46,836.00	60.13			1,175.00	91.96
	GITWE FCS	KARATU	285,911.00	61.22			43,657.00	74.04
	GITWE FCS	KARINGA	373,725.00	56.17				
	GITWE FCS	KIBIRU	109,855.00	58.13				
	ICHAWERI FCS	GATUNDU	43,221.00	21.93			4,440.00	
	ICHAWERI FCS	WAMUGUTHUKO	24,375.00	29.08			520.00	
	IGEGANIA FCS	KARURI	35,497.00	48.92			2,488.00	
	KIAMBAA FCS	GIICHI	60,659.00	30.60			1,032.00	105.80
	KIAMBAA FCS	KANUNGA	25,668.00	29.62			406.00	98.47
	KIAMBAA FCS	RUAKA	24,174.00	38.69			1,483.00	93.05
	KIMARATIA FCS	GACHIKA	203,202.00	43.93			9,273.00	48.03
	KIMARATIA FCS	GICHUKA	51,519.00	49.90			3,408.00	53.50
	KIMARATIA FCS	GITARE	214,054.00	49.89			7,504.00	60.97
	KOMOTHAI FCS	BARIKONGO	100,170.00	32.22				
	KOMOTHAI FCS	INI	216,498.00	26.32				
	KOMOTHAI FCS	GATUYU	50,877.00	56.88				
	KOMOTHAI FCS	KAGWANJA	106,565.00	39.35				

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	KOMOTHAI FCS	KAIMBU	168,599.00	17.11				
	KOMOTHAI FCS	KAMUCHEGE	97,139.00	42.15				
	KOMOTHAI FCS	KANAKE	101,456.00	35.40				
	KOMOTHAI FCS	KIRURA	148,723.00	36.95				
	KOMOTHAI FCS	KOROKORO	67,194.00	47.89				
	KOMOTHAI FCS	NEW THUITA	21,566.00	50.51				
	KOMOTHAI FCS	RIAKAHARA	52,510.00	26.80				
	KOMOTHAI FCS	THIURURI	81,157.00	14.35				
	MIKARI FCS	MIKARI	92,778.00	11.05			377.00	
	MUHARA FCS	MAGOMANO	102,351.00	32.20			6,936.00	42.98
	MUHARA FCS	MUTHIGA	82,594.00	35.73			5,995.00	26.32
	NDUMBERI FCS	NDUMBERI	165,748.00	45.35			5,856.00	100.20
	NDUMBERI FCS	NGAITA	91,138.00	36.42			2,115.00	100.42
	NDUMBERI FCS	RIABAI	25,182.00	14.16			710.00	101.30
	NEMBU FCS	NEMBU	32,109.00	43.35			1,923.00	46.26
	NEW GATUKUYU	GATUKUYU	44,865.00				2,547.00	
	NEW GATUKUYU	KAIRI	5,338.00				401.00	
	NEW GATUKUYU	KIANDINO	14,185.00				762.00	
	NEW GATUKUYU	KIANGANGA	15,755.00				1,411.00	
	NEW GATUKUYU	NYAMANGARA	9,774.00				778.00	
	NYAKIRI FCS	NDITHIATI	11,361.00	5.05			765.00	
	NYAKIRI FCS	NYAKABUGI	37,205.00	2.92			1,805.00	
	RITHO FCS	HANDEGE	153,824.00	49.95			4,333.00	71.57
	RITHO FCS	WAMUGUMA	259,076.00	52.35			9,792.00	67.44
	THETA FCS	KIAMWANGI	28,690.00	27.73			893.00	58.22
	THETA FCS	KIGAA	50,462.00	37.47			1,764.00	51.87
	THETA FCS	THAARA	35,127.00	32.48			4,425.00	54.07
	THIRIRIKA FCS	GITHEMBE	142,336.00	56.12			8,156.00	73.68
	THIRIRIKA FCS	KIGANJO	524,825.00	60.90			28,501.00	74.72
	THIRIRIKA FCS	NDUNDU	746,248.00	61.61			56,349.00	80.32
	WITHARE	KAIBERE	63,839.00	51.67			3,963.00	71.56

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	WITHARE	KANYONI	133,728.00	54.51			14,296.00	3.79
KIRINYAGA	BARAGWI FCS	GACHAMI	864,026.00	70.85			44,989.00	103.60
	BARAGWI FCS	GITHIURURI	170,229.00	50.45			4,593.00	79.15
	BARAGWI FCS	GUAMA	1,169,563.00	80.10			44,775.00	104.50
	BARAGWI FCS	KAGONGO	542,401.00	66.10			32,569.00	101.20
	BARAGWI FCS	KARIRU	586,282.00	63.10			33,214.00	102.20
	BARAGWI FCS	KARUMANDI	1,108,578.00	73.40			46,788.00	107.70
	BARAGWI FCS	KIANJIRU	768,450.00	67.15			36,829.00	103.25
	BARAGWI FCS	KIANYAGA	705,171.00	60.35			23,177.00	99.20
	BARAGWI FCS	MUSHAGARA	906,921.00	64.40			49,905.00	99.05
	BARAGWI FCS	NYANJA	745,160.00	70.60			35,190.00	102.85
	BARAGWI FCS	RWAMBITI	138,460.00	51.00			5,427.00	100.00
	BARAGWI FCS	THIMU	950,148.00	72.20			55,799.00	105.40
	INOI FCS	KAGUYU	303,354.00	68.15			21,015.00	86.40
	INOI FCS	KAITHERI		56.65				75.90
	INOI FCS	KARIA		46.70				39.90
	INOI FCS	KARIKO		68.15				86.40
	INOI FCS	KERUGOYA	85,379.00	56.65			4,248.00	75.90
	INOI FCS	KIAMWENJA		46.70				39.90
	INOI FCS	KIANDERI	118,482.00	68.55			8,632.00	83.30
	INOI FCS	NDIMI	45,816.00	59.85			2,875.00	71.60
	INOI FCS	RUTUI	40,475.00	46.70			1,668.00	39.90
	INOI FCS	THAITA	105,550.00	66.00			6,178.00	81.10
	KABARE FCS	KARANI	467,582.00	79.00			29,885.00	94.50
	KABARE FCS	KATHATA	47,317.00	53.90			955.00	84.50
	KABARE FCS	KIAMICIRI	71,741.00	57.15			1,717.00	82.25
	KABARE FCS	KIANG'OMBE	333,514.00	79.85			19,929.00	91.40
	KABARE FCS	KIANG'OTHE	202,785.00	76.05			11,688.00	91.95
	KABARE FCS	KIMANDI	230,498.00	76.70			13,164.00	92.55
	KABARE FCS	KIRINGA	247,313.00	65.65			12,629.00	88.70
	KABARE FCS	KONYU	285,293.00	77.05			17,567.00	93.30

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	KABARE FCS	MUKENGERIA	110,804.00	61.90			3,539.00	80.55
	KABARE FCS	MUKURE	129,826.00	76.65			5,660.00	95.15
	KANJUU	GITUTO	34,174.00	42.00			2,029.00	45.00
	KANJUU	KIAUMBUI	50,821.00	45.00			2,229.00	44.50
	KARITHATHI	KABINGARA	591,453.00	83.15			18,778.00	93.30
	KARITHATHI	KIUNYU	954,075.00	70.05			34,721.00	95.70
	KIBIRIGWI FCS	CHEMA	63,622.00	34.50			851.00	65.55
	KIBIRIGWI FCS	KIANGAI	242,767.00	68.30			19,837.00	101.45
	KIBIRIGWI FCS	KIANJEGE	161,955.00	48.60			6,898.00	71.00
	KIBIRIGWI FCS	KIBINGOTI	18,073.00	36.35			1,960.00	65.40
	KIBIRIGWI FCS	MUKANGU	173,148.00	57.20			10,434.00	78.40
	KIBIRIGWI FCS	INI	579,985.00	75.00			36,345.00	83.70
	KIBIRIGWI FCS	RAGATI	351,615.00	67.90			17,627.00	71.35
	KIBIRIGWI FCS	THUNGURI	475,976.00	80.60			30,069.00	94.55
	MIRICHI	MBURI	188,132.00	55.00			2,763.00	63.00
	MIRICHI	RIANJUE	58,774.00	50.00			1,222.00	59.00
	MUTIRA FCS	KAGUMO	810,165.00	72.00			52,358.00	71.65
	MUTIRA FCS	KARII	428,892.00	61.15			17,190.00	68.20
	MUTIRA FCS	KIAMUTUIRA	371,320.00	75.00			16,627.00	84.55
	MUTIRA FCS	KIANGUNDU	116,278.00	52.50			2,872.00	68.05
	MUTIRA FCS	MUGAYA	606,136.00	71.05			31,727.00	81.00
	MUTIRA FCS	MUTITU	893,268.00	67.10			19,993.00	71.65
	MWIRUA FCS	GATHAMBI	140,253.00	71.10			8,745.00	88.30
	MWIRUA FCS	GETUYA	404,624.00	58.55			5,196.00	108.30
	MWIRUA FCS	IHARA	153,321.00	45.30			4,544.00	63.45
	MWIRUA FCS	KIAMBWE	66,284.00	34.55			1,007.00	129.25
	MWIRUA FCS	KIRAGANA	302,722.00	69.55			17,566.00	80.35
	MWIRUA FCS	KIRIAINI	614,425.00	70.20			28,808.00	70.75
	MWIRUA FCS	MITONDO	262,276.00	57.30			13,729.00	66.50
	MWIRUA FCS	RIAKIANIA	432,692.00	69.20			11,474.00	176.15
	MWIRUA FCS	RWAMUTHAMBI	15,154.00	26.00			362.00	75.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	NEW NGARIAMA FCS	KAINAMUI	794,751.00	72.20			48,543.00	94.33
	NEW NGARIAMA FCS	KAMWANGI	856,765.00	70.55			67,109.00	95.63
	NEW NGARIAMA FCS	KIAMUGUMO	582,575.00	76.00			42,450.00	95.84
	NGIRIAMBU FCS	KEGWA	696,176.00	47.35			30,364.00	65.35
	NGIRIAMBU FCS	KIIRI	736,937.00	52.10			34,806.00	73.70
	RUNGETO FCS	KARIMIKUI	1,405,776.00	59.00			26,469.00	100.50
	RUNGETO FCS	KIANG'OI	484,641.00	61.10			7,114.00	180.40
	RUNGETO FCS	KII	1,170,569.00	63.20			38,982.00	100.10
	RWAMA FCS	MUBURI	232,606.00	70.05			20,159.00	76.00
	RWAMA FCS	INI	1,014,719.00	60.10			35,703.00	70.00
	THIRIRIKWA FCS	INI	1,128,962.00	73.15			74,004.00	92.80
	URUMANDI FCS	TOGONYE	3,585.00	12.55			207.00	29.95
KISII	GAKERO FCS	GAKERO	79,028.00	25.26			11,353.00	45.16
	GAKERO FCS	KEBEGE	52,046.00	23.80			4,390.00	54.61
	IYABE FCS	IYABE	3,540.00	12.30			5,431.00	41.26
	IYABE FCS	KEBACHA	9,582.00	12.65			5,442.00	41.53
	KENYENYA FCS	BORABU	47,470.00	20.18			6,172.00	33.57
	KENYENYA FCS	EBURI	89,256.00	18.31			3,462.00	29.84
	KENYENYA FCS	KENYENYA	160,801.00	6.15			9,419.00	32.26
	KENYENYA FCS	OMOGUMO	87,879.00			151.91	7,978.00	32.53
	KENYORO FCS	GESEBE	2,499.00	33.65			2,543.00	53.35
	KENYORO FCS	GESUGURI	3,030.00	31.90			4,678.00	46.10
	KENYORO FCS	KENYORO	12,306.00	22.80			2,908.00	46.60
	KENYORO FCS	NYAMAGUNDO	6,505.00	38.06			6,346.00	54.95
	KIOMOONCHA FCS	KIOMOONCHA	157,487.00	22.01			5,621.00	39.80
	KIOMOONCHA FCS	NYAGOTO	198,811.00	26.06			5,275.00	34.80
	KIOMOONCHA FCS	NYAMAGOMA	28,387.00	25.06			234.00	38.00
	KIOMOONCHA FCS	SIEKA	97,022.00	26.54			2,929.00	45.95
	MAGENA FCS	MAGENA	33,727.00	30.15				
	MAGENA FCS	NYAMONYO	17,345.00	23.55				
	MARANI FCS	MARANI	353,185.00	25.45			19,485.00	53.97

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	MARANI FCS	NYABONGE	335,571.00	27.62			26,009.00	51.62
	MARANI FCS	NYANCHOGU	260,696.00	31.19			8,824.00	53.45
	MARANI FCS	RIGOMA	203,295.00	24.90			17,476.00	51.68
	MOBAMBA FCS	MASONGO	52,578.00	21.10			3,020.00	59.06
	MOBAMBA FCS	MOBAMBA	15,862.00	36.65			813.00	46.85
	MOGONGA FCS	ENKURONGO	220,933.00	33.41			18,594.00	39.55
	MOGONGA FCS	MOGONGA	352,491.00	38.21			20,747.00	62.40
	NYACHENGE FCS	IRINGA	9,764.00	17.30			3,741.00	43.71
	NYACHENGE FCS	NYACHENGE	7,868.00	16.39			5,800.00	39.24
	NYAGUTA FCS	NYABOTERERE	195,700.00	38.94				
	NYAGUTA FCS	NYAGUTA	202,874.00	43.43				
	NYAKOE FCS	KIOGO	20,350.00	15.52			1,950.00	34.15
	NYAKOE FCS	NGEGE	27,232.00	35.35			10,407.00	44.38
	NYAKOE FCS	NYAKOE	7,549.00	10.00			2,828.00	31.76
	NYAMACHE FCS	NYAMACHE	179,656.00	25.40			80,407.00	49.36
	NYAMARAMBE FCS	MOSACHE					829.00	44.05
	NYAMARAMBE FCS	NYAKORERE	23,244.00	27.90			3,967.00	39.50
	NYAMARAMBE FCS	NYAMARAMBE	9,139.00	17.75			6,736.00	35.50
	NYAMARAMBE FCS	ORENCHO					383.00	39.55
	NYAMBUNDE FCS	KIONYO	130,035.00	37.30			11,574.00	61.70
	NYAMBUNDE FCS	NYAMBUNDE	36,554.00	33.50			4,308.00	70.00
	NYAMONYA FCS	MOTONTO	103,277.00	22.77			16,142.00	181.39
	NYAMONYA FCS	NYAGANCHA	30,166.00	22.83			860.00	38.07
	NYAMONYA FCS	NYAMONYA	83,277.00	23.23			7,038.00	36.89
	NYAMOSONGO FCS	NYAMOKENYE	100,617.00	30.63				
	NYAMOSONGO FCS	NYAMOSONGO	258,905.00	32.95				
	NYATURUBO FCS	NYATURUBO	127,268.00	30.55				
	NYOSIA FCS	NYOSIA	91,399.00	21.00			15,982.00	58.25
	RIASUTA FCS	NYAGETONKONO	107,817.00	19.98			15,779.00	44.92
	RIASUTA FCS	NYAMIOMU	49,347.00	24.04			7,344.00	53.02
	RIASUTA FCS	ORIENYO	93,037.00	23.22			12,828.00	61.72

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	RIASUTA FCS	RIASUTA	212,067.00	20.67			26,417.00	47.23
KISUMU	SOUTH NYAKACH	SOUTH NYAKACH	2,274.00	50.00			3,391.00	40.00
LAIKIPIA	NGARUA	NGARUA			920.00	140.00	5,888.00	50.00
MACHAKOS	ITHAENI FCS	ITHAENI	11,695.00	59.00				
	KAKUYUNI FCS	KAKUYUNI	6,900.00	40.70				
	KAKUYUNI FCS	KWA KITHAMA	7,537.00	35.21				
	KAKUYUNI FCS	KWA KITOTHYA	23,910.00	44.28				
	KAKUYUNI FCS	MUUSINI	5,696.00	37.73				
	KAKUYUNI FCS	NGUMUTI	19,436.00	38.59				
	KALILUNI FCS	KALILUNI	142,442.00	84.30			1,940.00	
	KAMBUSU FCS	KATWANYAA	155,670.00	67.00			3,694.00	67.00
	KAMBUSU FCS	KAUKISWA	233,045.00	70.00			5,915.00	73.00
	KAMUTHANGA	KAMUTHANGA	136,977.00	69.75				
	KASINGA FCS	KASINGA	251,320.00	55.20			6,285.00	103.00
	KAWETHEI FCS	KIKALU	14,621.00	46.00			1,899.00	
	KAWETHEI FCS	KITONGI	78,347.00	62.00			4,863.00	
	KILALANI FCS	KILALANI	152,741.00	27.00			2,534.00	39.00
	KILALANI FCS	MATETANI	179,763.00	27.00			1,194.00	39.00
	KINGOTI FCS	KAKUTULUNI	43,007.00	45.00			1,885.00	
	KINGOTI FCS	KALALA	63,533.00	45.00			795.00	
	KITWII CGCS	KITWII	720.00				150.00	
	KITWII CGCS	KYAANA	611.00				605.00	
	KITWII CGCS	MIU	620.00				621.00	
	KITWII CGCS	SYISYANI	291.00				918.00	
	KWA KIINYU	KWA KIINYU	138,494.00	55.00			4,509.00	
	KYAUME FCS	KATINE	33,402.00	45.00			5,016.00	
	KYAUME FCS	KYAMWOLE	26,739.00	49.00			2,663.00	
	MBILINI FCS LTD	KIKAMBUANI	75,903.00	76.00			12,093.00	58.00
	MBILINI FCS LTD	MBILINI	5,560.00	35.00			439.00	35.00
	MBILINI FCS LTD	UKANGAUTUNE	3,024.00	20.00			130.00	48.00
	MBILINI FCS LTD	UNYUANI	37,628.00	72.00			1,576.00	49.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	MISAKWANI FCS	MISAKWANI	4,886.00	15.00			900.00	
	MUISUNI FCS	KWAMANGU	78,201.00	50.50			2,111.00	
	MUISUNI FCS	MAVINDU	41,329.00	50.50			6,328.00	
	MUISUNI FCS	MUISUNI	78,105.00	50.20			3,628.00	
	MUKUYUNI FCS	MUKUYUNI	215,916.00	60.00			3,422.00	
	MUNGALA FCS	MUNGALA	42,010.00	48.00			4,010.00	
	MUPUTI FCS	MAPUTI	5,643.00	75.00			1,373.00	
	MUSILILI FCS	MUSILILI	122,754.00	30.00			1,293.00	
	MUTHUNZUUNI	MUTHUNZUUNI	165,756.00	70.00			6,523.00	
	NEW MITABONI FCS	KALUA	117,559.00	72.33				
	NEW MITABONI FCS	KITHIMA	156,153.00	73.54			1,234.00	
	NEW MITABONI FCS	MBEE	94,794.00	83.91			1,167.00	
	NEW MITABONI FCS	UMANTHI	17,377.00	66.99			6,717.00	
	NEW MITABONI FCS	UTOONI	64,124.00	80.55			2,789.00	
	TENDELYANI FCS	TENDELYANI	7,227.00					
MAKUENI	KIKIMA FCS	KYUU	84,738.00	50.00				
	KIKIMA FCS	MULIMA	55,715.00	50.00				
	KIKIMA FCS	MUSOA	10,777.00	50.00				
	KIKIMA FCS	NZAINI	61,314.00	50.00				
	KIKIMA FCS	UTANGWA	57,024.00	50.00				
	KIKIMA FCS	UVUU	25,730.00	50.00				
	KITHANGATHINI FCS	KITHANGATHINI	3,939.00	32.00			285.00	53.00
	KITHANGATHINI FCS	KWALONGO	1,221.00	32.00			555.00	53.00
	KITHANGATHINI FCS	NDIANI	8,467.00	32.00			2,669.00	53.00
	KITHANGATHINI FCS	UPETE	10,236.00	32.00			1,232.00	53.00
	MASOKANI FCS	MASOKANI	14,746.00	74.00			847.00	54.10
MERU	AMUKUI FCS	AMUKUI	92,884.00	74.50			39,368.00	69.00
	GIKONGORO FCS	GIKONGORO	75,828.00	63.40			4,809.00	84.60
	GIKURWA IGOJI FCS	GIKUI	22,898.00	64.40			1,201.00	54.60
	GIKURWA IGOJI FCS	KUIRI	35,179.00	67.65			2,238.00	52.40
	GIKURWA IGOJI FCS	RWARENE	37,580.00	67.90			1,293.00	54.95

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	IGENTO	KANGETA	39,997.00	82.46			2,648.00	69.36
	IGENTO	KIENGU	252.00					
	KAGURU FCS	KAGURU	154,492.00	73.10			5,046.00	87.30
	KALIATI	KITHEO	33,626.00	93.00			7,588.00	60.90
	KALITHERIA(3K)	KALITHERIA	1,957.00	73.00			637.00	57.00
	KANJALU(3K)	KANJALU	13,834.00	68.00			712.00	40.00
	KARIA FCS	KARIA	211,730.00	79.30	5,091.00	142.00		
	KARINGENE	KARINGENE	13,576.00	5.00			912.00	85.00
	KATHANGENE	KITHARE	26,109.00	69.50			1,028.00	85.00
	KATHERA FCS	GIITUNE	39,151.00	76.45			1,179.00	69.75
	KATHERA FCS	KIERU	158,034.00	82.50			6,992.00	70.25
	KATHERA FCS	NTEMWENE	124,228.00	77.35			3,669.00	64.90
	KATHERA FCS	TAAI	44,090.00	80.30			3,288.00	66.80
	KATHERI	GICHUGENE	141,423.00	68.50			6,140.00	67.70
	KATHERI	KIJJONE	15,840.00	68.50			909.00	67.70
	KATHERI	KINJO	326,852.00	68.50			9,749.50	67.70
	KATHERI	RIIJI	53,938.00	30.00			2,017.00	67.70
	KIANGUA	KATHARE	226,718.00	81.50			3,241.00	74.40
	KIANGUA	MUTONGA	251,973.00	78.60			3,143.00	73.40
	KIANJURI FCS	GACHIEGE	93,789.00	78.45			3,992.00	69.30
	KIANJURI FCS	GITUGU	49,845.00	70.00			2,584.00	60.55
	KIANJURI FCS	ITHIMA	26,840.00	80.00			1,780.00	63.00
	KIANJURI FCS	KIAMIRIRU	31,537.00	73.70			5,459.00	67.75
	KIANJURI FCS	NG'ONYI	103,505.00	79.70			5,099.00	74.65
	KIANJURI FCS	NTHUNGU	84,404.00	76.20			2,876.00	60.75
	KIEGUCHIA	KARINDINE	73,240.00	72.50			1,486.00	47.75
	KIEGUCHIA	MAGANJO	76,585.00	71.65			3,635.00	74.25
	KIEGUCHIA	MAURA	28,489.00	69.90			743.00	75.70
	KIEGUCHIA	RWANKWARE	55,121.00	62.90			1,860.00	67.20
	KIGARI	KINORO	96,544.00	71.10			6,193.00	72.00
	KIGARI	RIGIRI	81,776.00	68.10			4,684.00	73.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	KIGARI	THAGU	72,971.00	72.50			4,692.00	73.50
	KIMACHIA(3K)	KIMACHIA	3,433.00	77.00			516.00	87.00
	KIRUGUI	KAUGI	40,247.00	70.50			1,569.00	66.00
	KITHANGARI	KARURUMONE	46,811.00	69.95			3,248.00	
	KITHANGARI	NGONGO	59,100.00	69.75			2,310.00	49.35
	KITHANGARI	UNJA	38,568.00	66.00			1,786.00	53.55
	KITHIMA	KAMAINDI	5,325.00	57.90			511.00	75.90
	KITHINO FCS	KIAMBENE	12,930.00	78.05			747.00	87.50
	KITHINO FCS	KOTHINE	9,585.00	65.05			827.00	79.20
	KITHINO FCS	NGIRINE	26,397.00	60.20			978.00	73.15
	KITHINO FCS	NYANYA	47,725.00	78.70			3,889.00	94.60
	KITHINO FCS	TUGUA	14,914.00	70.10			682.00	81.45
	LOWER ABOGETA	KANYEKINE	11,440.00	65.50			897.00	50.50
	LOWER ABOGETA	KITHAKANARO	6,516.00	60.50			329.00	53.00
	LOWER ABOGETA	KITHATU	16,225.00	66.50			961.00	48.00
	MARIARA	GITHONGO	9,644.00	50.30			620.00	40.40
	MARIARA	KAGUMA	28,397.00	63.45			2,559.00	50.30
	MARIARA	KARUGWA	28,089.00	61.45			2,001.00	55.25
	MARIARA	MBWINJERU	40,596.00	74.70			2,278.00	52.25
	MIITINE FCS	MWERU	16,581.00	57.40			902.00	
	MIITINE FCS	RAI	43,157.00	57.40			1,677.00	
	MIITINE FCS	URI	34,701.00	56.90			1,466.00	
	MIKUMBUNE	KANDIGI	320,754.00	76.75			12,560.00	78.65
	MIKUMBUNE	MUNANI	509,735.00	68.50			11,322.00	68.00
	MIKUMBUNE	NUGU	87,926.00	73.00			4,709.00	78.25
	MIKUMBUNE	RUGEJU	313,724.00	77.25			9,773.00	81.80
	MIRIGAMIERU	KATHURINE	28,162.00	73.00			1,093.00	55.00
	MIRIGAMIERU	KIAMBOGO	24,472.00	72.00			1,314.00	59.00
	MIRIGAMIERU	NKABUNE	22,119.00	72.00			1,199.00	54.00
	MIRIGAMIERU	TABIRU	9,501.00	65.00			475.00	45.00
	MT KENYA EAST FCS	BUBUI	18,050.00	77.65			645.00	65.25

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	MT KENYA EAST FCS	GATURINE	28,230.00	78.80			1,097.00	71.60
	MT KENYA EAST FCS	GUMPIRA	13,760.00	82.25			421.00	101.95
	MT KENYA EAST FCS	IGANDENE	27,829.00	60.80			1,171.00	68.20
	MUGUNA FCS	NCHOROIBORO	94,299.00	50.50	3,068.00	122.10		
	MUKIRIA	KIRIGARA	86,975.00	59.80			3,069.00	58.95
	MUKIRIA	MARIENE	121,888.00	55.65			3,278.00	58.40
	MUKIRIA	MIRIGU	55,404.00	54.55			1,238.00	59.70
	MUKIRIA	MUGAMBONE	57,558.00	59.80			2,519.00	60.15
	MUKIRIA	MURURENE	31,361.00	59.20			867.00	59.25
	MUKUNE	GAKUNGUGU	179,302.00	72.90			4,190.00	
	MUKUNE	MICHOGOMONE	175,933.00	65.10			3,893.00	
	MUKUNE	MWITUMURA	81,342.00	66.00			1,660.00	
	MUKUNE	NKARINE	88,489.00	70.00			3,417.00	
	MUTEGO	MUTEGO	114,264.00	80.25			4,860.00	
	MUTETHIA	ANKAMIA	6,295.00	79.40			600.00	50.00
	MUTETHIA	KIGUCWA	26,590.00	51.15			905.00	55.00
	MUTETHIA	MUCUUNE	4,520.00	66.57			160.00	52.00
	MUTHANGENE	MUTHANGENE	25,558.00	75.00			3,934.00	60.00
	MUTUMA FCS	ABODEI	3,504.00	40.00			480.00	53.00
	MUTUMA FCS	ANTUAMBURI	5,024.00	66.00			510.00	51.00
	NEW IEMBE	AMUNG'ENTI	3,265.00	50.00			818.00	60.00
	NEW IEMBE	ANCHENGE	10,190.00	100.00			1,614.00	50.00
	NEW IEMBE	ATHIRU GAITI	462.00	40.00			112.00	60.00
	NEW IEMBE	KANTHIARI	20,368.00	60.00			2,064.00	80.00
	NEW IEMBE	MAKIRI	10,955.00	79.00			1,743.00	65.00
	NJOE	KAONGO	44,510.00	70.00			3,491.00	
	NTHIMBIRI	NTONGORO	356,303.00	82.50			12,950.00	54.90
	NTIMA	KAAGA	14,583.00	45.65			3,393.00	58.40
	NTIMA	KIRUAI	26,747.00	60.80			2,218.00	51.40
	NTIMA	KONGWACHEKE	16,770.00	53.65			2,002.00	34.20
	NUNKUNU	ATHI	22,731.00	95.15			2,304.00	66.35

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	NUNKUNU	NDUGUTO	8,048.00	78.70			564.00	55.45
	NYAKI	CHUGU	11,149.00	65.58			1,447.00	49.60
	NYAKI	KAGENE	4,967.00	65.58			314.00	49.60
	NYAKI	KITHOKA	31,948.00	65.58			4,676.00	49.60
	NYAKI	MUNITHU	6,893.00	65.58			892.00	49.60
	NYAKI	MUTURAI	995.00	65.58			242.00	49.60
	NYAKI	NKUGWE	2,810.00	65.58			198.00	49.60
	NYAKI	RUNOGONE	6,237.00	65.58			849.00	49.60
	NYAKI	THUURA	5,339.00	65.58			578.00	49.60
	RUIRI	TIGIJI	40,563.00	55.05			1,060.00	44.35
	THAGARA	MUGURU	8,240.00	67.35			422.00	55.20
	THAGARA	NKUMARI	18,643.00	68.60			646.00	45.95
	THAGARA	NKUNGUGU	3,020.00	65.95			246.00	54.95
	THANGATHA	AMUGAA	17,416.00				814.00	
	THANGATHA	GITHU	6,976.00	47.00			260.00	42.40
	THANGATHA	MURICHIA	18,547.00	82.00			626.00	66.00
	THINKWI	THINKWI	136,332.00	78.00			7,228.00	74.70
	TIGANIA NORTH	MBARANGA	153,723.00	78.30			6,827.00	
	TIGANIA NORTH	NDULUMA	119,148.00	93.60			6,123.00	
	URUKU	KAUBAU	51,560.00	73.00			3,121.00	79.00
	URUKU	KIANGURWE	29,966.00	70.00			2,109.00	80.00
MIGORI	BUKURIA CGCS	BUKURIA	124,423.00	49.16			10,506.00	48.58
	GITUNGI FCS	GITUNGI	362,821.00	56.15			48,680.00	60.00
	MISADHI FCS	MISADHI	1,260.00	25.00			750.00	45.00
	NYABIKONDO	NYABIKONDO	24,348.50	43.00			4,600.00	51.30
	WANGIRABOSE	WANGIRABOSE	63,790.00	27.83			3,513.00	41.20
MURANG'A	BARAKA	MIRICHU	88,169.00	38.57			2,962.00	58.20
	GAKAYU FCS	GAKAYU	9,486.00	13.47			1,150.00	15.47
	GAKURI FCS	GAKUI	169,881.00	35.46			5,579.00	53.07
	GATAGWA	KAGAA	262,457.00	60.50			8,072.00	60.00
	GATHIGA FCS	GATHIGA	181,245.00	31.88			5,696.30	56.06

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	GATUNYU KIGIO FCS	GAKURARI	67,256.00	42.90			3,439.00	40.54
	GATUNYU KIGIO FCS	GICHAMURI	8,057.00	34.07			726.00	38.02
	GATUNYU KIGIO FCS	MUCHAI	49,451.00	42.62			1,820.00	39.44
	GATUNYU KIGIO FCS	WAMBARU	6,762.00	40.72			632.00	41.22
	GIKIUGA FCS	GIKIUGA	24,300.00	30.00			519.00	45.00
	IYEGO FCS	GATUBU	333,604.00	70.00			17,769.00	69.30
	IYEGO FCS	GITHIMA	188,576.00	66.92			9,082.00	67.80
	IYEGO FCS	GITURA	201,538.80	50.60			8,534.00	60.90
	IYEGO FCS	IYEGO	446,754.40	65.17			17,722.00	67.80
	IYEGO FCS	KIRANGANO	44,689.80	56.04			1,848.00	75.50
	IYEGO FCS	MARIMIRA	385,434.00	71.50			32,815.50	73.30
	IYEGO FCS	MUNUNGA	107,917.50	56.08			4,459.50	75.50
	IYEGO FCS	THANGATHI	84,497.60	67.03			3,955.50	67.80
	IYEGO FCS	WATUHA	119,185.00	65.80			8,800.00	67.80
	KABATI FCS	KABATI	64,660.00	48.53				
	KAGANDA FCS	KAGANDA	536,671.50	55.20			12,313.00	76.80
	KAHUHIA CGCS	GATHINJA	129,793.50	64.80			6,228.00	80.70
	KAHUHIA CGCS	KAHUHIA	136,484.00	50.10			7,260.00	84.20
	KAHUHIA CGCS	KARICHIUNGU	21,974.50	64.80			2,072.00	80.70
	KAHUHIA CGCS	NGWETHE	100,430.00	45.50			4,569.00	79.80
	KAHUHIA CGCS	WANJENGI	523,437.50	67.85			33,723.50	83.10
	KAMACHARIA FCS	KAGUMOINI	500,132.50	68.04			5,348.00	103.10
	KAMACHARIA FCS	KARUGIRO	345,683.00	55.35			3,032.00	119.20
	KAMACHARIA FCS	RIAKIBERU	693,477.00	60.79			7,384.00	145.95
	KAMACHARIA FCS	WAHUNDURA	607,864.00	66.23			8,059.00	141.50
	KAMUNGA	GATITU	63,445.00	43.21			2,945.00	53.27
	KAMUNGA	KAGUMOINI	39,829.00	46.77			4,168.00	56.03
	KAMUNGA	MUTOHO	24,417.00	42.61			6,461.00	53.72
	KAMUNGA	RWARO + MITARAKWA	15,600.00					
	KANGIRI FCS	GATUMBI	240,413.50	60.60			10,691.00	47.50
	KANGIRI FCS	KANGURUMAI	151,806.00	40.35			8,873.00	60.30

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	KANGIRI FCS	KANGUYA	147,758.00	41.62			3,079.00	57.45
	KANGIRI FCS	KANJATHI	308,810.00	58.20			17,965.00	62.65
	KANGIRI FCS	NEW IRATI	206,113.50	56.16			10,781.00	69.00
	KANGORIAKI FCS	KIUNYU	25,169.00	21.75				
	KANGUNU FCS	KANGUNU	1,233,912.50	68.10			31,775.00	70.40
	KANYENYA	GITHIGA	296,032.00	57.65			9,031.50	70.65
	KANYENYA	MIROROMA	391,605.00	54.40			12,195.00	73.20
	KARIGUINI	KARIGUINI					5,345.00	35.00
	KARIUA FCS	GITHAITI	205,060.00	37.06			545.00	64.00
	KARIUA FCS	MUTHERU	220,875.10	37.06			150.00	71.00
	KARIUA FCS	MUTITU	154,434.70	45.87			241.00	58.00
	KARIUA FCS	NEW IRERA	305,638.20	36.67			1,073.00	67.00
	KARUHIU UTHERI FCS	KARUHIU UTHERI	166,312.00	47.09			3,830.00	47.06
	KARURUMO	KARURUMO	93,826.00	16.52			1,560.00	
	KIANGARA	MBARI YA HITI	20,644.00	44.00			573.00	39.00
	KIANGEGE	YAMUGWE	44,645.00	33.50			1,625.00	53.35
	KIANJOGU	KIANJOGU	136,469.00	41.48			4,150.00	71.70
	KIAWANDUMA FCS	KIAWANDUMA	170,228.00	40.30			8,021.00	45.20
	KIGETU	KIGETUINI	1,963.00	35.00			257.00	32.00
	KINOGERAMA FCS	CHOMO	142,106.00	41.00			3,688.00	45.60
	KINOGERAMA FCS	KIMAKIA	96,944.00	35.45			3,948.00	48.70
	KINOGERAMA FCS	MABAE	68,613.00	24.10			748.50	44.30
	KINOGERAMA FCS	NDIARA	197,393.00	28.15			4,572.00	46.90
	KINOGERAMA FCS	RWEGETHA	199,046.00	27.40			3,271.50	42.00
	KIORU FCS	KIORU	30,324.00	22.60			4,270.00	3.95
	KIRU FCS	KAMAGOGO	181,100.50	55.00			3,104.50	55.00
	KIRU FCS	KIRURU	286,881.50	54.00			8,325.50	57.50
	KIRU FCS	KORA	240,149.00	53.70			3,980.00	55.50
	KIRU FCS	NDIARA	169,666.50	53.40			3,553.50	55.25
	MARUMI FCS	IRIGUINI	194,258.60	55.94			5,828.80	65.40
	MARUMI FCS	MARUMI	483,671.20	46.25			11,076.30	64.50

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	MUKARWA FCS	KAGUTHI	65,671.00	27.25			3,055.50	49.35
	MUKARWA FCS	MUNGARIA	104,423.00	26.00			4,061.50	48.55
	MUKARWA FCS	RWATHE	45,863.50	17.70			1,675.00	48.65
	MUNG'ATHI FCS	GAKARARA	20,727.00	19.11			1,016.00	46.04
	MUNG'ATHI FCS	GATOBORO	9,319.00	10.27			677.00	50.00
	MUNG'ATHI FCS	KIAMANDE	13,321.00	26.81			857.00	51.60
	MUNG'ATHI FCS	KIRANGA	16,307.00	13.70			1,286.00	43.52
	MUNG'ATHI FCS	NDIARAINI	4,258.00	14.84			260.00	38.32
	MURIRANJA	KIBOI	159,074.00	48.00			3,899.00	57.00
	MURIURIU	KAHURO	109,115.00	36.00			3,245.00	56.40
	MURUKA CGCS	MURUKA	56,347.00	56.31			1,945.00	50.61
	MURUKA CGCS	NAARO	50,328.00	64.08			4,594.00	49.37
	MURUKA CGCS	NGUTHURU	52,941.00	65.39			818.00	56.35
	MURUKA CGCS	RIAKIBUNGA	57,267.00	55.74			4,530.00	45.88
	MURUKA CGCS	RIANGUNU	24,250.00	51.40			1,593.00	53.16
	MUTHITHI FCS	GATUNE	49,488.00	39.81			679.00	
	MUTHITHI FCS	KAMUGI	35,266.00	63.17			1,491.00	
	MUTHITHI FCS	NEW NJORA	67,552.00	54.47			1,517.00	
	NEW GATANGA FCS	GATHANJI	68,338.00	34.20			2,629.00	60.00
	NEW GATANGA FCS	KIAMA	55,323.00	31.80			1,361.00	32.20
	NEW GATANGA FCS	KIHARIKA	58,943.00	46.90			2,206.00	55.60
	NEW GATANGA FCS	MUKURWE	96,328.00	20.60			4,873.00	56.00
	NEW GATURI FCS	GACHIRAGO	222,965.00	46.10			6,835.00	52.95
	NEW GATURI FCS	GEITWA	38,299.00	14.35			2,146.00	56.45
	NEW GATURI FCS	ICHANJERU	83,365.00	33.60			4,125.00	54.30
	NEW GATURI FCS	MURIOWANDA	17,548.00	28.15			505.00	53.25
	NEW GATURI FCS	WATHENGE	130,103.00	37.40			3,935.00	53.55
	NEW KIRITI FCS	GONDO	343,091.50	60.10			13,059.30	57.60
	NEW KIRITI FCS	KAYU	293,153.30	63.40			14,324.30	61.75
	NEW KIRITI FCS	KIRIMAHIGA	143,566.80	58.20			7,126.10	62.10

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	NEW MURARANDIA FCS	GATUYA	748,923.50	61.70			16,970.00	72.25
	NEW MURARANDIA FCS	MURARANDIA	755,352.00	54.95			18,680.00	75.10
	NEW MURARANDIA FCS	THERI	528,863.00	66.00			22,552.00	71.75
	NEW WEITHAGA FCS	KAHINDU	98,500.00	63.50			4,383.00	71.25
	NEW WEITHAGA FCS	KIANDERI	123,729.00	54.80			4,859.00	57.85
	NEW WEITHAGA FCS	KOIMBI	66,851.50	55.10			2,802.00	57.20
	NEW WEITHAGA FCS	WEITHAGA	176,045.00	55.30			6,039.00	63.50
	NG'ARARIA FCS	NG'ARARIA	14,361.00	14.02			469.00	57.00
	NGINDA FCS	ICHAGAKI	3,000.00					
	RUCHU GACHARAGE FCS	KAHIGA	90,237.00	30.06			1,347.50	30.05
	RUCHU GACHARAGE FCS	KAMICHEE	237,900.00	40.19			4,900.50	40.19
	RUCHU GACHARAGE FCS	MUKANGU	169,119.00	36.81			4,318.00	36.81
	RUCHU GACHARAGE FCS	RUCHU	309,653.00	32.40			5,678.50	32.50
	RUCHU GACHARAGE FCS	RUONA	300,618.00	38.35			5,477.00	38.35
	RWAIKAMBA FCS	KAHETE	294,693.00	53.00			6,073.00	78.00
	RWAIKAMBA FCS	KAHIRIGA	199,370.00	46.75			3,080.00	48.00
	RWAIKAMBA FCS	KANJAHU	200,442.00	65.80			4,890.00	78.00
	RWAIKAMBA FCS	KARUYA	85,646.00	41.90			1,820.00	51.00
	RWAIKAMBA FCS	NGUTU	197,177.00	56.00			5,012.00	60.25
	SABASABA	SABASABA	20,741.00					
	THANGA	GIKOMORA	85,366.00	24.87			2,512.00	59.52
	THANGA	GITHIMA	154,245.50	36.09			1,951.50	63.79
	THANGA	GITUGU	107,681.00	36.21			1,288.00	64.69
	THANGA	INI	255,464.50	39.22			4,090.00	60.93
	THANGA	KIRIANGORO	221,459.50	37.12			2,789.00	70.51
	THANGA	MATHAREINI	453,082.50	46.72			7,567.50	66.06
	THANGA	NGUKU	260,352.00	36.42			2,982.00	60.21

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	THANGA	THANGAINI	364,350.00	36.84			4,007.00	69.06
	THIKA GIKI FCS	GITIRI	127,642.00	33.30			4,960.00	65.90
	THIKA GIKI FCS	KAHUNYO	399,773.00	38.00			18,287.50	68.10
	THIKA GIKI FCS	INI	296,336.50	35.00			10,010.00	63.40
	THIKA GIKI FCS	THITHI	356,444.00	36.50			23,837.00	67.90
NAKURU	JUMATATU	GACHOMBE	55,990.00	32.56			1,438.00	111.00
	JUMATATU	GITURA	248,868.00	57.03			9,175.00	83.60
	KIREMBA	KIREMBA			20,477.00	309.59	3,001.00	52.00
	MUTUNGATI	CHANIA	88,538.00	51.81			6,122.00	55.90
	NDEMU	NDEMU	82,285.00	55.00			3,557.00	50.00
	WIKURIE	WIKURIE			675.00	266.20	845.00	60.00
NANDI	CHEPSAITI FCS	CHEPSAITI	279,947.00	47.00			5,125.00	87.00
	CHEROBEN FCS	CHEROBEN	10,300.00	30.00			800.00	48.00
	KAABIRER FCS	KAABIRER	153,750.00	46.00			3,008.00	48.00
	KABUNYERIA FCS	KABUNYERIA	554,644.43	60.80			9,379.50	70.78
	KAMNO FCS	KAMNO			666.00	134.00	900.00	46.00
	KAPKIYAI FCS	KAPKIYAI	193,358.00	56.00			5,123.00	51.00
	KAPKOLEI FCS	KAPKOLEI			816.00	110.00		
	KAPSAOS TARETMOI FCS	KAPSAOS	871,463.50	51.00			33,595.30	53.00
	KEMELOI FCS	KEMELOI			990.00	105.00	5,390.00	55.00
	KIBUKWO FCS	KIBUKWO	239,366.50	64.05			12,624.00	67.00
	KIMARAN FCS	KIMARAN			215.00	112.00		
	KIPKECHEM FCS	KIPKECHEM	40,801.00	55.00			2,486.00	60.00
	KOIMET FCS	KOIMET	101,172.00	50.00			3,185.00	62.00
	KUTIT CONSUMER FCS	KUTIT CONSUMER			147.00	120.00	550.00	48.00
	LABUIYWO FCS	LABUIYWO			205.00	200.00	59.00	50.00
	LENGON FCS	LENGON	19,605.00	41.00			948.00	44.00
	MARABA FCS	MARABA	128,189.00	45.00			3,227.00	55.00
	NDALAT FCS	NDALAT			231.00	131.00	224.00	45.00
	SARORA FCS	SARORA			785.00	130.00	1,432.00	50.00
	SEIYOT FCS	SEIYOT	173,604.00	45.00			3,562.00	52.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	SOUTH NANDI FCS	SOUTH NANDI	14,874.00	51.00			2,280.00	50.00
	TOROTON FCS	TOROTON	252,123.00	41.00			9,343.00	51.00
	TUIYOBEI FCS	TUIYOBEI	17,075.00	26.00			540.00	50.00
NAROK	CHEMULO	CHEMULO						
NYAMIRA	BISEMBE FCS	BISEMBE	628,030.00	45.59			88,405.00	56.35
	EAKA FCS	EAKA	242,166.00	32.83			23,969.00	50.10
	EAKA FCS	MABARIRI	47,612.00	20.10			2,274.00	50.95
	EAKA FCS	NYAKENIMO	49,961.00	37.60			2,765.00	56.40
	GESONSO FCS	GESONSO	239,540.00	35.30			26,150.00	50.25
	GIRANGO FCS	GIRANGO	206,292.00	33.30			36,248.00	62.80
	KEERA	KEERA K					26,150.00	50.25
	KEMERA FCS	KEMERA	244,246.00	25.11			24,800.00	64.83
	MAGWAGWA FCS	EGETONTO	62,237.00	35.90			6,718.00	53.06
	MAGWAGWA FCS	IGARE	25,773.00	37.60			1,149.00	47.97
	MAGWAGWA FCS	MAGWAGWA	74,667.00	34.30			2,070.00	69.45
	MAGWAGWA FCS	MATONGO	30,168.00	41.70			5,519.00	38.42
	MAGWAGWA FCS	NYAIGENA	89,868.00	39.35			1,877.00	54.94
	MOROMBA FCS	GESOKO	152,824.00	43.80			20,520.00	58.63
	MOROMBA FCS	KEERA	317,898.00	39.26			11,775.00	50.45
	MOROMBA FCS	MOROMBA	246,036.00	41.86			32,995.00	57.70
	NYAATA MULTIPURPOSE FCS	NYAATA	7,466.00	40.00				
	NYABOMITE FCS	KIOGE	146,703.00	18.28			11,403.00	47.18
	NYABOMITE FCS	NYABOMITE	163,923.00	28.55			12,243.00	47.03
	NYABOMITE FCS	NYANGOKO	218,860.00	27.43			19,072.00	49.52
	NYABOMITE FCS	NYANSANGIO	111,268.00	18.84			5,356.00	43.57
NYERI	AGUTHI FCS	GITITU	7,695.50	50.00			2,001.00	75.00
	AGUTHI FCS	KAGUMO	106,967.50	62.00			5,461.00	70.00
	AGUTHI FCS	INI	64,496.00	50.00			3,837.00	81.00
	BARICHU FCS	GATOMBOYA	971,552.50	81.00			57,523.00	67.10
	BARICHU FCS	GATURIRI	582,919.50	80.40			24,784.00	77.95
	BARICHU FCS	KARATINA	612,512.50	80.10			52,692.00	72.65

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	BARICHU FCS	KARINDUNDU	526,283.50	83.40			35,407.00	83.35
	GAAKI CENTRAL	GAAKI	43,033.50	65.00			1,396.00	60.00
	GACHATHA FCS	GACHATHA	552,713.10	82.40			16,829.50	77.00
	GAKUYU FCS	KIRIGU	86,254.00	49.75			3,411.00	75.00
	GAKUYU FCS	INI	399,691.50	63.72			31,975.00	80.00
	GATHAITHI FCS	GATHAITHI	889,967.00	65.00			12,593.00	70.50
	GIAKANJA FCS	GIAKANJA	293,061.50	55.00			12,660.00	60.00
	GIKANDA FCS	GICHATHAINI	736,429.00	81.85			54,758.00	91.30
	GIKANDA FCS	KANGOCHO	877,476.00	90.10			70,394.50	93.66
	GITHIRU FCS	GITHIRU	87,391.00	51.70			5,495.00	55.20
	IRIAINI FCS	KAMUNYAKA	119,200.00	61.00			3,372.90	44.70
	IRIAINI FCS	KIAMWANGI	36,112.00	56.90			2,569.00	45.00
	IRIAINI FCS	MIIRI	44,101.00	59.30			1,172.00	44.85
	KAGERE	KAGERE	147,826.00	60.00			5,485.00	79.86
	KAMOKO	KAMOKO	112,363.50	65.90			5,266.00	77.00
	KIAMA FCS	GACHUIRO	221,400.10	60.00			17,041.10	56.00
	KIAMA FCS	ICHUGA	247,025.00	56.00			23,884.30	58.00
	KIAMA FCS	KIAMAINA	66,982.50	51.00			4,246.10	71.00
	KIAMA FCS	KIANGUNDO	131,058.50	52.00			10,349.50	70.00
	KIANDU FCS	KIANDU	418,103.50	68.00			21,411.00	73.00
	MATHIRA NORTH	KIAMARIGA	203,455.50	26.70				60.00
	MATHIRA NORTH	RUIRUIRU	14,814.50	26.45			606.00	35.00
	MUGAGA FCS	GATHUGU	151,315.90	46.10			15,948.30	77.70
	MUGAGA FCS	GATINA	298,955.90	64.40			12,083.90	78.65
	MUGAGA FCS	KAGUMOINI	320,614.30	70.00			28,162.70	86.00
	MUGAGA FCS	KIAMABARA	389,043.90	67.00			28,365.90	76.45
	MUGAGA FCS	KIENI	437,815.40	83.70			40,918.70	82.40
	MUNG'ARIA FCS	MUNG'ARIA	46,769.00					
	MUTHEKA FCS	CHORONG'I	113,197.00	58.95			6,724.00	50.50
	MUTHEKA FCS	KAIGURI	132,588.00	74.50			6,722.00	63.45
	MUTHEKA FCS	KAMUYU	58,780.50	72.20			10,164.00	61.90

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	MUTHEKA FCS	KIGWANDI	138,419.00	61.40			8,948.00	77.60
	MUTHEKA FCS	KIHUYO	53,946.00	62.75			5,624.00	52.20
	MUTHEKA FCS	INI	100,854.00	70.75			4,041.50	65.10
	NDAROINI	NDAROINI	981,631.50	100.00			22,650.00	118.30
	NEW GIKARU	ICHAMARA	526,909.00	58.15			7,803.00	177.67
	NEW GIKARU	KAHURO	314,790.10	46.69			4,660.00	129.19
	NEW GIKARU	KIUU	24,769.00	34.14			208.60	176.00
	NEW GIKARU	MUTWEWATHI	142,800.00	43.79			4,062.00	156.42
	NEW GIKARU	THANGATHI	310,614.90	40.00			3,096.50	175.00
	NJURIGA	GAKOE	12,004.00	62.80			1,468.00	66.80
	OTHAYA FCS	CHINGA	197,561.00	71.10			14,511.00	68.85
	OTHAYA FCS	GATUGI	332,080.50	72.70			17,931.00	76.40
	OTHAYA FCS	INI	91,840.00	67.50			8,176.00	73.15
	OTHAYA FCS	GICHICHI	71,965.00	71.30			2,971.00	83.00
	OTHAYA FCS	GITUNDU	24,714.00	67.50			2,750.00	73.15
	OTHAYA FCS	GURA	135,363.00	64.00			13,132.00	74.80
	OTHAYA FCS	ICHAMAMA	295,360.00	75.25			22,679.00	69.50
	OTHAYA FCS	INI	22,139.00	67.50			2,696.00	73.15
	OTHAYA FCS	KAGONYE	39,774.00	72.10			2,559.00	69.70
	OTHAYA FCS	INI	153,478.00	70.70			17,604.00	63.40
	OTHAYA FCS	KARUTHI	120,635.00	76.90			10,631.00	67.85
	OTHAYA FCS	KIAGA	162,758.00	71.50			8,298.00	77.90
	OTHAYA FCS	KIAGUTHU	134,731.00	65.80			11,055.00	77.10
	OTHAYA FCS	KIRUGA	156,756.00	79.40			13,768.00	77.95
	OTHAYA FCS	MAHIGA	119,670.50	72.10			8,977.00	69.70
	OTHAYA FCS	RUKIRA	243,866.00	70.10			16,646.00	66.20
	OTHAYA FCS	THUTI	81,201.00	66.55			6,250.00	72.60
	RUGI FCS	GIATHUGU	117,883.50	44.20			1,900.10	171.90
	RUGI FCS	GUMBA	114,480.20	40.00			1,487.10	170.20
	RUGI FCS	IGUTHA	139,252.00	55.70			1,515.80	130.30
	RUGI FCS	KANYIRIRI	84,838.40	44.60			2,840.30	172.40

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	RUGI FCS	KARUNDU	177,940.00	42.20			3,112.90	124.45
	RUGI FCS	MIHUTI	239,447.30	55.55			4,212.30	122.45
	RUGI FCS	MUTITU	240,868.20	49.50			3,429.70	170.40
	RUGI FCS	MWERU	168,738.00	46.30			2,033.00	128.35
	RUMUKIA FCS	GAIKUNDO	84,375.00	50.70			1,948.00	89.95
	RUMUKIA FCS	GATURA	105,266.00	50.25			1,924.00	78.70
	RUMUKIA FCS	KAGUNYU	86,339.00	51.00			1,712.00	60.30
	RUMUKIA FCS	KIAWAMURURU	283,728.90	62.18			9,701.00	81.00
	RUMUKIA FCS	MAGANJO	128,556.00	51.30			4,142.00	90.00
	RUMUKIA FCS	INI	109,410.00	53.10			3,335.00	79.00
	RUMUKIA FCS	TAMBAYA	168,981.00	57.40			4,746.00	82.00
	RUMUKIA FCS	THUNGURI	119,700.00	59.60			3,142.00	69.95
	RUTHAKA FCS	KAMUCHUNI	79,033.00	54.40			1,566.00	64.50
	RUTHAKA FCS	KARABA	318.00					
	RUTHAKA FCS	KIBUTIO	18,879.00	36.30			553.00	73.30
	RUTHAKA FCS	MUKUI	46,917.00	22.80			889.00	64.70
	RUTHAKA FCS	INI	209,068.40	44.00			4,740.10	74.30
	RUTHAKA FCS	NDUMA	234,518.70	64.00			4,068.80	85.90
	RUTHAKA FCS	RUARAI	521,126.60	61.90			16,567.30	73.30
	RUTUMA FCS	KARIE	120,204.50	71.00			5,268.00	83.95
	RUTUMA FCS	KIANJOGU	77,587.50	50.00			4,220.00	75.90
	RUTUMA FCS	MARUA	77,953.00	41.00			4,600.00	56.20
	RUTUMA FCS	NDURUTU	103,985.00	40.00			9,653.00	63.90
	RUTUMA FCS	NGANDU	133,279.50	63.00			8,107.00	78.05
	RUTUMA FCS	RUTHAGATI	288,364.00	61.00			19,935.00	73.80
	TEKANGU FCS	KAROGOTO	386,596.00	84.00			20,215.00	74.40
	TEKANGU FCS	NGUNGURU	236,095.00	64.00			9,708.00	77.90
	TEKANGU FCS	TEGU	322,895.00	73.00			16,462.00	110.40
	TEKANGU FCS	WAKAMATA	108,360.00	58.00			7,059.00	80.40
	THIRIKU FCS	THIRIKU	243,030.00	62.00			13,437.00	63.00
	WACHURI FCS	WACHURI	153,824.00	51.00			3,436.00	69.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
TAITA TAVETA	TAITA CGCS LTD	FLAT RATE						
	TAITA CGCS LTD	WERUGHA						
THARAKA NITHI	CHOGORIA 2019	KAMARA	89,088.00	70.00			4,117.00	65.00
	GITARENI	KATHATHANI	51,401.00	60.00			3,060.00	55.00
	GITARENI	KIAMUCHII	6,827.00	59.00			650.00	48.00
	GITIRU FCS	GITIRU	7,991.00	45.00			1,039.00	47.00
	IRIGA	IRIGA	24,193.00	60.00			1,417.00	66.50
	IRIGA	KIOJA	29,038.00	60.00			1,025.00	66.50
	IRIGA	WERU	21,832.00	60.00			1,312.00	66.50
	KABUBONI	KATHIGUNI	171,461.00	64.85			11,599.00	62.50
	KAMARA	KIAIRUGU	14,956.00	58.48			3,114.00	59.70
	KAMARA	KIRUMI	18,100.00	61.78			2,122.00	60.20
	KATHAMBARA	MAKURI	21,129.00	80.00			980.00	90.00
	KIANG'ONDU	KIBUMBU	37,206.00	50.00			997.00	
	KIANG'ONDU	TUNGU	24,349.00	51.00			533.00	
	KIINI	KIINI	43,759.00	55.00			2,847.00	64.00
	KIRIANI	KIRIANI	47,437.00	55.75			1,812.00	66.65
	KIRIANI	MBARAGU	42,961.00	53.35			1,247.00	60.55
	KIRIANI	MWEMA	12,264.00	55.50			1,297.00	65.85
	KIROO	KIROO	14,272.00	51.00			1,118.00	60.00
	KIRUBIA	GAKUU	43,959.00	61.25			1,169.00	56.05
	KIRUBIA	NTHIRANI	85,918.00	55.50			2,344.00	55.80
KIRUBIA	TOKORWENI	85,905.00	60.60			3,122.00	55.90	
KITHARE FCS	MBARAGU	40,417.00	60.00			1,626.00	60.00	
KITHITU	KITHITU	35,680.00	55.30			301.00	47.60	
MITHERU	BWEE	60,320.00	65.50			2,922.00	64.55	
MITHERU	IRIANI	22,374.00	61.05			789.00	64.55	
MITHERU	KANJIKERU	27,319.00	65.50			2,009.00	65.15	
MITHERU	NJAINI	29,900.00	63.55			1,271.00	64.00	
MUIRU	IRIGU	58,912.00	58.05			3,293.00	49.80	
MUIRU	NTHIMA	54,006.00	64.20			2,113.00	49.80	

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	MUTINDWA FCS	MUTINDWA	135,672.00	76.00			4,499.00	78.00
	MUTUGUTA FCS	IRUMA	12,594.00	51.00			1,023.00	55.00
	MWANGA	MIIGI	88,526.00	63.65			4,091.00	54.70
	MWANGA	RUGUTI	50,116.00	64.00			2,723.00	54.45
	MWIMBI CENTRAL	GATANIRO	10,140.00	52.00			636.00	60.00
	MWIMBI CENTRAL	KAIRUNI	9,750.00	54.00			290.00	62.00
	MWIMBI CENTRAL	RIAKANUGU	15,226.00	52.00			856.00	61.00
	NDAGANI	CHIKU	63,973.00	54.40			3,801.00	62.30
	NDAGANI	KURUGUCHA	59,065.00	56.10			2,730.00	60.00
	NDAGANI	NDOGO	26,273.00	58.30			2,381.00	61.40
	NDUNGURI 98	NDUNGURI	65,227.00	53.00			1,587.00	59.00
	NEW MAGUMONI	KINORU	48,849.00	50.30			3,049.00	52.55
	NEW MAGUMONI	MUKUUNI	55,347.00	56.30			2,730.00	51.35
	NEW MUTHAMBI	KAJIARA	33,891.00	55.00			1,931.00	70.00
	NEW MUTHAMBI	RWANDERI	16,882.00	50.00			1,382.00	65.00
	NEW NKANGANI	NKANGANI	12,993.00	58.50			2,315.00	67.10
	RIANKUNE	RIANKUNE	44,512.00	72.00			1,420.00	67.00
	RUBATE	KABATE	25,281.00	56.60			1,768.00	63.00
	RUBATE	KANTHIIRI	27,877.00	55.45			1,034.00	65.00
	RWANICHEGE	RWANICHEGE	24,489.00	61.00			1,162.00	
	THIMA	MAARA	37,215.00	72.40			1,836.00	74.00
	THIMA	THIGAA	57,707.00	71.25			1,888.00	73.15
	THUITA	KATHITHIUKU	54,276.00	63.56			1,219.30	48.21
	THUITA	KIAMURIUKI	19,316.70	65.26			362.20	47.17
	THUITA	MWIRITHIE	70,646.30	67.56			2,877.00	45.74
TRANS NZOIA	BALIMI FCS	BALIMI			115.00	210.00	125.00	70.00
	BIRUNDA FCS	BIRUNDA			98.00	180.00		
	BITUTI FCS	BITUTI			775.00	210.00	285.00	65.00
	BOTWO FCS	BOTWO			521.00	189.00	423.00	54.00
	BWAYI MARKETING FCS	BWAYI			265.00	236.00	147.00	74.00
	CHEBUKAKA FCS	CHEBUKAKA	44,802.00	41.00			3,460.00	52.00

COUNTY	SOCIETY	FACTORY	CHERRY WEIGHT	CHERRY RATE	PARCH WEIGHT	PARCH RATE	BUNI WEIGHT	BUNI RATE
	CHERANGANY FCS	CHERANGANY			39.00	200.00	21.00	50.00
	KAMISSA FCS	KAMISSA			274.00	200.00	197.00	51.00
	KAPSARA CGCS	KAPSARA	5,024.00	67.00			450.00	80.00
	KIUNGANI CGCS	KIUNGANI	36,001.00	49.87			2,709.00	50.15
	LUMULI CGCS	LUMULI			1,510.00	170.00	535.00	44.00
	MAKINDU FCS	MAKINDU			157.00	200.00	442.00	51.00
	MATISI FCS	MATISI			440.00	210.00	281.00	50.00
	MOGOYWET COMPANY	MOGOYWET			1,521.00	200.00	451.00	45.00
	MUROKI FCS	MUROKI	74,396.00	41.00			2,754.00	60.00
	MWAMBA FCS	MWAMBA			696.00	224.00	470.00	63.00
	NAMWICHULA	NAMWICHULA			1,730.00	130.00	360.00	51.00
	NASIANDA FCS	NASIANDA	58,690.00	45.00			3,321.00	40.00
	NEW MUCHARAGE FCS	NEW MUCHARAGE			5,525.00	311.00	150.00	89.00
	SIBOTI FCS	SIBOTI	133,392.00	31.00			6,881.00	45.00
	SIMA GREEN FCS	SIMA GREEN						
	SINOKO FCS	SINOKO			730.00	143.00	220.00	45.00
	SIRENDE FCS	SIRENDE			530.00	200.00	442.00	48.00
VIHIGA	JEBROK FCS	JEBROK	150.00	45.00				
WEST POKOT	KAIBOS FCS	KAIBOS			2,897.00		882.00	
	POKOT FCS	POKOT	116,539.00	33.25			9,849.00	70.97
<b>TOTAL</b>		<b>Grand Total</b>	143,089,233.16	51.27	174,107.50	224.05	5,961,641.72	65.49

